## **Hotel Confirmation Agreement**



Name:	André Butler	Hotel Name ("Hotel"):	Tru by Hilton Beavercreek 3813 Colonel Glenn Hwy Fairborn 45324
Title:	WSU FAMILY WEEKEND	Sales Manager:	Debra Hartley
Company or Group Name:	ANDRE' BUTLER/DEBRA LAMP	Phone:	937-988-0250
Address:	wsu	Fax:	937-963-1212
City, State, Zip:	BEAVERCREEK OHIO	Name of Event:	10 GUEST ROOMS WILL BE HELD UNTIL 30 DAYS PRIOR TO ARRIVAL. DAILY BREAKFAST IS INCLUDED.
Phone:	937-775-5566		INDOOR HEATED POOL, FITNESS FACILITY, LARGE LOBBY W/POOL TABLE AND FOOZ BALL. SIP & EAT
Email:	andre.butler@wright.edu		MKT. COURTESY BLOCK. INDIVIDUAL RESERVATIONS,GUESTS PAYS OWN CHARGES.

The sleeping rooms, function space and food and beverage functions listed below will be considered definite commitment upon signing of this agreement by both parties, and will be subject to all terms and conditions set forth herein.

We are pleased to reserve the following accommodations and arrangements for your event:

### SLEEPING ROOMS and RATES (Attach extra page if necessary) ("Room Block")

MONTH/DAY/YEAR	King Bed (\$/#)	2 Queen Bed (\$/#)	Suite (\$/#)	DAILY TOTAL ROOM NIGHTS
9/22/23	5@\$94	5@\$94		10
9/23/23	5@\$94	5@\$94		10

# TOTAL ROOM BLOCK RESERVED: ITN # 1400319

Room rates are non-commissionable, and quoted exclusive of applicable state and local taxes, fees and assessments, currently 13.0% percent. Quoted rates will be offered, based on availability, to your attendees 3 days before and 3 days after the above dates.

#### FUNCTION SPACE AND FOOD AND BEVERAGE (Attach extra page if necessary)

MONTH/DAY/YEAR TIME	FUNCTIO	ON/PPL R	OOM SET-UP	ROOM *	ROOM RENTAL

\* [SUBJECT TO CHANGE] – Specific meeting rooms cannot be guaranteed and are subject to change

GRATUITY: 0 Percent (or the current gratuity percentage in effect on the day of the event pursuant to the applicable collective bargaining agreement) of the food and beverage total plus applicable state or local tax will be added to your account as a gratuity and fully distributed to servers, and where applicable, bussers and/or bartenders assigned to the Event.

SERVICE CHARGE: 0 Percent (or the current service charge percentage in effect on the day of the event pursuant to the applicable collective bargaining agreement) of the food and beverage total, plus any applicable state or local tax, will be added to your account as a service charge. This service charge is not a gratuity and is the property of the Hotel to cover discretionary costs of the Event.

### **TERMS AND CONDITIONS**

Reservations must be made no later than <u>08/22/2023</u>. After that date, you agree that we may offer unused rooms held in your block to other customers to reduce our losses and your obligations under the performance clause. Reservations requested by your attendees after this date will be accepted based upon availability. Room and tax will be [ ] paid by individuals or [ ] charged to group's account.

**2. BANQUET SERVICES**: You will be asked to sign Event Orders confirming the details of your events. Faxed signatures will be accepted.

**3. COMMISSION / THIRD PARTY PAYMENTS:** The Hotel will pay a commission of (\$0 or %0 of minimum room rate) (excluding any rebates, housing company fees or other subsidy) for each revenue room night actually occupied and paid for by your attendees that was reserved as part of the established Room Block at the special group rates contained in this agreement. Commission will be paid to [N/A] ("Third Party") for the purpose of commission, bussing, defraying costs, etc, unless we receive confirmation in writing signed by both you and Third Party that commissions are to be paid to some other person or entity. Payment will be made after receipt by the Hotel of full payment for the event, but Hotel has no obligation to take any action to collect funds to be paid as commissions. You will take full responsibility for determining whether disclosure of payments is required and for making disclosure of all such payments, and you further agree to reimburse Hotel for any fees, costs, liabilities or expenses that Hotel incurs should any person claim that disclosure was insufficient.

