

#### **BOARD OF TRUSTEES**

# FY 2024 Contracts and Expenditures Exceeding \$500,000 April 26, 2024

| Board Approval Required)   |
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| Description of Services  |
| Laine Federal provides temporary staffing and payrolling services  |
| for short duration engagements to allow departments to: 1) continue with their essential functions while the search for a  |
| permanent candidate is pending, and 2) complete one-time,  |
| short-term projects, e.g. Nutter Center events.  |
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| Description of Services  |
| OhioLINK contract for Library materials, specifically electronic   |
| journals and databases to support the research and instruction   |
| needs of WSU faculty, students and staff. OhioLINK is an Ohio library consortium that provides resources to member libraries at                                  |
| consortia pricing. OhioLINK negotiates with vendors to get the   |
| best pricing available for electronic resources. Ohio State  |
| University is the fiscal agent for OhioLINK and is responsible for billing institutions. This falls under their purview and is subject to their audit standards. |
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| Contract Information   Vendor: IUC Risk Management & Insurance Consortium (IUC-RMIC)   Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025   Total Approval Amount: \$1,800,000.00   Contract Options: N/A | Description of Services<br>WSU participates in the Inter-University Council Risk<br>Management & Insurance Consortium (IUC-RMIC) for the<br>acquisition of property and casualty insurance coverage and<br>related services. This includes insurance and services for<br>property, general liability, educator's legal liability<br>(Director/Officers), fine arts/special collections, pollution, medical  |
|---|---|
| Last Bid Date: 2023<br>WSU Point of Contact: JJ Jenkins, VP, Compliance   | malpractice, crime, cyber, foreign liability and International SOS,<br>social engineering, umbrella/excess layers. Examples of services<br>include actuarial, claims management system, accounting, audit,<br>engineering/loss control, brokers fees, etc. The consortium's<br>prices provide a lower cost than the university's individualized<br>rates would be and are bid through the IUC-RMIC brokers. |
| Contract Information  | Description of Services   |
| Vendor: Ohlmann Group   | Ohlmann Group provides media buying services including social   |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025  | media, YouTube, over the top TV, display, digital radio,<br>broadcast, outdoor, out-of-home, and other media advertising  |
| Total Approval Amount: \$750,000.00   | services. These services are targeting recruitment and retention  |
| Contract Options: None  | of students using list based, demographic, and behavior techniques. While some advertising spend may come from  |
| Last Bid Date: 2019   | budgets outside of Marketing (colleges, grants, research, etc.),  |
| <b>WSU Point of Contact:</b> Susan Schaurer, VP, Enrollment Management  | that spend is managed through this marketing contract.  |
| Contract Information  | Description of Services   |
| Vendor: Ring Digital  | Media buying services include search engine marketing, display,   |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025  | video pre-roll, and other media advertising services. These services target recruitment and retention of students using list  |
| Total Approval Amount: \$750,000.00   | based and geo-based techniques. Some advertising spend may  |
| Contract Options: None  | come from budgets outside of marketing (colleges, grants, research, etc.), that spend is managed through this marketing   |
| Last Bid Date: 2019   | contract.   |
| <b>WSU Point of Contact:</b> Susan Schaurer, VP, Enrollment Management  |   |

| Contract Information   | Description of Services   |
|--|---|
| Vendor: Ohio Entertainment Security<br>Committed Contract Period (3 YEARS): 10/1/2022 – 9/30/2025<br>Total Approval Amount: \$775,000.00 (\$450,000 + \$325,000)<br>Contract Options: One, 2-year<br>Last Bid Date: 2022<br>WSU Point of Contact: Kurt Holden, Director, Public Safety | This existing contract was approved on June 16, 2022 for<br>\$450,000 covering a 3-year period. This request is to increase the<br>approved spend by \$325,000 to cover additional events at the<br>Nutter Center through September 2025. Services performed at<br>the Nutter Center are a pass through expense for the University. |
| Contract Information   | Description of Services   |
| Vendor: Field Turf USA, Inc.   | The Rinzler Complex, consisting of Alumni Field and Mulhollan<br>Field boasts two turf fields side by side, both initially installed in   |
| Committed Contract Period (<1 YEAR): 5/1/24 - 8/30/24  | the Spring of 2012. With a standard warranty of 8 years, Wright   |
| Total Approval Amount: \$916,263.00  | State has maintained and stretched the life of the fields well beyond the expected 8-10 year life cycle.  |
| Contract Options: None   |   |
| Last Bid Date: N/A   | As turf fields age, compaction along with the breakdown of fibers can lead to injuries during trainings and competition. The current  |
| WSU Point of Contact: Joylynn Brown, Interim Director,   | state of the fields has been deemed to be beyond yearly   |
| Athletics  | maintenance abilities as the fibers can no longer handle the  |
|  | grooming equipment without causing further damage to the field.   |
| The following contrac  | t is pass through only  |
| Contract Information   | Description of Services   |
| Vendor: Anthem Blue Cross & Blue Shield  | Anthem is the provider of student health insurance for  |
| Committed Contract Period (1 YEAR): 7/1/24 - 6/30/25   | undergraduate and graduate students. The University applies the cost of the premium to the student's account and subsequently   |
| Total Approval Amount: \$5,200,000.00  | reimburses Anthem using student funds received on account.  |
| Contract Options: None   | Effective Fall 2022 full-time students are required to have health insurance.   |
| Last Bid Date: 2021  |   |
| WSU Point of Contact: Eric Corbitt, Interim VP, Student Affairs  | ]   |



