

**WRIGHT STATE UNIVERSITY  
BOARD OF TRUSTEES  
Communications Report  
November 2015**

**Office of Communications**

Public relations, media relations and internal communications play a vital role in university operations and branding. Communications staff view interactions in each of these disciplines as invaluable opportunities to strengthen how people view Wright State. Our strategy is to build our brand through repeated positive mentions in the news and social media platforms (earned media) and by increasing university-wide awareness through the sharing of impactful positive news and stories through internal channels (owned media).

**Public Relations**

Office of Communications staff fulfill this role in large part by highlighting brag points and feel-good stories through high-quality articles posted to the [Wright State Newsroom](#) and distributed across university websites and on university social media channels. Newsworthy stories are identified by staff and leveraged as pitch tools to external media.

***Data point:***

*The September—October 2015 public relations metrics are as follows:*

***Debate-related***

- *Media Clips: 1,347*
- *Positive advertisement value: \$1.1M*

***Non debate-related***

- *Media Clips: 207*
- *Impressions: About 12.63M*
- *Positive Advertisement Value: \$215,433.42*
- *Negative Advertisement Value (related to federal investigation): -\$24,353.15*
- *Verbatim Stories and Video: 21*

***Media clips:*** *Defined as stories about Wright State (most often) or stories that mention Wright State.*

***Impressions:*** *Defined as the total non-unique estimated viewership, listenership, readership and page views.*

**Positive Advertisement value:** Media coverage that results in positive exposure for Wright State's brand, the value of which is derived by the amount in dollars that Wright State would have had to pay to advertise in the same space or time that our clips were used in the news.

**Negative Advertisement value:** The inverse of Positive Advertisement value. Media coverage that is unquestionably negative for Wright State's brand, the value of which is derived by the amount in dollars that Wright State would have had to pay to advertise in the same space or time that our clips were used in the news.

**Verbatim stories:** Stories written by Communications staff that were printed or posted exactly as they were written by external news sources. Video shot and edited by Communications staff that was used exactly as provided to external news sources.

## Media relations

The Office of Communications views all unexpected media inquiries as opportunities to strengthen or protect the brand of the university. As such, Communications has adopted an organizational structure that allows Wright State to be hyper-responsive to media, which has improved the university's output of earned media.

### Data point:

*Media made about 36 requests of Wright State in September and October 2015 that were positive in nature. The Office of Communications successfully fulfilled 30 or about 83% of the requests. Those fulfilled requests resulted in positive coverage with an estimated advertisement value of about \$67,154.78.*

*Notable positive coverage included the announcement that Wright State will host a presidential debate at the Wright State Nutter Center in September 2016. Within the first 48 hours, Wright State benefitted from over 1,300 stories or mentions of Wright State worth an estimated \$1.1 million.*

*Notable negative coverage included the continuing but decreasing coverage of the federal criminal investigation into H1B visa fraud, which has resulted in 4 stories or mentions both in the market and at times other markets in the region. Those stories during this time have an estimated negative advertisement value of -\$24,353.15.*

### Internal communications

Communications staff members write, edit and post Newsroom stories that post to websites across campus. Stories are also shared through university social media channels. The office also distributes campus-wide email messages from the administration, crime warnings and emergency messages, among many others.

**Data point:**

*The Office of Communications sent 50 campus-wide email communications from September—October 2015. About 35 of those messages were on behalf of colleges, units and other campus organizations. The rest of the messages were sent on behalf of the president, administration or police.*

**University Initiative Participation**

The Office of Communications is also an active participant in university-wide initiatives, which include the 2016 Presidential Debate Planning Committee, Tobacco Free Campus Committee, Emergency Management Committee, Enterprise Print initiative, Total Compensation Advisory Committee, Internal Communications working group, and the Horizon League Ad Hoc Strategic Messaging group.