

**Wright State University  
Approval of Contracts \$500,000 and Above**

**Fiscal Year 2017/2018**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2017-18 CONTRACT AMOUNT</u>	<u>2016-17 CONTRACT AMOUNT</u>	<u>TERM OF CONTRACT</u>
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<b><u>Chartwells</u></b>	<b><u>Hospitality - Food Services</u></b>	<b>\$950,000</b>	<b>\$1,500,000</b>	<b>7/1/13-6/30/23</b>
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This is for approval of \$200,000 increase. Previously approved for \$750,000. Chartwells provides University-wide catering services to both internal departments and external users of University facilities.

<b><u>Nesco</u></b>	<b><u>Temporary Staffing</u></b>	<b>\$610,000</b>	<b>\$778,000</b>	<b>4/1/16-6/30/18</b>
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This is for approval of \$110,000 increase. Previously approved for \$500,000. Temporary staffing and payroll services for all location of Wright State University.

<b><u>To Be Determined</u></b>	<b><u>Wireless and Network Equipment</u></b>	<b>\$1,300,000</b>	<b>N/A</b>	
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Capital Funds in the amount of \$1.3 will be used at Wright State University. These funds will be used to replace the current main campus wireless infrastructure and network equipment in the following buildings (Allyn, Rike, Student Union, Russ Engineering and University Hall). All this equipment will be bid and the associated documents will be sent to the State of Ohio to release the funds when they become available.

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<b><u>Dayton Power and Light</u></b>	<b>Electric Distribution and Line Charges</b>	<b>\$925,000</b>	<b>\$925,000</b>	<b>7/1/18-6/30/19</b>
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Delivery charges for electric service at Main Campus, Nutter Center and off campus locations.

<b><u>Interstate Gas</u></b>	<b>Natural Gas</b>	<b>\$600,000</b>	<b>\$650,000</b>	<b>10/1/16-9/30/19</b>
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WSU purchases natural gas through a competitive bidding process and buys a portion of its future needs when rates are low. Pricing is based on actual average monthly usage and currently 70% of quantities are committed by a futures buying agreement.

<b><u>City of Fairborn</u></b>	<b>Water and Sewer</b>	<b>\$650,000</b>	<b>\$700,000</b>	<b>7/1/18-6/30/19</b>
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Water service and sewer service. It is anticipated that the use of Fairborn water will remain the same this year, as we are currently still blending it with our water.

<b><u>Delta Dental</u></b>	<b>Dental Insurance for Employees and Dependents</b>	<b>\$1,800,000</b>	<b>\$2,000,000</b>	<b>1/01/16-12/31/19</b>
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Wright State University offers self-funded dental coverage via Delta Dental Plan of Ohio (for FY19 claims and administrative fees) as part of the Inter-University Purchasing Council Consortium contract. Coverage is available for eligible employees who elect enrollment and their qualifying dependents. Employees pay a portion of the cost on a pre-tax payroll deduction basis. The coverage provides benefits for such items as dental cleanings, examinations, x-rays, restorative work like fillings and crowns, and orthodontia for children under the age of nineteen. Employees share in the cost of these services through co-payments and deductibles. The decrease reflects lower employee headcount.

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<u>Securian (formally Minnesota Life)</u>	Group Life Insurance and AD&D	\$500,000	\$640,000	7/01/12-12/31/19
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Wright State University purchases group term life insurance and accidental death and dismemberment coverage (FY19 premiums) as part of the Inter-University Purchasing Council Consortium contract (ending December 2019). The carrier for this coverage is the Minnesota Life Insurance Company. Coverage is provided to eligible employees. The decrease reflects lower employee headcount.

<u>IUC Insurance Consortium</u>	Property and Casualty Insurance for the University	\$600,000	\$600,000	7/1/18-6/30/19
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Wright State participates in the Inter-University Purchasing Council's Insurance Consortium for the acquisition of all major insurance coverage. The consortium's prices provide a much lower cost than the university's individualized rates would be and are competitively bid through the IUC-IC broker Marsh USA. Primary coverage included are casualty and property. Also included within services are coverages for medical malpractice, cyber, and environmental insurance. This was competitively bid by our broker "Marsh USA" but is not expected to exceed \$600,000. This contract may be extended by the IUC on an annual basis by mutual agreement.