4. HOUSING COMPANIES – PAYMENT OF FEES: A one time flat fee of \$ 0\_\_\_\_\_, per each revenue room reservation in the established Room Block at the special rates contained in this agreement, will be paid to ("Housing Company") upon final settlement of the master account by Company. In the event a housing company is not used, no fee will be paid. The housing fees will be paid to Housing Company unless we receive confirmation in writing signed by Company and Housing Company that housing fees are to be paid to some other person or entity.

**5. CANCELLATION AND PERFORMANCE:** The rates offered by us are based in part upon the total gross revenue anticipated by us from your agreement to use and pay for the rooms and events set forth in this Agreement. You guarantee that your event will provide the following minimum revenues (exclusive of tax and gratuity):

SLEEPING ROOM REVENUE	\$[ 1880.00	]
FOOD & BEVERAGE REVENUE	<b>\$</b> [0	j
MEETING ROOM RENTAL	<b>\$</b> [0	]
Total Minimum Revenue	<b>\$</b> [0	]

You agree and understand that in the event of a cancellation or lack of full performance by you, our actual damages would be difficult to determine. Therefore, you have agreed to pay reasonable liquidated damages to the Hotel for cancellation or lack of performance as described in this paragraph. Cancellation damages will be calculated as a percentage, based on the date of cancellation listed below, of the minimum revenue guarantees listed in this paragraph.

Date of Cancellation	Percer	itage owed	48 H
Date of signing to 90 days in advance	[0	]% = \$0	
89 days to 60 days in advance	[0	]% = \$ <u>0</u>	
59 to 30 days in advance	[0	]% = \$0	
29 days or less in advance of event	[o	]% = \$ <u>0</u>	

If the event is held, but the Hotel does not realize the total revenue anticipated from your event, you agree to pay performance damages. The damages owed will be the amount necessary for the Hotel to receive no less than  $\begin{bmatrix} 0 \\ 0 \end{bmatrix}$ % of each minimum revenue guarantee listed in this paragraph plus applicable taxes.

6. PAYMENT IN ADVANCE: Unless you have established credit in advance with us, you will pay the entire contract price in cash or by certified check at least three days prior to your function or by personal bank check two weeks prior to your function. If you have established credit, payment in full will be due within thirty (30) days after receipt of the bill. If you prefer, all charges can be paid by credit card. Hotel accepts American Express, Diners Club, Discover Card, JCB International, Master Card or Visa. If credit has not been approved for your function, you will provide us with the credit card to which all estimated master account charges will be charged no later than [N/A]. If credit has been approved, you will provide us with your credit card information at the time of your function. All undisputed charges not paid within thirty (30) days of receipt of a final invoice will be subject to interest accruing at the rate of 1.5% per month, or the maximum amount allowed by law, whichever is less.

\*\* If individuals in the group will be paying for their own rooms, we may authorize their individual credits cards for the first nights room and tax 2 days prior to arrival.

Credit card to guarantee confirmation agreement:

CC Type: xxxx Credit Card Number: xxxxxxxxxx Name on card: xxxx xxxxx

Expiration: 00000000

HRS

\*Please provide a copy of identification and both sides of the credit card.

7. **OUTSIDE FOOD AND BEVERAGE:** You must obtain prior approval from us before you bring in any food or nonalcoholic beverages from outside sources.

8. GUEST RESERVATION INFORMATION: If you have requested that Hotel provide you and/or your representative(s) with access to guest reservation information pertaining to guests who have reserved rooms at the Hotel as part of the Room Block (each, an "Attendee") established pursuant to this agreement, then you certify that you have obtained consent from each of your Attendees for the Hotel to provide to you and/or your representative(s) such Attendee's reservation information and agree to reimburse Hotel for any costs, damages, fees or expenses of any kind arising from any claim(s) by an Attendee relating to the Hotel's disclosure of reservation information.

