



BOARD OF TRUSTEES – FINANCE, AUDIT, GOVERNANCE, AND COMPLIANCE COMMITTEE

SUBJECT; Monthly Financial Performance Reports Through October 31, 2022

PRESENTED BY: Sommer Todd

FY2022 to 2023 Financial Analysis #2

FY2023 Revenue

Overall, revenue for Fiscal Year 2023 is unchanged from the approved budget based on the most current data with the exception of Anticipated Sales and Service revenue which has increased by \$845K due to increased activity on campus.

Year to date Interest Income is \$270k resulting from gains in the student managed portfolio and higher interest rates. As a reminder, this revenue is not base budgeted as it cannot be relied on as a source of consistent income for operating expenditures.

Total revenues for FY 2023 are expected to be approximately \$11.8M (4.9%) below FY22 actuals.

FY2022 Expenses

As discussed during the budget presentation **Compensation** reflects the expense that would be realized if all university positions were filled. A significant number of those positions were not filled at the beginning of the year. Anticipated year end in this category has been adjusted down by \$9.4M across the University. The strategic hire process, coupled with tight labor market and a lower applied benefits rate all lend to this positive variance. **Contracted Labor/Professional Services** expenses are anticipated to be higher than the initial budget reflecting expenses associated with increased international enrollment and use of temporary/contract labor. **Maintenance and Repairs and Utilities** expenses are running \$1M higher than budgeted and we would expect additional expenses in this category before year end.

The University is projecting a \$7.2M use of reserves for FY 2023.

Trend

The four-year trend and FY 2023 estimates for enrollment, tuition and fees, and operating revenues demonstrate the continued need for conservative fiscal management.

Fiscal Year	2019	2020	2021	2022	2023
Enrollment ¹	15,558 -9.1%	13,744 -11.7%	12,234 -11.0%	11,469 -6.3%	10,798 -5.9%
Tuition and Fees	\$163.4M -6.0%	\$150.2M -8.1%	\$138.8M -7.6%	\$135.6M -2.3%	\$134.4M -0.9%
Total Operating Revenues	\$277.8M -3.6%	\$255.1M -8.2%	\$243.6M -4.5%	\$240.1M -1.4%	\$228.3M -4.9%

¹ Census day Fall Headcount

FY2022 to FY2023 Actual Comparison #4

This report compares the actual results to date as a percent of the annual budget for the current fiscal year. The same calculation is provided for the same time period of the previous year as a percent of the actual annual results of the previous year.

Total revenue and expenditure percentages are tracking similarly overall from 2022 to 2023.

Revenue

Revenues are tracking similarly to the prior year.

Sales and Service revenue shows a positive variance related to dining services, box office sales in the College of Liberal Arts, Parking Permit sales, housing income, and anatomical gifts in the School of Medicine. The anticipated revenue in this category has been increased accordingly.

The variance in **Gifts and Contributions and Other Revenues** is attributable to insurance proceeds received in FY2022.

Expenses

Total Expenses are tracking similarly to those in FY2022 through October.

The anticipated year end forecast has been adjusted for the **Compensation and Contracted Labor/Professional Services** categories moving the percent of Annual Budget more in line with those in FY2022.

The variance in **Travel** expense is related to recruitment efforts in the School of Medicine.

The **Information and Communication** category shows timing variances in the Office Marketing and University Libraries; there are no forecasts identifying over spend in this budget category for FY2023.

Increased spend in the **Other Expenses** category is majorly related to increased insurance cost.

FY2022 to FY2023 Single Month Comparison #5

This report presents the results for the month of October for the current and previous fiscal year.

Most monthly revenue and expense categories are tracking similarly to the prior year.

State Appropriations for Fiscal Year 2023 have decreased by 7.4% and we will see a variance each month through the fiscal year.

The variance in **Gifts and Contributions and Other Revenues** is attributable to insurance proceeds received in FY2022.

The variance in the **Information and Communications** expense category is related to the timing of payments in the Office of Marketing along with new student test prep expenditures for the School of Medicine.



