



BOARD OF TRUSTEES – FINANCE, AUDIT, GOVERNANCE, AND COMPLIANCE COMMITTEE

SUBJECT; Monthly Financial Performance Reports Through December 31, 2022

PRESENTED BY: Sommer Todd

FY2022 to 2023 Financial Analysis #2

FY2023 Revenue

Anticipated **Tuition and Fee** revenue for Fiscal Year 2023 exceeds the approved budget by \$1.5M (1.1%) and exceeds FY2022 actuals by \$0.4M (0.3%). The revenue is reflective of actual enrollments.

While headcount enrollment decreased by 5.9% from Fall 2021 to Fall 2022, the increase in the relative proportion of out-of-state international graduate students in select degree programs helped stabilize tuition and fee revenue for the fiscal year.

As stated in prior meetings, **State Appropriations** for FY 2023 are significantly lower than FY 2022. Whereas the University's allocation of SSI declined by 3.4% over a four-year period from FY 2018 to FY 2022, the decline from FY 2022 to FY 2023 alone is 7.2% (\$6.1M). The decline in overall enrollment from Fall 2015 till date will continue to place downward pressure on SSI given the role of historical data in its determination.

Facilities and Administrative revenue has been revised upward to reflect actual experience through December 2022. **Sales and Service** revenue has been further adjusted upward to account for increased activity on campus.

Year to date **Interest Income** exceeds \$1M. The rise in short term rates has positively impacted the portfolio given the low duration of fixed income securities. As a reminder, this revenue is not base budgeted as it cannot be relied on as a source of consistent income for operating expenditures.

Total revenues for FY 2023 are expected to be approximately \$4.7M (2.1%) above budget but \$7.2M (3%) below FY22 actuals.

FY2022 Expenses

As discussed during the budget presentation and intervening committee meetings, **Compensation** reflects the expense that would be realized if all university positions were filled. A significant number of those positions were not filled at the beginning of the year. The combination of budgeted vacant positions, attrition, disciplined strategic hire process, tight labor market, and a lower applied benefits rate will result in actual anticipated compensation to be below the approved budget. Anticipated year end in this category has been further revised downward by \$5.4M. Anticipated year end is \$14.8M below budget.

Contracted Labor/Professional Services expenses are anticipated to be higher than the initial budget reflecting expenses associated with increased international enrollment and use of temporary/contract labor and professional services.

Maintenance and Repairs and Utilities expenses are running \$1M higher than budgeted and we

would expect additional expenses in this category before year end.

Anticipated **Scholarship and Fellowship** expenses are \$3.3M below budget. This is the result of a decline in continuing undergraduate, and new and continuing domestic graduate enrollments, an optimization of financial aid, and increased utilization of external grants for graduate support.

Total expenses for FY 2023 are expected to be approximately \$14.8M (6.1%) below budget but \$12.3M (5.7%) above FY 22 actuals.

Combining updated forecasts with historical operating trends, the University will experience an operating surplus for 2023. The range remains to be determined but is estimated to be no less than \$4M by year's end.

Trend

The four-year trend and FY 2023 estimates for enrollment, tuition and fees, and operating revenues demonstrate the continued need for conservative fiscal management.

Fiscal Year	2019	2020	2021	2022	2023
Enrollment ¹	15,558 -9.1%	13,744 -11.7%	12,234 -11.0%	11,469 -6.3%	10,798 -5.9%
Tuition and Fees	\$163.4M -6.0%	\$150.2M -8.1%	\$138.8M -7.6%	\$135.6M -2.3%	\$135.9M 0.3%
Total Operating Revenues	\$277.8M -3.6%	\$255.1M -8.2%	\$243.6M -4.5%	\$240.1M -1.4%	\$232M -3%

FY2022 to FY2023 Actual Comparison #4

This report compares the actual results to date as a percent of the annual budget for the current fiscal year. The same calculation is provided for the same time period of the previous year as a percent of the actual annual results of the previous year.

When considering Anticipated Year End forecasts, total revenue and expenditure percentages are tracking similarly overall from 2022 to 2023.