### **BOARD OF TRUSTEES**

## FY 2024 Contracts and Expenditures \$250,000 - \$499,999 April 26, 2024

| \$250,000 - \$499,999 (F <i>i</i>                      | AGC Approval Required)  |
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| Contract Information                                   | Description of Services   |
| Vendor: Russell Reynolds Associates, Inc.              | Russell Reynolds is the executive search firm selected to conduct the search for the new combined role of BSOM Dean               |
| Committed Contract Period (<1 YEAR): 5/1/24 - 12/31/24 | and Premier Health CAO. Wright State will hold the contract with  |
| Total Approval Amount: \$350,000.00                    | Russell Reynolds but all costs will be shared between WSU and<br>Premier. Wright State is directly responsible for \$100,000 plus |
| Contract Options: N/A                                  | travel expenses, the remainder of the fee and costs is a pass   |
| Last Bid Date: N/A                                     | through expense paid for by Premier Health.   |
| WSU Point of Contact: Emily Hamman, CHRO               |   |
| Contract Information                                   | Description of Services   |
| Vendor: Forerunner Technologies                        | This service contract is for the University's voice network   |
| Committed Contract Period (1 YEAR): 7/1/24 - 6/30/25   | equipment and integrated peripherals, including: Onsite maintenance, repair of major components and telephone                     |
| Total Approval Amount: \$288,125.00                    | instruments, manufacturer software support of the NEC<br>telephone network on Dayton and Lake Campuses, system                    |
| Contract Options: Two, 1-year                          | support for the voicemail network, system for the unified   |
| Last Bid Date: 2021                                    | communications system, and software support for the University's 911 application.   |
| WSU Point of Contact: Michael Stankas, CIO             | -1 University 5 3 1 1 application.  |

| Contract Information   | Description of Services  |
|--|--|
| Vendor: Oracle   | Oracle is Wright State's enterprise-wide database that our ERP system (Banner) runs on. It is also used for our reporting and      |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025               | analytics databases and other applications in use at the<br>university.  |
| Total Approval Amount: \$320,000.00                                    |  |
| Contract Options: N/A  |  |
| Last Bid Date: N/A   |  |
| WSU Point of Contact: Michael Stankas, CIO                             |  |
| Contract Information   | Description of Services  |
| Vendor: i20Fever   | Recruitment agents are a critical part of the success of our international student recruitment efforts in South Asia, where        |
| Committed Contract Period (2 YEARS): 7/1/2024 – 6/30/2026              | agents are an integral part of the student inquiry and application<br>process to study abroad. i20fever is one of the largest      |
| Total Approval Amount: \$250,000.00                                    | international recruitment agents in the south of India where the   |
| Contract Options: N/A  | majority of our Indian students are recruited from.  |
| Last Bid Date: N/A   |  |
| WSU Point of Contact: Susan Schaurer, VP, Enrollment<br>Management     |  |
| Contract Information   | Description of Services  |
| Vendor: Career Mosaic  | Recruitment agents are a critical part of the success of our   |
| Committed Contract Period (2 YEARS): 7/1/2024 – 6/30/2026              | international student recruitment efforts in South Asia and around the globe. Career Mosaic is one of the largest international    |
| Total Approval Amount: \$250,000.00                                    | recruitment agents in India, but they also recruit in Nepal, Sri<br>Lanka, Bangladesh, Vietnam, Malaysia, and Thailand, as well as |
| Contract Options: N/A  | parts of UAE, Nigeria, Turkey and East Europe.   |
| Last Bid Date: N/A   |  |
| <b>WSU Point of Contact:</b> Susan Schaurer, VP, Enrollment Management |  |