FY2023 Financial Analysis
Unrestricted Funds Including Auxiliaries
For the Month of October

Description	FY2022			FY2023		
	Annual Budget	Year End	To Date	Annual Budget	Actual To Date	Anticipated Year End
Revenues:						As of 10/31/2022
Tuition and Fees	\$ 129,993	\$ 135,600	\$ 77,079	\$ 134,448	\$ 76,334	\$ 134,448
State Appropriations	83,210	83,135	27,712	76,988	25,638	76,988
Facilities and Administrative	4,500	6,514	2,230	5,000	1,826	5,000
Sales and Service	7,553	8,117	3,029	7,727	4,313	8,572
Interest Income	-	442	(68)	-	270	0
Gifts and Contribution and Other Revenues	2,429	6,291	2,297	3,299	909	3,299
Operating Revenues	\$ 227,685	\$ 240,099	\$ 112,279	\$ 227,462	\$ 109,290	\$ 228,307
Expenses:						
Compensation	\$ 161,872	\$ 142,555	\$ 45,696	\$ 161,818	\$ 45,599	\$ 152,425
Contracted Labor/Professional Services	7,263	8,422	1,637	7,409	2,261	8,594
Supplies	4,325	4,362	1,532	4,644	1,596	4,644
Travel and Events	2,346	2,079	478	2,530	835	2,530
Information and Communications	6,850	8,084	2,413	7,410	3,204	7,410
Maintenance and Repairs and Utilities	13,770	13,867	6,166	14,819	6,789	15,822
Scholarships and Fellowships	26,101	24,356	11,831	27,833	11,744	27,833
Debt	7,794	7,987	-	6,831	-	6,831
Other Expenses	8,249	3,950	1,659	9,466	2,538	9,466
Operating Expenses	\$ 238,570	\$ 215,662	\$ 71,412	\$ 242,760	\$ 74,566	\$ 235,555
Reserves	\$ (10,885)			\$ (15,298)		\$ (7,248)
Total Expenses	\$ 227,685	\$ 215,662	\$ 71,412	\$ 227,462	\$ 74,566	\$ 228,307
Net	\$ -	\$ 24,437	\$ 40,867	\$ -	\$ 34,724	\$ -

Description	Annual Budget	Anticipated Year End	<i>Update</i>	Anticipated Year End	<i>Update</i>
	7/1/2022	As of 8/31/2022		As of 10/31/2022	
Revenues:					
Tuition and Fees	\$134,448	\$134,448		\$134,448	
State Appropriations	76,988	76,988		76,988	
Facilities and Administrative	5,000	5,000		5,000	
Sales and Service	7,727	7,727		8,572	845
Interest Income	-	-		-	
Gifts and Contribution and Other Revenues	3,299	3,299		3,299	
Total Revenues	\$227,462	\$227,462	\$0	\$228,307	\$845
Expenses:					
Compensation	\$161,818	\$161,818		\$152,425	9,393
Contracted Labor/Professional Services	7,409	7,409		8,594	(1,185)
Supplies	4,644	4,644		4,644	
Travel and Events	2,530	2,530		2,530	
Information and Communications	7,410	7,410		7,410	
Maintenance and Repairs and Utilities	14,819	14,819		15,822	(1,003)
Scholarships and Fellowships	27,833	27,833		27,833	
Debt	6,831	6,831		6,831	
Other Expenses	9,466	9,466		9,466	
Total Expenses	\$242,760	\$242,760	\$0	\$235,555	\$7,205
Reserves	(\$15,298)	(\$15,298)		(\$7,248)	
Net	\$0	\$0		\$0	



**FY2022 To FY2023 Actual Comparison
Unrestricted Funds Including Auxiliaries
For the Month of October
(000's)**

Description	FY2022			FY2023		
	Year End	Actual To Date	% of Year End	Annual Budget	Actual To Date	% of Budget
Revenues:						
Tuition and Fees	\$ 135,600	\$ 77,079	57%	\$ 134,448	\$ 76,334	57%
State Appropriations	83,135	\$ 27,712	33%	76,988	25,638	33%
Facilities and Administrative	6,514	\$ 2,230	34%	5,000	1,826	37%
Sales and Service	8,117	\$ 3,029	37%	7,727	4,313	56%
Interest Income	442	\$ (68)	-15%	0	270	
Gifts and Contribution and Other Revenues	6,291	\$ 2,297	37%	3,299	909	28%
Total Revenues	\$ 240,099	\$ 112,279	47%	\$ 227,462	\$ 109,290	48%
Expenses:						
Compensation	\$ 142,555	\$ 45,696	32%	\$ 161,818	\$ 45,599	28%
Contracted Labor/Professional Services	8,422	\$ 1,637	19%	7,409	2,261	31%
Supplies	4,362	\$ 1,532	35%	4,644	1,596	34%
Travel and Events	2,079	\$ 478	23%	2,530	835	33%
Information and Communications	8,084	\$ 2,413	30%	7,410	3,204	43%
Maintenance and Repairs and Utilities	13,867	\$ 6,166	44%	14,819	6,789	46%
Scholarships and Fellowships	24,356	\$ 11,831	49%	27,833	11,744	42%
Debt	7,987	\$ -	0%	6,831	0	0%
Other Expenses	3,950	\$ 1,659	42%	9,466	2,538	27%
Operating Expenses	\$ 215,662	\$ 71,412	33%	\$ 242,760	\$ 74,566	31%
Reserves				(15,298)		
Total Expenses	215,662	71,412	33%	227,462	74,566	33%
Net	\$ 24,437	\$ 40,867		\$ -	\$ 34,724	