Revenue

The percentage variances in the **Facilities and Administration, Sales and Service, and Other** revenue categories are resolved with the changes to the anticipated year end forecast.

Expenses

The anticipated year end forecast has been adjusted for the **Compensation and Contracted Labor/Professional Services** categories moving the percent of Annual Budget more in line with those in FY2022.

The variance to-date in **Travel** expense is related to recruitment efforts in the School of Medicine. Forecasts do not indicate overspending in this category.

The **Information and Communication** category shows timing variances in the Office Marketing, School of Medicine, and University Libraries; there are no forecasts identifying over spend in this budget category for FY2023.

¹ Census day Fall Headcount

FY2022 to FY2023 Single Month Comparison #5

This report presents the results for the month of December for the current and previous fiscal year.

Most monthly revenue and expense categories are tracking similarly to the prior year.

State Appropriations for Fiscal Year 2023 have decreased by 7.4% and we will see a variance each month through the fiscal year.

All other variances on this report are due to timing. The variance in **Tuition and Fees** revenue is attributable to the timing of student registration and bill assessment. In **Compensation**, voluntary separation payments were made a month earlier in the prior year. And in **Scholarships and Fellowships**, the variance is the timing of award issuance.



**FY2023 Financial Analysis
Unrestricted Funds Including Auxiliaries
Through December 31, 2022**

Description	FY2022			FY2023		
	Annual Budget	Year End	To Date	Annual Budget	Actual To Date	Anticipated Year End
Revenues:						As of 12/31/2022
Tuition and Fees	\$ 129,993	\$ 135,600	\$ 131,057	\$ 134,448	\$ 131,097	\$ 135,953
State Appropriations	83,210	83,135	41,567	76,988	38,457	76,988
Facilities and Administrative	4,500	6,514	2,912	5,000	2,640	6,000
Sales and Service	7,553	8,117	5,127	7,727	6,477	9,422
Interest Income	-	(235)	969	-	1,006	0
Gifts and Contribution and Other Revenues	2,429	6,291	3,601	3,299	2,273	3,767
Operating Revenues	\$ 227,685	\$ 239,422	\$ 185,233	\$ 227,462	\$ 181,950	\$ 232,130
Expenses:						
Compensation	\$ 161,872	\$ 142,555	\$ 77,359	\$ 161,818	\$ 75,396	\$ 147,000
Contracted Labor/Professional Services	7,263	8,422	3,297	7,409	3,630	8,594
Supplies	4,325	4,362	2,055	4,644	2,194	4,644
Travel and Events	2,346	2,079	773	2,530	1,172	2,530
Information and Communications	6,850	8,084	3,154	7,410	3,995	8,500
Maintenance and Repairs and Utilities	13,770	13,867	7,314	14,819	9,091	15,822
Scholarships and Fellowships	26,101	24,356	13,768	27,833	13,520	24,554
Debt	7,794	7,987	-	6,831	-	6,831
Other Expenses	8,249	3,950	1,826	9,466	3,285	9,466
Operating Expenses	\$ 238,570	\$ 215,662	\$ 109,546	\$ 242,760	\$ 112,283	\$ 227,941
Reserves	\$ (10,885)			\$ (15,298)		\$ 4,189
Total Expenses	\$ 227,685	\$ 215,662	\$ 109,546	\$ 227,462	\$ 112,283	\$ 232,130
Net	\$ -	\$ 23,760	\$ 75,687	\$ -	\$ 69,667	\$ -

