



BOARD OF TRUSTEES – FINANCE, AUDIT, GOVERNANCE, and COMPLIANCE COMMITTEE

SUBJECT; Monthly Financial Performance Reports Through November 30, 2020

PRESENTED BY: Sommer Todd

FY2020 to FY2021 Actual Comparison #2

FY2021 Revenue

Anticipated Fiscal Year 2021 revenue is unchanged since the last report to the Finance Committee in December.

Tuition and Fee revenue for Fiscal Year 2021 is expected to exceed the approved budget by \$6M (4.8%). However, that is 18.4M (12.2%) lower than FY 20 actuals. This is the largest source of revenue and has declined year over year as demonstrated below.

Below are enrollment and tuition revenue trends for the last five years.

<i>Fiscal Year</i>	<i>2017</i>	<i>2018</i>	<i>2019</i>	<i>2020</i>	<i>2021</i>
<i>Enrollment Change (Fall term, year on year)</i>	-1.6%	-3.7%	-9.0%	-11.7%	-11.4%
<i>Tuition and Fee Change</i>	-\$7.0M -3.6%	-\$14.1M -7.5%	-\$10.5M -6.0%	-\$13.2M -8.1%	-\$18.4M -12.2%
<i>Change in Revenue</i>	-\$1.1M -0.3%	-\$17.8M -5.8%	-\$10.4M -3.6%	-\$24.4M -8.8%	-\$31.1M -12.2%
<i>Change in Expenses</i>	-\$14.1M -4.1%	-\$53.2M -16.1%	-\$17.9M -6.4%	-\$7.5M -2.9%	-\$11.9M -4.7%

State appropriations are the second largest source of total revenues. The budget assumed a 20% reduction to SSI based on the guidance provided by ODHE at that time. The anticipated reduction was revised to 4.5% in July along with a “warning label” that the SSI amount is subject to change contingent on the continued impact of COVID-19 on the state’s economy.

Sales, Service and other revenues are projected to be lower than originally anticipated as events continue to be postponed, cancelled or held virtually. If this continues, further reduction may occur to these revenues over the remainder of the year.

In summary, total actual revenues for FY21 are expected to be approximately \$13.7M (6.5%) above FY21 budget and approximately \$31.1M (12.2%) below FY20 actual.

FY2021 Expenses

There are no forecasted changes to the adopted expense budget.

As reported previously, the currently projected favorable revenue results, largely SSI, reduces the anticipated use of reserves approved in June from \$30M to \$17M.

FY2021 Anticipated Year End #3

This report tracks changes to Year End estimates of operating revenue and expenses for fiscal year 2021.

FY2020 to FY2021 Actual Comparison #4

This report compares the actual results to date for the current fiscal year as a percent of the annual budget for the current fiscal year. The same calculation is provided for the same time period of the previous year as a percent of the actual annual results of the previous year.

Revenue

Sales and Service and Other revenues are down as expected with the update to anticipated year end amounts and may need further adjustment.

Interest Income was removed from the base budget and will fluctuate throughout the fiscal year reflecting actual market conditions.

Expenses

Most expenses are tracking lower in FY2021 due to support from the university community as we continue to focus on critical expenses only.

FY2020 to FY2021 Single Month Comparison #5

This report presents the results for the month of November for the current and previous fiscal year.

The variance in Sales and Service and Other Revenues are representative of the current environment.

Spending was down overall in November compared to the prior fiscal year. The only category with slightly increased spending is Information and Communications. This is reflective of the base budget provided for marketing spend.