**9. SECURITY:** We have no insurance for and are not responsible for any loss or damage to your property. If required, in our sole judgment, in order to maintain adequate security measures in light of the size and/or nature of your function, you will provide, at your expense, security personnel supplied by a reputable licensed guard or security agency doing business in the city or county in which we are located, which agency will be subject to our prior approval. Such security personnel may not carry weapons. For the safety of persons and property, no fireworks or incendiary devices may be used indoors at the hotel.

**10. COMPLIANCE WITH LAWS:** Company agrees to comply with all applicable federal, state and local laws, including health and safety codes and federal anti-terrorism laws and regulations. Company agrees to cooperate with Hotel and any relevant governmental authority to ensure compliance with such laws. Company represents, warrants and agrees that it is currently, and at the time of the event which is the subject of this contract will be, in compliance with all applicable local, state, federal regulations or laws, including but not limited to, all provisions of the Patriot Act and regulations or requests of the U.S. Department of Homeland Security and the Office of Foreign Assets Control in the U.S. Department of the Treasury. The Hotel may cancel this Agreement without any liability if in the Hotel's sole, reasonable

determination, Hotel believes that it is necessary to do so in order to comply with its obligations under applicable laws, rules or regulations.

11. **INDEMNIFICATION & INSURANCE:** To the extent permitted by law, you agree to protect, indemnify, defend and hold harmless the Hotel and it's respective owners, managers, subsidiaries, affiliates, employees and agents (collectively, "Indemnified Parties") against all claims, losses or damages to persons or property, governmental charges or fines, and costs (including reasonable attorney's fees), arising out of or connected with your function, except those claims arising out of the sole negligence or willful misconduct of the Hotel. You further agree to obtain and keep in force General Liability Insurance covering the event described in this contract with limits of not less than \$1,000,000 per occurrence and to provide the Hotel with a certificate of insurance naming Hotel, Hotel's Owner and each of such entity's owners, subsidiaries and affiliates as an additional insured for your event.

12. AUXILIARY AIDS: The Hotel represents and you acknowledge that the Hotel facilities being rented for you including guest rooms, common areas and transportation services will be in substantial compliance with applicable public accommodation requirements under the Americans With Disabilities Act. You agree that one week in advance of your event you will furnish to us a list of any auxiliary aids needed by your attendees in meeting or function space. You agree to pay all charges associated with the provision of such aids. We will, upon your request, furnish you with the names of businesses you can contact to obtain these aids. You also agree to be responsible for compliance with the ADA in the set up and conduct of meetings for your event.

**13. PROMOTIONAL CONSIDERATIONS:** We have the right to review and approve any advertisements or promotional materials in connection with your function that specifically reference any name or logo of the family of Hotel brands. You represent and warrant that your activities conducted at the hotel and in connection with the function shall not infringe the patent, copyright or trademark rights or violate rights of privacy or publicity of any third party.

**14. FORCE MAJEURE:** Neither party shall be responsible for failure to perform this contract if circumstances beyond their control (including, but not limited to; acts of God, shortage of commodities or supplies to be furnished by the Hotel, governmental authority, or declared war in the United States) make it illegal or impossible for the Hotel to hold the event.

**15. ARBITRATION:** The parties agree that subject to the exclusion of intellectual property matters as set forth below, any dispute in any way arising out of or relating to this contract will be resolved by arbitration before JAMS or American Arbitration Association in the state and city in which the Hotel is located, or the closest available location; provided, however, a dispute relating to patents, trademarks, trade dress, copyrights, trade secrets, false advertising, false representation, unfair competition and/or infringement of intellectual property rights shall not be subject to this provision. The parties further agree that in any arbitration proceeding they may conduct reasonable discovery pursuant to the arbitration rules, that the law of the state in which the Hotel is located will be the governing law, and any arbitration award will be enforceable in state or federal court. The prevailing party in any arbitration or court proceeding will be entitled to an award of its reasonable costs and attorney fees and pre and post judgment interest.