**FY2023 Anticipated Year End
Unrestricted Funds Including Auxiliaries
Through December 31, 2022
(000's)**

Description	Annual Budget	Anticipated Year End	Update	Anticipated Year End	Update	Anticipated Year End	Update
	7/1/2022	As of 8/31/2022		As of 10/31/2022		As of 12/31/2022	
Revenues:							
Tuition and Fees	\$134,448	\$134,448		\$134,448		\$135,953	1,505
State Appropriations	76,988	76,988		76,988		76,988	
Facilities and Administrative	5,000	5,000		5,000		6,000	1,000
Sales and Service	7,727	7,727		8,572	845	9,422	1,695
Interest Income	-	-		-		-	
Gifts and Contribution and Other Revenues	3,299	3,299		3,299		3,767	468
Total Revenues	\$227,462	\$227,462	\$0	\$228,307	\$845	\$232,130	\$4,668
Expenses:							
Compensation	\$161,818	\$161,818		\$152,425	9,393	\$147,000	14,818
Contracted Labor/Professional Services	7,409	7,409		8,594	(1,185)	8,594	(1,185)
Supplies	4,644	4,644		4,644		4,644	
Travel and Events	2,530	2,530		2,530		2,530	
Information and Communications	7,410	7,410		7,410		8,500	(1,090)
Maintenance and Repairs and Utilities	14,819	14,819		15,822	(1,003)	15,822	(1,003)
Scholarships and Fellowships	27,833	27,833		27,833		24,554	3,279
Debt	6,831	6,831		6,831		6,831	
Other Expenses	9,466	9,466		9,466		9,466	
Total Expenses	\$242,760	\$242,760	\$0	\$235,555	\$7,205	\$227,941	\$14,819
Reserves	(\$15,298)	(\$15,298)		(\$7,248)		\$4,189	
Net	\$0	\$0		\$0		\$0	



**FY2022 To FY2023 Actual Comparison
Unrestricted Funds Including Auxiliaries
Through December 31, 2022
(000's)**

Description	FY2022			FY2023		
	Year End	Actual To Date	% of Year End	Annual Budget	Actual To Date	% of Budget
Revenues:						
Tuition and Fees	\$ 135,600	\$ 131,057	97%	\$ 134,448	\$ 131,097	98%
State Appropriations	83,135	\$ 41,567	50%	76,988	38,457	50%
Facilities and Administrative	6,514	\$ 2,912	45%	5,000	2,640	53%
Sales and Service	8,117	\$ 5,127	63%	7,727	6,477	84%
Interest Income	(235)	\$ 969	-412%	0	1,006	
Gifts and Contribution and Other Revenues	6,291	\$ 3,601	57%	3,299	2,273	69%
Total Revenues	\$ 239,422	\$ 185,233	77%	\$ 227,462	\$ 181,950	80%
Expenses:						
Compensation	\$ 142,555	\$ 77,359	54%	\$ 161,818	\$ 75,396	47%
Contracted Labor/Professional Services	8,422	\$ 3,297	39%	7,409	3,630	49%
Supplies	4,362	\$ 2,055	47%	4,644	2,194	47%
Travel and Events	2,079	\$ 773	37%	2,530	1,172	46%
Information and Communications	8,084	\$ 3,154	39%	7,410	3,995	54%
Maintenance and Repairs and Utilities	13,867	\$ 7,314	53%	14,819	9,091	61%
Scholarships and Fellowships	24,356	\$ 13,768	57%	27,833	13,520	49%
Debt	7,987	\$ -	0%	6,831	0	0%
Other Expenses	3,950	\$ 1,826	46%	9,466	3,285	35%
Operating Expenses	\$ 215,662	\$ 109,546	51%	\$ 242,760	\$ 112,283	46%
Reserves				(15,298)		
Total Expenses	215,662	109,546	51%	227,462	112,283	49%
Net	\$ 23,760	\$ 75,687		\$ -	\$ 69,667	



FY2022 to FY2023 Single Month Comparison
Unrestricted Funds Including Auxiliaries
For the Month of December
(000's)

