

**Wright State University
Approval of Contracts \$500,000 and Above**

Fiscal Year 2017/2018

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2017-18 CONTRACT AMOUNT</u>	<u>2016-17 CONTRACT AMOUNT</u>	<u>TERM OF CONTRACT</u>
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<u>Dayton Power and Light</u>	Electric Distribution and Line Charges	\$925,000	\$975,000	7/1/17-6/30/18
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Non-bypassable charges for electric service at Main Campus, Nutter Center and off campus locations. The decrease is based off of the actual spend last year and the increase in capacity charges.

<u>Interstate Gas</u>	Natural Gas	\$650,000	\$550,000	10/1/16-9/30/19
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WSU purchases natural gas through a competitive bidding process and buys a portion of its future needs when rates are low. Pricing is based on actual average monthly usage with 70% of quantities committed by a futures buying agreement. Estimations are based on current pricing, energy efficiencies and the energy models for two new buildings. Last year gas prices were at an historic low and have started to return to normal. Taking into account gas prices will likely increase as more gas generated power enters the market, and weather is also a factor.

<u>City of Fairborn</u>	Water and Sewer	\$700,000	\$700,000	7/1/17-6/30/18
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Water service and sewer service. It is anticipated that the use of Fairborn water will remain the same this year, as we are currently still blending it with our water.

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<u>Delta Dental</u>	Dental Insurance for Employees and Dependents	\$2,000,000	\$1,836,000	1/01/16-12/31/19
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Wright State University purchases self-funded dental coverage as part of the Inter-University Purchasing Council Consortium contract. The carrier for this coverage is Delta Dental Plan of Ohio. Coverage is available for eligible employees who elect enrollment and their qualifying dependents. Employees pay a portion of the cost on a pre-tax payroll deduction basis. The coverage provides benefits for such items as dental cleanings, examinations, x-rays, restorative work like fillings and crowns, and orthodontia for children under the age of nineteen. Employees share in the cost of these services through co-payments and deductibles.

<u>Securian (formally Minnesota Life)</u>	Group Life Insurance and AD&D	\$640,000	\$663,000	7/01/12-12/31/19
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Wright State University purchases group term life insurance and accidental death and dismemberment coverage as part of the Inter-University Purchasing Council Consortium contract (ending December 2019). The carrier for this coverage is the Minnesota Life Insurance Company. Coverage is provided to eligible employees. The cost of this coverage for FY 17/18 is not expected to exceed \$640,000 due to the change in rate structure.

<u>Marsh USA Inc.</u>	Casualty and Property Insurance for the University	\$600,000	\$600,000	7/1/17-6/30/18
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Wright State participates in the Inter-University Purchasing Council's Insurance Consortium for the acquisition of all major insurance coverage. The consortium's prices provide a much lower cost than the university's individualized rates and are competitively bid. Primary coverage included are casualty and property. Also included within services are coverages for medical malpractice, cyber, and environmental insurance. This was competitively bid by our broker "Marsh USA" but is not expected to exceed \$600,000. This contract may be extended by the IUC on an annual basis by mutual agreement.

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Alpha & Omega

Custodial Services

\$932,000

\$967,000

7/01/16-6/30/19

The custodial services contract was originally executed in 2014 with an initial term of three years with two - three year renewal options by mutual agreement. The University is currently negotiating a two year renewal option with the vendor and anticipates that a contract will be executed.

Wright State Physicians

Professional Services

\$10,000,000

\$7,400,000

7/01/17-6/30/18

Professional services for physician faculty for FY 17/18.

**Nesco (formally Callos
Resource LLC)**

Temporary Staffing

\$500,000

\$778,000

4/1/16-6/30/18

Temporary staffing and payroll services for all locations of Wright State University.

**Ohio Bureau of Workers'
Compensation**

Worker's Compensations Premium

\$500,000

\$500,000

7/01/17-6/30/18

Payment of quarterly Worker's Compensation premium to the State of Ohio.

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<u>Ellucian Company LP</u>	Banner ERP System	\$765,000	\$731,095	10/01/14-9/30/19
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Ellucian, formally SunGard SCT, is the vendor for the university's ERP system. This purchase order is for the maintenance and license agreement for the system. The University has determined it is most efficient to enter into a 5 year contract ending September 30, 2019. The contract has a price inflator clause of not more than 5%. Since the initial agreement in 2014, we have added licensing for the mobile product (cellphones & tablets) and for Audit Vault/Database Firewall for additional security and data recovery.

<u>Chartwells</u>	Hospitality - Food Services	\$750,000	\$1,500,000	7/01/13-6/30/23
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Chartwells, our current Hospitality Services partner, provides University-wide catering services to both internal departments and external users of University facilities. The dollars associated with internal University catering activity is not expected to exceed \$750,000 for FY 2017/18.