16. SUCCESSORS AND ASSIGNS: The commitments made by Company will be binding on its successors and assigns. In the event that Company assigns, sells, conveys, pledges or otherwise disposes of all or substantially all of its assets (collectively referred to as "assignment"), by operation of law or otherwise, this agreement and the obligations herein must also be assigned to and assumed by the successor organization, subject to approval by Hotel. In the event such an assignment is contemplated, Company agrees to notify Hotel at least thirty days in advance of the planned close of the assignment transaction of the entities involved. Hotel will thereafter have 20 days in which to notify Company if assignment is approved.

17. OUTSIDE CONTRACTORS: Should Company elect to utilize outside contractors or subcontractors on Hotel premises during your event, including, but not limited to, a destination management company, audio/visual services, decorators, or others, you must notify Hotel of your intention to use such providers at least thirty days in advance of your event. All outside contractors must sign a hold harmless, indemnification and insurance agreement in the form currently in use at Hotel for similar outside contractors and provide proof of insurance in amounts acceptable to Hotel (amounts and types of insurance may be changed or increased in Hotel's sole discretion based on the type of services the outside contractor will be providing) before they will be allowed to provide services on Hotel premises. In some instances, Hotel may be required, pursuant to obligations imposed on Hotel by labor unions or collective bargaining agreements, to utilize Hotel labor to provide certain services, and Customer agrees to pay the fees and/or charges associated with these services.

**18. MISCELLANEOUS:** The parties agree that for purposes of this contract and any amendment or modification thereto, or for any other notice or communication between the parties, signatures sent or received by facsimile

transmission will be considered as enforceable and valid as original signature by the party signing. The effective date of communications between the parties will be determined as follows:

- 1. Communications sent via U.S. Mail or private mail delivery service (i.e. Fed Ex) will be effective as of the date sent;
- 2. Communications sent via facsimile will be considered effective as of the date and time on the facsimile confirmation sheet retained by the sender.

This contract, with exhibits attached hereto (if any), upon signature by both parties below constitutes the entire agreement between the parties and may not be amended or changed unless done so in writing and signed by <u>Hotel</u> and <u>Company</u>. For the avoidance of doubt, emails, including emails that bear an electronic "signature block" identifying the sender, do not constitute signed writings for purposes of this Agreement.

The undersigned expressly agree and warrant that they are authorized to sign and enter into this contract on behalf of the party for which they sign.

Company:

**Hotel Information:** 

By:	DocuSigned by: <u>In Iré Butur</u> Isign_227927F14664B45C	By:	DocuSigned by: Delar c Harly Isign_289824381D0F43A
Name:	André Butler Group Representative	Name:	Debra Hartley Director of Sales
Dated:	1/18/2023	Dated:	1/19/2023

\*This contract is not complete until the Director of Sales finalizes it via signature.

Description of Work to be Provided Company agrees to perform local hotel lodging services to the satisfaction of the University and with the standard of professional care and skill customarily provided in the performance of such services Company agrees that any personal injury to Company or third parties or any property damage incurred in the course of the performance of services shall be the responsibility of the Company, except to the extent caused by the sole fault or negligence of the University. Company shall indemnify and hold harmless the University, its board members, officers, employees, agents and students from and against any direct costs, losses, damages, liabilities, expenses, demands and judgments, including court costs and attorney fees, which may arise out of Company's performance of services as outlined herein, or which may arise out of the infringement of the copyright patent, or other proprietary rights of third parties.2) Scope of Work to be Provided Scope of work as identified in Company's proposal dated October 29, 2019 (Exhibit A) and ITN 1400319 Local Hotel Lodging.

ITN # 1400319