Description	FY22 Dec Actual	FY23 Dec Actual	Variance	
			%	\$
Revenues:				
Tuition and Fees	\$ 18,238	\$ 17,546	96%	\$ (692)
State Appropriations	6,928	6,409	93%	(519)
Facilities and Administrative	342	422	123%	80
Sales and Service	703	548	78%	(155)
Interest Income	1,101	412		(689)
Gifts and Contribution and Other Revenues	323	157	49%	(166)
Total Revenues	\$ 27,635	\$ 25,494	92%	\$ (2,141)
Expenses:				
Compensation	\$ 18,016	\$ 16,034	89%	\$ 1,982
Contracted Labor/Professional Services	1,164	824	71%	340
Supplies	160	200	125%	(40)
Travel and Events	145	138	95%	7
Information and Communications	426	58	14%	368
Maintenance and Repairs and Utilities	213	496	233%	(283)
Scholarships and Fellowships	501	1,611	322%	(1,110)
Debt	-	-		-
Other Expenses	150	409	273%	(259)
Total Expenses	\$ 20,775	\$ 19,770	95%	\$ 1,005
Net	\$ 6,860	\$ 5,724	83%	\$ (1,136)



SUBJECT: Monthly Cash Report as of December 31, 2022

PRESENTED BY: FINANCIAL OPERATIONS

The cash forecast and accompanying graphs are attached for reference. Cash balances and activity include both unrestricted and restricted university funds.

The beginning balance of Cash and Investments for FY2023 was \$21.4 million higher than the beginning balance for FY2022 (\$148.8 vs. \$127.4). Ending Cash and Investments balance as of December 31, 2022 was \$157.3 million, a decrease of \$3.1 million from the prior month, and \$7.6M higher than December 31, 2021. The chart below shows a comparison to the prior year through December (in millions):

YTD Actuals	FY 2023	FY 2022	Change
Cash Inflows	147.6	162.8	(15.2)
Cash Outflows	(140.3)	(141.5)	1.2
Net Change in Cash Flows	7.3	21.3	(14.0)
Net Change in Investments	1.2	1.0	0.2
Net Change in Cash and Investments	8.5	22.3	(13.8)

FY22 YTD cash inflows included significant inflows of COVID-19 related and other one-time funds compared to YTD FY23. Days cash on hand ended the month at 234 days.

For the full fiscal year, ending cash and investments balance at June 30, 2023 is projected to be \$153.5 million, up \$4.7 million from the prior year. The chart below shows an anticipated full year comparison to the prior year (in millions):

Full Year Forecast	FY 2023	FY 2022	Change
Cash Inflows	280.4	312.1	(31.7)
Cash Outflows	(276.8)	(290.4)	13.6
Net Change in Cash Flows	3.6	21.7	(18.1)
Net Change in Investments	1.2	0.3	0.9
Net Change in Cash and Investments	4.8	22.0	(17.2)

Cash Inflows for FY23 are expected to be \$31.7 million lower than FY22. This is primarily due to inflows of \$32.4 million in COVID-19 and other one-time funds received in FY22. Additionally, the State Subsidy for FY22 was \$6.2 million higher than in FY23.

Cash Outflows for FY23 are expected to be lower than prior year. There were one-time outflows of COVID-19 related funds in FY 22.

WRIGHT STATE CASH FORECAST (In Thousands)
As of December 31, 2022

	Actual						Forecast						Total Year
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Working Capital (1):													
Beginning Balance	137,822.2	137,981.3	155,360.4	154,442.2	152,201.0	149,354.3	146,252.2	167,549.3	163,656.3	155,375.7	147,089.8	145,089.1	137,822.2
<i>Cash Sources</i>	23,580.6	42,758.3	21,299.0	18,785.1	19,218.8	21,997.5	46,301.2	16,729.8	14,594.2	17,350.1	19,192.5	18,567.8	280,374.8
<i>Cash Uses</i>	(23,886.2)	(25,272.7)	(21,902.6)	(21,382.2)	(22,413.9)	(25,467.4)	(22,504.1)	(20,622.8)	(22,874.9)	(25,636.0)	(21,193.2)	(23,660.5)	(276,816.3)
<i>Change in Investments</i>	394.9	(106.4)	(430.9)	356.0	348.4	367.6							929.7
<i>Net Transfer from Illiquid</i>	69.8	-	116.3	-	-	-	(2,500.0)						(2,313.9)
Ending Balance	137,981.3	155,360.4	154,442.2	152,201.0	149,354.3	146,252.2	167,549.3	163,656.3	155,375.7	147,089.8	145,089.1	139,996.4	139,996.4
Prior Year Balance	84,617.8	143,449.8	146,767.1	148,284.6	142,873.0	137,803.9	159,538.3	157,109.3	150,441.2	143,586.5	144,182.4	137,822.2	137,822.2
Change to Prior Year	53,363.5	11,910.7	7,675.1	3,916.4	6,481.4	8,448.3	8,011.0	6,547.0	4,934.4	3,503.3	906.7	2,174.3	2,174.3
Days Cash on Hand-FY2023 (3)	221	249	247	244	239	234	268	262	249	236	232	224	224
Days Cash on Hand-FY2022 (4)	129	219	225	229	233	225	260	256	245	243	244	233	233

