



BOARD OF TRUSTEES – FINANCE, AUDIT, GOVERNANCE, and COMPLIANCE COMMITTEE

SUBJECT; Monthly Financial Performance Reports Through August 31, 2020
PRESENTED BY: Sommer Todd

FY2020 to FY2021 Actual Comparison #2

FY2021 Revenue

Tuition and Fee revenue for Fiscal Year 2021 is expected to exceed the approved budget by \$6M (4.8%). However, that is 18.4M (12.2%) lower than FY 20 actuals. This is the largest source of revenue and has declined year over year as demonstrated below.

Below are enrollment and tuition revenue trends for the last five years.

<i>Fiscal Year</i>	<i>2017</i>	<i>2018</i>	<i>2019</i>	<i>2020</i>	<i>2021E</i>
<i>Enrollment Change (Fall term, year on year)</i>	-1.6%	-3.7%	-9.0%	-11.7%	-11.4%
<i>Tuition and Fee Change</i>	-\$7.0M -3.6%	-\$14.1M -7.5%	-\$10.5M -6.0%	-\$13.2M -8.1%	-\$18.4M -12.2%
<i>Change in Revenue</i>	-\$1.1M -0.3%	-\$17.8M -5.8%	-\$10.4M -3.6%	-\$24.4M -8.8%	-\$30.7M -12.1%
<i>Change in Expenses</i>	-\$14.1M -4.1%	-\$53.2M -16.1%	-\$17.9M -6.4%	-\$7.5M -2.9%	-\$11.8M -4.7%

State appropriations are the second largest source of total revenues. The budget assumed a 20% reduction to SSI based on the guidance provided by ODHE at that time. The anticipated reduction was revised to 4.5% in July along with a “warning label” that the SSI amount is subject to change contingent on the continued impact of COVID-19 on the state’s economy.

Sales, Service and other revenues are projected to be lower than originally anticipated as events continue to be postponed, cancelled or held virtually. If this continues, further reduction may occur to these revenues over the remainder of the year.

In summary, total actual revenues for FY21 are expected to be approximately \$13.7M (6.5%) above FY21 budget and approximately \$30.7M (12.1%) below FY20 actual.

FY2021 Expenses

There are no forecasted changes to the adopted expense budget.

The result of current changes to our operating situation is a projected use of reserves totaling \$17M.

FY2020 to FY2021 Actual Comparison #3

This report compares the actual results to date for the current fiscal year as a percent of the annual budget for the current fiscal year. The same calculation is provided for the same time period of the previous year as a percent of the actual annual results of the previous year.

Overall total revenue and expenses appear to be tracking similarly from 2020 to 2021.

Revenue

Sales, Service and other revenues are projected to be lower than originally anticipated as events continue to be postponed, cancelled or held virtually. If this continues, further reduction may occur to these revenues over the remainder of the year.

Interest Income was removed from the base budget and will fluctuate throughout the fiscal year reflecting actual market conditions.

Expenses

Travel has only been expended at 1% of adopted budget versus 11% in FY20 due to current travel restrictions.

The variance in Other Expenses correlates to a timing difference in billing for library publications.

FY2020 to FY2021 Single Month Comparison #4

This report presents the results for the month of August for the current and previous fiscal year.

The variance in Sales and Service and Other Revenues are representative of the current environment. Reductions are seen in vending, hospitality services, athletics, housing, and parking.

Spending was down overall in August compared to the prior fiscal year. However, information and communication spend is up due to a timing difference for EAB software within the recruitment division.