<u>Alpha &amp; Omega</u>	Custodial Services	\$600,000	\$932,000	7/01/16-6/30/19
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The custodial services contract was originally executed in 2014 with an initial term of three years with two - three year renewal options by mutual agreement. The University has negotiated a two year renewal option with the vendor through 6/30/19.

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<b><u>Wright State Physicians</u></b>	<b>Professional Services</b>	<b>\$10,000,000</b>	<b>\$10,000,000</b>	<b>7/1/18-6/30/19</b>
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Professional services for physician faculty for FY 18/19.

<b><u>Nesco (formally Callos Resource LLC)</u></b>	<b>Temporary Staffing</b>	<b>\$625,000</b>	<b>\$610,000</b>	<b>4/1/16-3/31/19</b>
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Temporary staffing and payroll services contract was originally executed in 2015 with an initial term of one year with two - two year renewal options by mutual agreement. This contract serves all locations of Wright State University.

<b><u>Ohio Bureau of Workers' Compensation</u></b>	<b>Worker's Compensations Premium</b>	<b>\$500,000</b>	<b>\$500,000</b>	<b>7/1/18-6/30/19</b>
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Payment of quarterly Worker's Compensation premium to the State of Ohio.

<b><u>Ellucian Company LP</u></b>	<b>Banner ERP System</b>	<b>\$2,718,672</b>	<b>\$765,000</b>	<b>10/1/17-6/30/22</b>
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Ellucian is the vendor for the university's ERP system. This purchase order is for the maintenance and license agreement for the system. The University entered into a 5 year contract with 5 other IUC schools that ends June 30, 2022. The first year was for only 9 months for \$459,751.00 (cost included in 2017-2018 contract amount approved last year) and the following 4 fiscal years are at a flat rate of \$679,668. This contract was renegotiated and is saving the University \$764,000 over the life of the contract.

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<b><u>Chartwells</u></b>	<b>Hospitality - Food Services</b>	<b>\$1,000,000</b>	<b>\$750,000</b>	<b>7/01/13-6/30/23</b>
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Chartwells, our current Hospitality Services partner, provides University-wide catering services to both internal departments and external users of University facilities.

<b><u>Pepsi</u></b>	<b>Pepsi Products</b>	<b>\$620,000</b>	<b>\$600,000</b>	<b>7/01/16-6/30/26</b>
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The University has an exclusive pouring rights agreement with Pepsi for use in Hospitality Services, Nutter Center, Bookstores, and Vending. A variety of bottled/canned sodas, fountain drinks, juices, teas and water are made available for resale through this contract. WSU will be reimbursed by Chartwells. The portion for vending was approved in the June 2016 BOT meeting through June 2026.

<b><u>Xerox</u></b>	<b>Printing Services and Equipment</b>	<b>\$900,000</b>	<b>\$1,260,000</b>	<b>2/01/14 - 1/31/20</b>
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Xerox is the University's strategic partner for managed office printing and centralized production printing. This partnership is a result of a shared services agreement with Clark State Community College and Central State University. The contract expenditure includes the equipment, service, and supplies for both the office environment and the production printing environment.

<b><u>The Ohio State University</u></b>	<b>OhioLink</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>	<b>7/1/18-6/30/19</b>
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The Ohio State University is now the fiscal agent for OhioLink which provides for access to electronic journals and other library resources.

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<b><u>EBSCO Publishing</u></b>	<b>Periodical Subscription Services</b>	<b>\$750,000</b>	<b>\$950,000</b>	<b>7/1/18-6/30/19</b>
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Dunbar Library utilizes the services of EBSCO Publishing to manage periodical subscriptions for the library and the campus community.

