

WRIGHT STATE UNIVERSITY



November 17, 2017

Incentives are not aligned

Hospitals

Doctors

Nurses

Medical Schools

Businesses

Federal Government

State Government

Insurance Companies

Urgent Care Centers

Medicaid Managed Care Organizations

Medical Device Manufacturers

Pharmaceutical Companies

Patients



2005

- Hospitals are the revenue centers
- Fill available beds
- Majority of physicians independent
- Health IT & data sharing rare
- Fee for Service
- Improve specific hospital quality

2017

- Hospitals are cost centers
- Alternative sources of care
- Significant increase in hospital-affiliated physicians
- Robust data sharing (still improving)
- Bundled Payments
- Community Health

Right Care - Right Time – Right Facility – Right Cost

of hospital beds

2005

2017

4,014

3,961

-1.32%

Wright- Patterson Air Force Base Medical Center

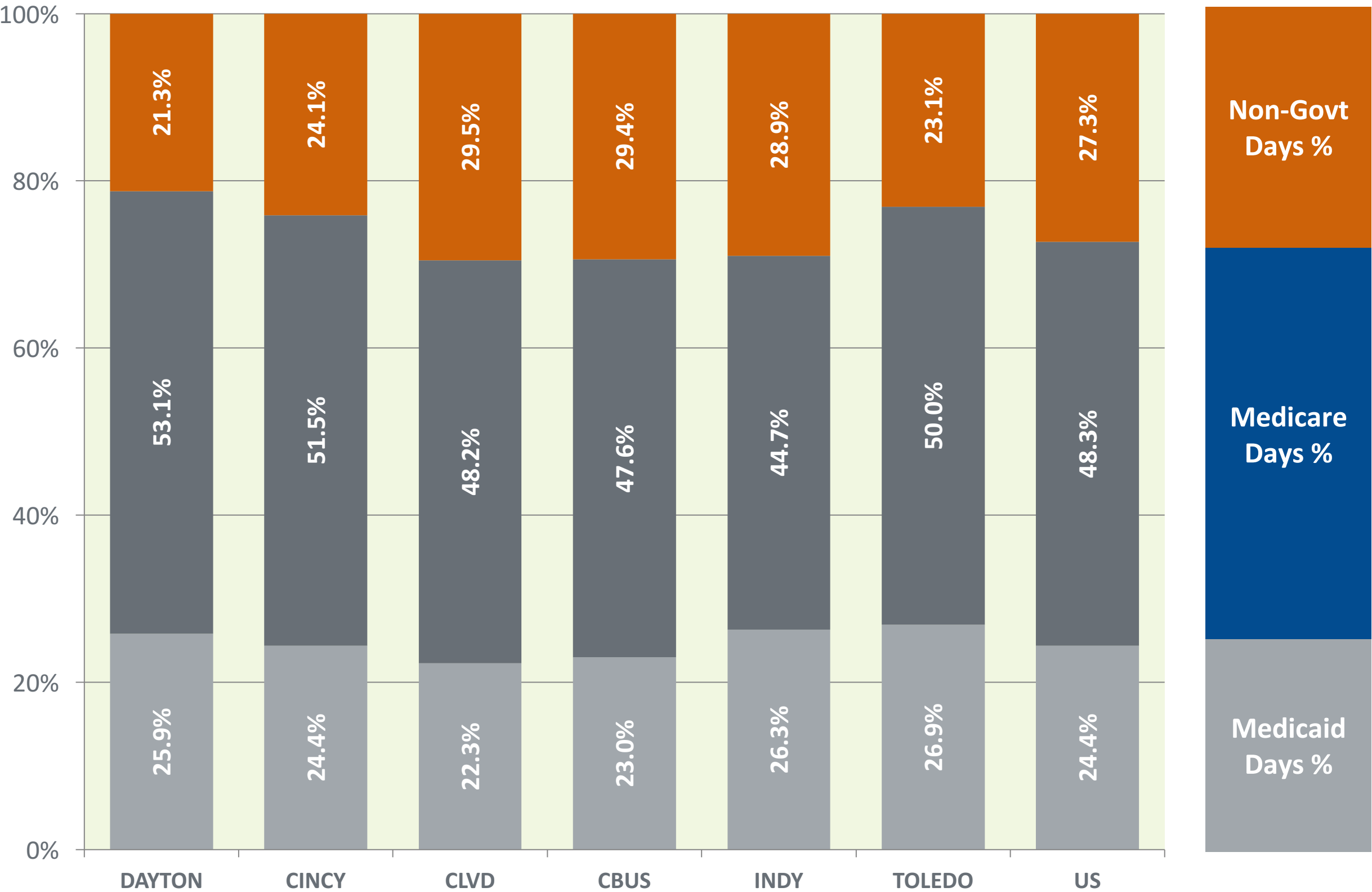
88th Medical Group



Payer Mix

Measured by: Patient Day Percentage

Dayton continues to have the highest level of government reimbursed patient days. Higher government payer mix creates upward price pressure to recover payment deficiencies.





★
TOLEDO

★
CLEVELAND

★
INDIANAPOLIS

★
COLUMBUS

★
DAYTON

★
CINCINNATI

Workforce Issues

Continued *growing demand* for medical professions across the healthcare delivery spectrum

Attraction & retention of talent is critical – especially *nurses* and *millennials*

Technology and *soft skills* are critical

Post-acute care

Primary Care Physicians, Nurse Practitioners & Physician Assistants remain key priorities

Workforce Issues

Flexible and strategic programs need to continue to be developed – *rural physician initiative & BSN nursing program* at WSU Lake Campus

GDAHA is conducting a *Dayton/Cincinnati vacancy study* in 1st quarter of 2018 – *intensive data analytics*

- Current hospital vacancies
- Future workforce needs