Illiquid Investments (2):													
Beginning Balance	10,987.2	11,050.0	10,995.4	10,737.7	10,965.6	11,077.9	11,049.8	13,549.8	13,549.8	13,549.8	13,549.8	13,549.8	10,987.2
<i>Change in Investments</i>	132.6	(54.6)	(141.5)	227.9	112.4	(28.1)							248.7
<i>Capital Calls</i>													-
<i>Cash Distributions</i>	(69.8)		(116.3)										(186.1)
<i>Transfer from Working Capital</i>		-	-			-	2,500.0						2,500.0
Ending Balance	11,050.0	10,995.4	10,737.7	10,965.6	11,077.9	11,049.8	13,549.8	13,549.8	13,549.8	13,549.8	13,549.8	13,549.8	13,549.8
Prior Year Balance	13,120.2	10,931.3	10,836.4	10,858.6	10,815.1	11,863.4	11,815.0	11,430.8	11,303.7	12,482.6	12,533.4	10,987.2	10,987.2
Change to Prior Year	(2,070.1)	64.1	(98.8)	107.0	262.8	(813.6)	1,734.8	2,119.0	2,246.1	1,067.2	1,016.4	2,562.7	2,562.7

Total Working Capital & Illiquid Investments:													
Total Bank Cash & Investments	149,031.3	166,355.9	165,179.9	163,166.6	160,432.3	157,302.0	181,099.1	177,206.1	168,925.5	160,639.6	158,638.9	153,546.3	153,546.3
Prior Year	97,737.9	154,381.1	157,603.6	159,143.2	153,688.1	149,667.3	171,353.3	168,540.1	161,744.9	156,069.1	156,715.8	148,809.4	148,809.4
Change to Prior Year	51,293.4	11,974.8	7,576.3	4,023.4	6,744.2	7,634.7	9,745.8	8,666.0	7,180.6	4,570.5	1,923.1	4,736.9	4,736.9

(1) Bank and investment accounts which are available for daily operating needs.

(2) Private equity and student managed accounts. Student managed accounts included since their purpose is educational and not considered liquid to the University.