| Contract Information   | Description of Services   |
|--|---|
| Vendor: KC Overseas  | Recruitment agents are a critical part of the success of our international student recruitment efforts in South Asia. KC        |
| Committed Contract Period (2 YEARS): 7/1/2024 – 6/30/2026              | Overseas is one of the largest international recruitment agents in  |
| Total Approval Amount: \$250,000.00                                    | India, but they also recruit students in Bangladesh, Malaysia,<br>Nepal, Nigeria, Sri Lanka, and Vietnam.                       |
| Contract Options: N/A  |   |
| Last Bid Date: N/A   |   |
| <b>WSU Point of Contact:</b> Susan Schaurer, VP, Enrollment Management |   |
| Contract Information   | Description of Services   |
| Vendor: Gee Bee Education  |   |
| Committed Contract Period (2 YEARS): 7/1/2024 – 6/30/2026              | Recruitment agents are a critical part of the success of our international student recruitment efforts in South Asia, where     |
| Total Approval Amount: \$250,000.00                                    | agents are an intregal part of the student inquiry and application  |
| Contract Options: N/A  | process to study abroad. GeeBee Education is one of the largest<br>international recruitment agents based throughout India with |
| Last Bid Date: N/A   | highly qualified representatives based in cities across the   |
| WSU Point of Contact: Susan Schaurer, VP, Enrollment<br>Management     | country that attract students to our programs.  |
| The following contract   | t is pass through only  |
| Contract Information   | Description of Services   |
| Vendor: Western Ohio Educational Foundation                            | Lake Campus residence housing facilities are operated by Western Ohio Educational Foundation and covers housing,                |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025               | grounds, maintenance, and custodial services for FY25. The  |
| Approval Amount: \$440,000.00  | payment to WOEF reflects the amount we collect from students for these services.  |
| Contract Options: N/A  |   |
| Last Bid Date: N/A   |   |
| WSU Point of Contact: Andrea Faber, Vice Provost, Lake Campus          |   |



#### **BOARD OF TRUSTEES**

## FY 2024 Contracts and Expenditures \$150,000 - \$249,999 April 26, 2024

| \$150,000 - \$249,999 (1                                 | Notification Required)  |
|--|---|
| Contract Information                                     | Description of Services   |
| Vendor: SHI International                                | SHI is a Microsoft reseller and provides Wright State's enterprise<br>Microsoft agreement for M365 email, collaboration/productivity    |
| Committed Contract Period (1 YEAR): 6/1/2024 – 5/31/2025 | tools, server products and operating systems. New for FY25 is   |
| Total Approval Amount: \$236,000.00                      | the Power BI Premium add-on.  |
| Contract Options: N/A                                    |   |
| Last Bid Date: IUC Negotiated                            |   |
| WSU Point of Contact: Michael Stankas, CIO               |   |
| Contract Information                                     | Description of Services   |
| Vendor: Cadre, Inc.                                      | Cadre is the preferred reseller for Check Point firewall protection services. The University's firewalls provide network protection for |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025 | all of WSU's computer systems. The contract includes hardware   |
| Total Approval Amount: \$162,925.34                      | maintenance and replacement, software maintenance and technical support, and software licensing with associated                         |
| Contract Options: N/A                                    | updates.  |
| Last Bid Date: 2024                                      |   |
| WSU Point of Contact: Michael Stankas, CIO               |   |

| Contract Information  | Description of Services  |
|---|--|
| Vendor: IEEE  | The IEEE digital library is a powerful resource for discovery of scientific and technical content published by IEEE (Institute of  |
| Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025<br>Total Approval Amount: \$171,675.00<br>Contract Options: Annual<br>Last Bid Date: N/A | Electrical and Electronics Engineers) and its publishing partners.<br>Comprising over 200 journals, 3 million conference papers,<br>10,000 standards and 5000 e-books, IEEE content serves the<br>teaching and research needs of faculty and students in electrical<br>engineering, computer science, applied physics, industrial<br>systems, human factors, and biomedical engineering. |
| <b>WSU Point of Contact:</b> Jane Wildermuth, Interim University Librarian  |  |
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| Contract Information  | Description of Services  |
| Contract Information<br>Vendor: EBSCO   | EBSCO Industries serves as an agent to 500-600 publishers  |
|   |  |
| Vendor: EBSCO   | EBSCO Industries serves as an agent to 500-600 publishers<br>worldwide for access to electronic journal content. This content<br>is licensed on behalf of WSU Libraries and the other academic   |
| Vendor: EBSCO<br>Committed Contract Period (1 YEAR): 7/1/2024 – 6/30/2025   | EBSCO Industries serves as an agent to 500-600 publishers<br>worldwide for access to electronic journal content. This content<br>is licensed on behalf of WSU Libraries and the other academic<br>libraries they serve. They are the primary agent for academic  |