FY2022 to FY2023 Single Month Comparison
Unrestricted Funds Including Auxiliaries
For the Month of October
(000's)

Description	Variance			
	FY22 Oct Actual	FY23 Oct Actual	%	\$
Revenues:				
Tuition and Fees	\$ 149	\$ 15	10%	\$ (134)
State Appropriations	6,928	6,409	93%	(519)
Facilities and Administrative	403	379	94%	(24)
Sales and Service	435	609	140%	174
Interest Income	(68)	430		498
Gifts and Contribution and Other Revenues	1,084	185	17%	(899)
Total Revenues	\$ 8,931	\$ 8,027	90%	\$ (904)
Expenses:				
Compensation	\$ 13,293	\$ 13,313	100%	\$ (20)
Contracted Labor/Professional Services	338	416	123%	(78)
Supplies	457	340	74%	117
Travel and Events	205	215	105%	(10)
Information and Communications	271	781	288%	(510)
Maintenance and Repairs and Utilities	983	874	89%	109
Scholarships and Fellowships	(13)	110		(123)
Debt	-	-		-
Other Expenses	119	(31)		150
Total Expenses	\$ 15,653	\$ 16,018	102%	\$ (365)
Net	\$ (6,722)	\$ (7,991)	119%	\$ (1,269)



**WRIGHT STATE
UNIVERSITY**

BOARD OF TRUSTEES

**Finance, Audit, Governance and Compliance
COMMITTEE**

December 8, 2022

MEETING DATE

SUBJECT: Monthly Cash Report as of October 31, 2022

PRESENTED BY: FINANCIAL OPERATIONS

The cash forecast and accompanying graphs are attached for reference. Cash balances and activity include both unrestricted and restricted university funds.

The beginning balance of cash and investments for FY2023 was \$21.4 million higher than the beginning balance for FY2022 (\$148.8 vs. \$127.4). Ending cash and investments balance as of October 31, 2022 was \$163.2 million, a decrease of \$2.0 million from September 30, 2022.

The chart below shows a comparison to the prior year through October (in millions):

	<u>FY2023</u>	<u>FY2022</u>	<u>Fav <Unfav></u>
Cash Inflows	\$106.4	\$123.0	<\$16.6>
Cash Outflows	<92.4>	<91.3>	<1.1>
Net Change in Cash Flows	14.0	31.7	<17.7>
Change in Investments	0.4	0.0	0.4
Net Change in Cash and Investments	14.4	31.7	<17.3>

FY22 YTD cash inflows included significant inflows of COVID-19 related and other one-time funds compared to YTD FY23. Days cash on hand ended the month at 229 days.

For the full fiscal year, ending cash and investments balance at June 30, 2023 is projected to be \$134.5 million, down \$14.3 million to the prior year. The chart below shows a full year comparison to the prior year (in millions):

	<u>Comparison to Prior Year</u>		
	<u>FY23</u>	<u>FY22</u>	<u>Change</u>
Cash Inflows	\$273.1	\$312.1	<39.0>
Cash Outflows	<288.8>	<290.4>	1.6
Change in Investments	1.4	0.3	1.1
Net Change in Cash and Investments	<14.3>	21.4	<35.7>

Cash Inflows for FY23 are expected to be \$39.0 million lower than FY 22. This is primarily due to inflows of \$32.4 million in COVID-19 and other one-time funds received in FY22. Additionally, the State Subsidy for FY22 was \$6.2 million higher than in FY23.