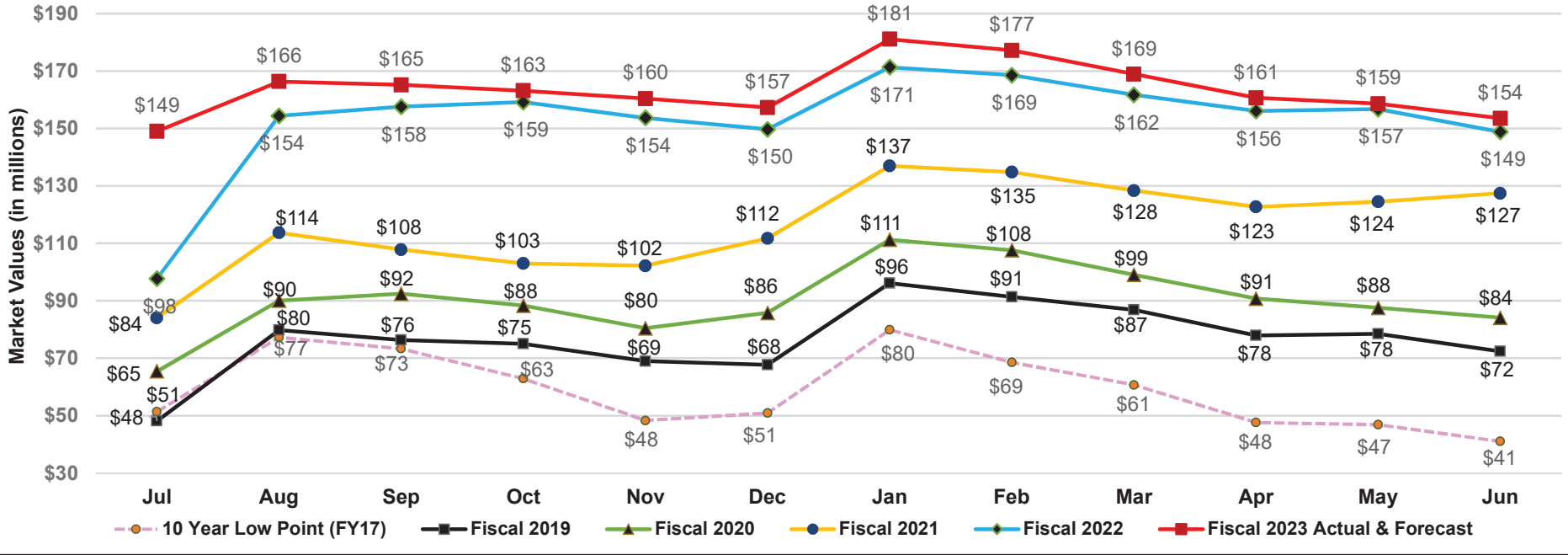
(3) Forecast based on total operational costs of \$227.941 million per the most recent F2023 Analysis- Unrestricted Funds including Auxiliaries forecast. Based only on Working Capital cash.

(4) Based on total operational costs of \$215.662 million. Based only on Working Capital cash.

