SUBJECT: Monthly Financial Performance and Cash Flow Reports

PRESENTED BY: Walt Branson

BACKGROUND/CURRENT STATUS/MATTERS REQUIRING ACTION/ FINANCIAL IMPLICATIONS:

The monthly financial performance report has been reformatted and three new reports have been developed. Report descriptions, in order of presentation, are presented below followed by financial highlights through August 2019.

FY2019 Financial Analysis #1– The monthly report from last fiscal year has been reformatted to be clearer and easier to read. There are three distinct sections: prior year results; current year performance to date; anticipated (projected) performance through the end of the fiscal year.

FY2019 Budget to Actual #2– This report focuses on the current year budget vs. actual in two sections. The annual budget is presented on the left side of the report. The estimated budget through the current reporting period (August) is compared to the actual results for the same time period and the dollar variance between budget and actual is displayed in the column on the far right.

FY2018 to FY2019 Actual Comparison #3– This report compares the actual results to date for the current fiscal year as a percent of the annual budget for the current fiscal year. These results are compared to the actual performance for the same time period of the previous year as a percent of the actual annual results for the previous year. For example, note that through August 31, 2018, total revenues received were 42% of the budgeted amount for FY2019 and that for fiscal 2018 total revenues received were 43% of the total revenue actually received for the year.

FY2018 to FY2019 Budget to Actual Variance #4– The final report presents the results for a single month. The left side contains the estimated budget and actual results for the month of the current fiscal year and the variance of budget to actual in percent and dollars. The right side of the report contains the actual results for the month for the previous fiscal year as compared to the current fiscal year and the variance in percent and dollars.

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BOARD RESOLUTION REQUESTED:

For information only.
Financial Highlights FY2019 through August 31, 2018

**Tuition and Fee Revenue** – Tuition and fees through August were under the estimated budget by $2.1M or 2.1%. Tuition and fee revenue for FY2019 was budgeted down from the FY2018 budget by 7.7% and to the FY2018 actual by 5.2%. Experience indicates that increases and decreases in fall enrollment will continue through the spring. Applying consistent factors to the various components of tuition and fee revenues for spring results in an estimated annual shortfall of $2.4 million.

**Expenses and Transfers**

**Maintenance & Repairs and Utilities** – Actual results exceed the budget estimate by $417K. Contributing factors were changes to the contract with Ellucian for the Banner enterprise software. Only nine months was paid in 2018 and the full fiscal year for FY2019 was paid in August. Payments to Double Bowler of $430K also contributed to the budget shortfall to date.

**Other Expenses** – Actual results are under the budget estimate to date by $4.5 million. Several expense categories had significant variance to last year including capital equipment, library periodicals, and transfers to repair and replacement reserves.

**Cash Forecast**

The cash flow forecast and accompanying graph is attached for reference. Beginning cash of $51.6 million at 7/1/2018 for FY2019 was $10.6 million higher than the beginning of FY2018. Ending cash at August 31, 2018 was $79.8 million, an increase of $14.2 million over August 31, 2017. For the fiscal year, the ending cash balance at June 30, 2019 is projected to be $52.2 million as compared to $51.6 million at June 30, 2018, an increase of $0.6 million.