<b><u>Double Bowler Properties</u></b>	<b>Leased Properties</b>	<b>\$2,200,000</b>	<b>\$2,200,000</b>	<b>7/1/18-6/30/19</b>
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Leased expenses for Double Bowler Properties

<b><u>Western Ohio Educational Foundation</u></b>	<b>Lake Campus</b>	<b>\$540,000</b>	<b>\$540,000</b>	<b>7/1/18-6/30/19</b>
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Lake Campus residence housing facilities are operated by Western Ohio Educational Foundation to cover housing payments, grounds, maintenance and custodial services for FY18/19. This reflects the student payments received for these services.

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*The information below reflects agreements with our various partners to collect and distribute funds on their behalf for student paid expenses. The University serves as a conduit for the financial activity between the partner and the student.*

<b><u>Barnes &amp; Noble</u></b>	<b>Student Bookstore Purchases</b>	<b>\$425,000</b>	<b>\$700,000</b>	<b>1/31/16-1/31/21</b>
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The University bookstores are operated by Barnes & Noble Bookstore Inc. (B&N). B&N allows students to pay for their books and classroom supplies using the Wright One Card. The University reimburses B&N using student funds deposited on the Wright One Card.

<b><u>Chartwells</u></b>	<b>Hospitality - Food Services</b>	<b>\$5,500,000</b>	<b>\$5,500,000</b>	<b>7/01/13-6/30/23</b>
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The University dining services are operated by Chartwell, a Compass Group Company. Chartwells offers students the opportunity to purchase meal plans and to use Raider Cash deposited onto their Wright One Card for food purchases. The University reimburses Chartwells using student funds for these transactions.

<b><u>AMS-Y Ltd Partnership</u></b>	<b>Residence &amp; Housing</b>	<b>\$1,197,322</b>	<b>\$1,165,000</b>	<b>3/6/1991-6/30/2019</b>
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Certain facilities within the University's Residence Housing offerings are operated by AMS-Y. The University applies the housing fee to the student's account and subsequently reimburses AMS-Y using student fees received on account.

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<b><u>College Park Ltd Partnership</u></b>	<b>Residence &amp; Housing</b>	<b>\$1,584,836</b>	<b>\$1,500,000</b>	<b>3/6/1991-6/30/2019</b>
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Certain facilities within the University's Residence Housing offerings are operated by College Park Ltd. The University applies the housing fee to the student's account and subsequently reimburses College Park using student fees received on account.

<b><u>Group Housing LLC</u></b>	<b>Residence &amp; Housing</b>	<b>\$3,785,786</b>	<b>\$3,600,000</b>	<b>3/6/1991-6/30/2019</b>
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Certain facilities within the University's Residence Housing offerings are operated by Group Housing LLC. The University applies the housing fee to the student's account and subsequently reimburses Group Housing using student fees received on account.

<b><u>Pine Hill Acres Apt LLC</u></b>	<b>Residence &amp; Housing</b>	<b>\$1,496,008</b>	<b>\$1,500,000</b>	<b>3/6/1991-6/30/2019</b>
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Certain facilities within the University's Residence Housing offerings are operated by Pine Hill Acres Apt LLC. The University applies the housing fee to the student's account and subsequently reimburses Pine Hill Acres using student fees received on account.

<b><u>The Woods Development LLC</u></b>	<b>Residence &amp; Housing</b>	<b>\$4,937,799</b>	<b>\$5,000,000</b>	<b>3/6/1991-6/30/2019</b>
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Certain facilities within the University's Residence Housing offerings are operated by The Woods Development LLC. The University applies the housing fee to the student's account and subsequently reimburses The Woods Development using student fees received on account.



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<u>United Health Care</u>	Student Health Insurance	\$3,300,000	\$3,300,000	7/01/18-6/30/23

The University applies the cost of the premium to the student's account and subsequently reimburses United Health Care using student funds received on account. Student Health Insurance was bid this year and the contract is being finalized and is expected to run through June 30, 2023.

<u>United Health Care</u>	School of Medicine Student Health Insurance	\$1,000,000	\$875,000	7/01/18-6/30/23
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The University applies the cost of the premium to the student's account and subsequently reimburses United Health Care using student funds received on account. Student Health Insurance was bid this year and the contract is being finalized and is expected to run through June 30, 2023.