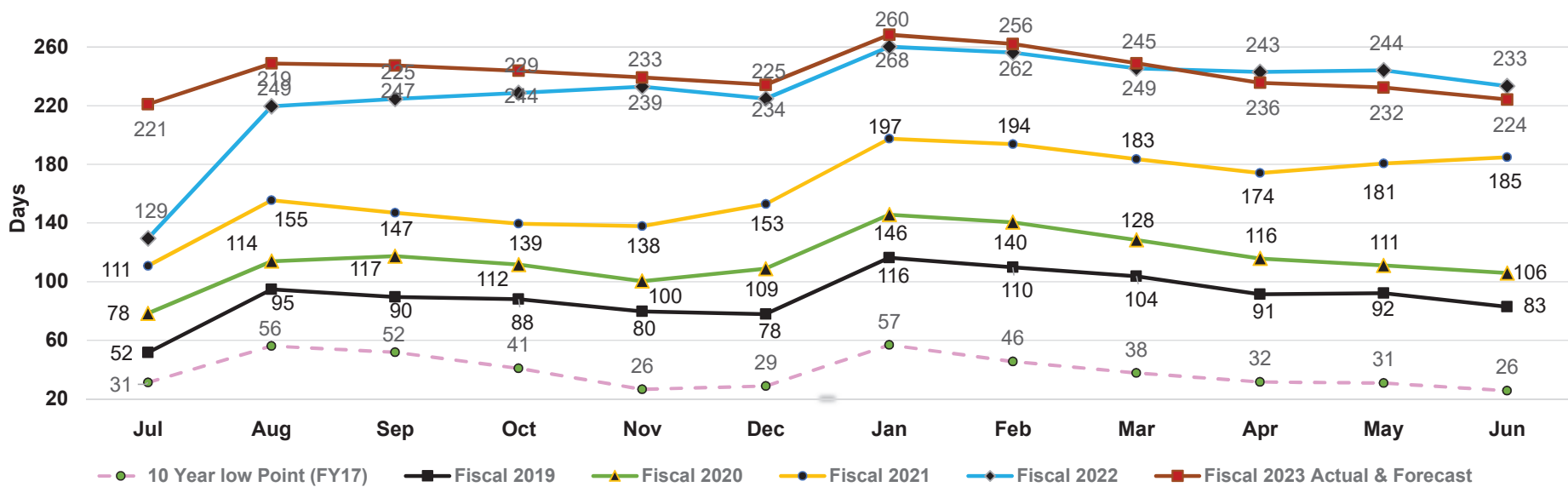
WRIGHT STATE UNIVERSITY

As of December 31, 2022

Monthly Cash & Investment Balance



Days Cash on Hand



WRIGHT STATE UNIVERSITY INVESTMENT REPORT FOR DECEMBER 2022

Portfolio Holdings:	Ending Balance	% of Total	IPS Target	Target Range	Fiscal 2023 Current Month		Fiscal 2023 Year-to-Date		Annualized	
	in (000's)				Income	Yield	Income	Yield	1 Year	3 Year
Cash Pool:										
Cash at Bank (1)	\$9,246.0	5.9%			\$0	0.00%	\$11	0.09%	-	-
Cash at SEI	\$295.1	0.2%			\$1,154	0.26%	\$3,997	0.67%	-	-
Star Ohio	\$65,924.5	41.9%			\$241,077	0.36%	\$1,065,201	1.46%	1.73%	0.84%
JPMorgan Chase Savings	\$519.6	0.3%			\$551	0.11%	\$1,777	0.34%	0.36%	0.18%
Total Cash Pool	\$75,985.2	48.3%	20%	10%-40%	\$242,781	0.35%	\$1,070,986	1.46%	1.68%	0.81%
Liquidity Pool:										
SEI Ultra Short Duration Bond Fund	\$34,013.7	21.6%			\$189,798	0.56%	\$256,791	0.76%	-0.82%	0.52%
<i>Bloomberg Barclay 9-12 Month Short Treas Index</i>								0.56%	-0.40%	4.20%
SEI Short Term Duration Government Fund	\$11,693.5	7.4%			\$159,060	1.36%	\$89,856	0.78%	-3.78%	-0.21%
<i>ICE BofA ML 1-3 Year Treasury Index</i>								-0.84%	-3.65%	-0.41%
SEI Bond Ladder	\$24,844.4	15.8%			\$48,225	0.20%	-\$6,299	-0.03%	-	-
<i>50% Blm US Trs 1-3Y / 50% Blm Sh Trs 9-12M</i>								-0.13%	-	-
Total Liquidity Pool	\$70,551.6	44.9%	15%	0%-50%	\$397,083	0.57%	\$340,349	0.49%	-1.76%	0.27%
Student Managed Portfolio:										
Total Student Managed Portfolio	\$2,087.3	1.3%	3%	0%-55%	-\$29,921	-1.43%	\$246,931	12.19%	-6.23%	10.48%
<i>S&P 500 Index</i>								2.31%	-18.11%	7.66%
Alternative Investments:										
Venture Investment Associates VI, L.P.	\$5,891.9	3.7%			\$0	0.00%	\$0	0.00%	-4.12%	55.97%
SEI GPA III Private Equity Fund	\$2,786.0	1.8%			\$0	0.00%	\$0	0.00%	1.58%	11.67%
Total Alternative Investment	\$8,677.9	5.5%	48%	0%-65%	\$0	0.00%	\$0	0.00%	-2.42%	40.68%
Total Portfolio Holdings	\$157,302.0	100.0%			\$609,943	0.20%	\$1,658,266	2.15%		

Monthly Investment Income Comparison

	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>June</u>	<u>Total</u>
Dividend Income	208,423	269,988	308,585	585,099	606,926	749,754							2,728,774
Realized Gain (Loss)	-	887	-										887
Unrealized Gain (Loss)	338,369	(418,017)	(867,984)	(274,024)	290,071	(139,810)							(1,071,395)
Brokerage Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	546,791	(147,141)	(559,399)	311,074	896,997	609,943	-	-	-	-	-	-	1,658,266