<u>Pepsi</u>	Pepsi Products	\$600,000	\$1,500,000	7/01/16-6/30/26
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The University has an exclusive pouring rights agreement with Pepsi for use in Hospitality Services, Nutter Center, Bookstores, and Vending. A variety of bottled/canned sodas, fountain drinks, juices, teas and water are made available for resale through this contract. This is for FY 17/18 and WSU will be reimbursed by Chartwells. The portion for vending was approved in the June 2016 BOT meeting through June 2026.

<u>Xerox</u>	Printing Services and Equipment	\$1,260,000	2,000,000	2/01/14 - 1/31/20
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Xerox is the University's strategic partner for managed office printing and centralized production printing. This partnership is a result of a shared services agreement with Clark State Community College and Central State University. The contract expenditure includes the equipment, service, and supplies for both the office environment and the production printing environment.

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<u>The Ohio State University</u>	OhioLink	\$2,000,000	\$2,000,000	7/01/17-6/30/18
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The Ohio State University is now the fiscal agent for OhioLink which provides for access to electronic journals and other library resources.

<u>EBSCO Publishing</u>	Periodical Subscription Services	\$950,000	\$950,000	7/01/17-6/30/18
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Dunbar Library utilizes the services of EBSCO Publishing to manage periodical subscriptions for the library and the campus community.

<u>Double Bowler Properties</u>	Leased Properties	\$2,200,000	\$2,200,000	7/01/17-6/30/18
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Leased expenses for Double Bowler Properties

<u>To Be Determined</u>	Construction of Agriculture/ Water Quality Building, Lake Campus	\$0	\$3,073,000	5/1/17-6/30/18
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The State of Ohio has committed \$1.5M in capital funding for above noted building. Balance of the cost to be covered from Lake Campus donations (\$73K) and through 15 consecutive one year lease agreements paid from Lake Campus operating revenues.

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The information below reflects agreements with our various partners to collect and distribute funds on their behalf for student paid expenses. The University serves as a conduit for the financial activity between the partner and the student.

<u>Barnes & Noble</u>	Student Bookstore Purchases	\$700,000	\$700,000	1/31/16-1/31/21
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The University bookstores are operated by Barnes & Noble Bookstore Inc. (B&N). B&N allows students to pay for their books and classroom supplies using the Wright One Card. The University reimburses B&N using student funds deposited on the Wright One Card.

<u>Chartwells</u>	Hospitality - Food Services	\$5,500,000	\$5,500,000	7/01/13-6/30/23
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The University dining services are operated by Chartwell, a Compass Group Company. Chartwells offers students the opportunity to purchase meal plans and to use Raider Cash deposited onto their Wright One Card for food purchases. The University reimburses Chartwells using student funds for these transactions.

<u>AMS-Y Ltd Partnership</u>	Residence & Housing	\$1,000,000	\$1,000,000	3/6/1991-6/30/2018
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Certain facilities within the University's Residence Housing offerings are operated by AMS-Y. The University applies the housing fee to the student's account and subsequently reimburses AMS-Y using student fees received on account.

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<u>College Park Ltd Partnership</u>	Residence & Housing	\$1,500,000	\$1,500,000	3/6/1991-6/30/2018
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Certain facilities within the University's Residence Housing offerings are operated by College Park Ltd. The University applies the housing fee to the student's account and subsequently reimburses College Park using student fees received on account.

<u>Group Housing LLC</u>	Residence & Housing	\$3,600,000	\$3,600,000	3/6/1991-6/30/2018
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Certain facilities within the University's Residence Housing offerings are operated by Group Housing LLC. The University applies the housing fee to the student's account and subsequently reimburses Group Housing using student fees received on account.

<u>Pine Hill Acres Apt LLC</u>	Residence & Housing	\$1,500,000	\$1,500,000	3/6/1991-6/30/2018
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Certain facilities within the University's Residence Housing offerings are operated by Pine Hill Acres Apt LLC. The University applies the housing fee to the student's account and subsequently reimburses Pine Hill Acres using student fees received on account.

<u>The Woods Development LLC</u>	Residence & Housing	\$5,000,000	\$5,000,000	3/6/1991-6/30/2018
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Certain facilities within the University's Residence Housing offerings are operated by The Woods Development LLC. The University applies the housing fee to the student's account and subsequently reimburses The Woods Development using student fees received on account.

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United Health Care

Student Health Insurance

\$3,300,000

\$3,300,000

7/01/17-6/30/18

The University applies the cost of the premium to the student's account and subsequently reimburses United Health Care using student funds received on account. The contract through the Inter-University Purchasing Council Consortium expired June 30, 2016 but United Health Care extended the same rates for FY18.

United Health Care

**School of Medicine Student Health
Insurance**

\$875,000

\$780,000

7/01/17-6/30/18

The University applies the cost of the premium to the student's account and subsequently reimburses United Health Care using student funds received on account. The contract through the Inter-University Purchasing Council Consortium expired June 30, 2016 but United Health Care extended the same rates for FY18.