Cash Outflows for FY23 are expected to be similar to the prior year. Current year change in investments is anticipated to rebound from the FY22 levels as yields increase and if interest rate fluctuations stabilize.

Days cash on hand as of June 30, 2023 is projected to be 182 days, a decrease of 51 days over FY22.

BOARD RESOLUTION REQUESTED: No action is required. For information only.

WRIGHT STATE CASH FORECAST (In Thousands)
As of October 31, 2022

	Actual				Forecast								
	July	August	September	October	November	December	January	February	March	April	May	June	Total Year
Working Capital (1):													
Beginning Balance	137,822.2	137,981.3	155,360.4	154,442.2	152,201.0	145,921.0	137,790.2	158,340.6	154,016.4	143,073.1	132,409.6	128,501.3	137,822.2
<i>Cash Sources</i>	23,580.6	42,758.3	21,299.0	18,785.1	16,922.0	19,612.2	45,393.3	16,401.8	14,308.1	17,010.0	18,816.2	18,203.7	273,090.0
<i>Cash Uses</i>	(23,886.2)	(25,272.7)	(21,902.6)	(21,382.2)	(23,402.0)	(25,363.4)	(25,019.0)	(20,872.9)	(25,384.3)	(27,784.8)	(22,827.8)	(25,712.7)	(288,810.7)
<i>Change in Investments</i>	394.9	(106.4)	(430.9)	356.0	200.0	120.4	176.1	146.9	133.0	111.4	103.3	78.6	1,283.2
<i>Net Transfer from Illiquid</i>	69.8	-	116.3	-	-	(2,500.0)	-	-	-	-	-	-	(2,313.9)
Ending Balance	137,981.3	155,360.4	154,442.2	152,201.0	145,921.0	137,790.2	158,340.6	154,016.4	143,073.1	132,409.6	128,501.3	121,070.8	121,070.8
Prior Year Balance	84,617.8	143,449.8	146,767.1	148,284.6	142,873.0	137,803.9	159,538.3	157,109.3	150,441.2	143,586.5	144,182.4	137,822.2	137,822.2
Change to Prior Year	53,363.5	11,910.7	7,675.1	3,916.4	3,048.0	(13.7)	(1,197.7)	(3,092.9)	(7,368.1)	(11,176.9)	(15,681.1)	(16,751.3)	(16,751.3)
Days Cash on Hand-FY2023 (3)	207	234	232	229	219	207	238	232	215	199	193	182	182
Days Cash on Hand-FY2022 (4)	129	219	225	229	233	225	260	256	245	243	244	233	233

Illiquid Investments (2):													
Beginning Balance	10,987.2	11,050.0	10,995.4	10,737.7	10,965.6	10,965.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6	10,987.2
<i>Change in Investments</i>	132.6	(54.6)	(141.5)	227.9	-	-	-	-	-	-	-	-	164.5
<i>Capital Calls</i>													-
<i>Cash Distributions</i>	(69.8)		(116.3)										(186.1)
<i>Transfer from Working Capital</i>		-	-			2,500.0							2,500.0
Ending Balance	11,050.0	10,995.4	10,737.7	10,965.6	10,965.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6	13,465.6
Prior Year Balance	13,120.2	10,931.3	10,836.4	10,858.6	10,815.1	11,863.4	11,815.0	11,430.8	11,303.7	12,482.6	12,533.4	10,987.2	10,987.2
Change to Prior Year	(2,070.1)	64.1	(98.8)	107.0	150.5	1,602.2	1,650.6	2,034.7	2,161.9	983.0	932.2	2,478.4	2,478.4

Total Working Capital & Illiquid Investments:													
Total Bank Cash & Investments	149,031.3	166,355.9	165,179.9	163,166.6	156,886.6	151,255.8	171,806.2	167,481.9	156,538.7	145,875.2	141,966.9	134,536.4	134,536.4
Prior Year	97,737.9	154,381.1	157,603.6	159,143.2	153,688.1	149,667.3	171,353.3	168,540.1	161,744.9	156,069.1	156,715.8	148,809.4	148,809.4
Change to Prior Year	51,293.4	11,974.8	7,576.3	4,023.4	3,198.5	1,588.5	452.9	(1,058.2)	(5,206.3)	(10,193.9)	(14,749.0)	(14,272.9)	(14,272.9)

(1) Bank and investment accounts which are available for daily operating needs.

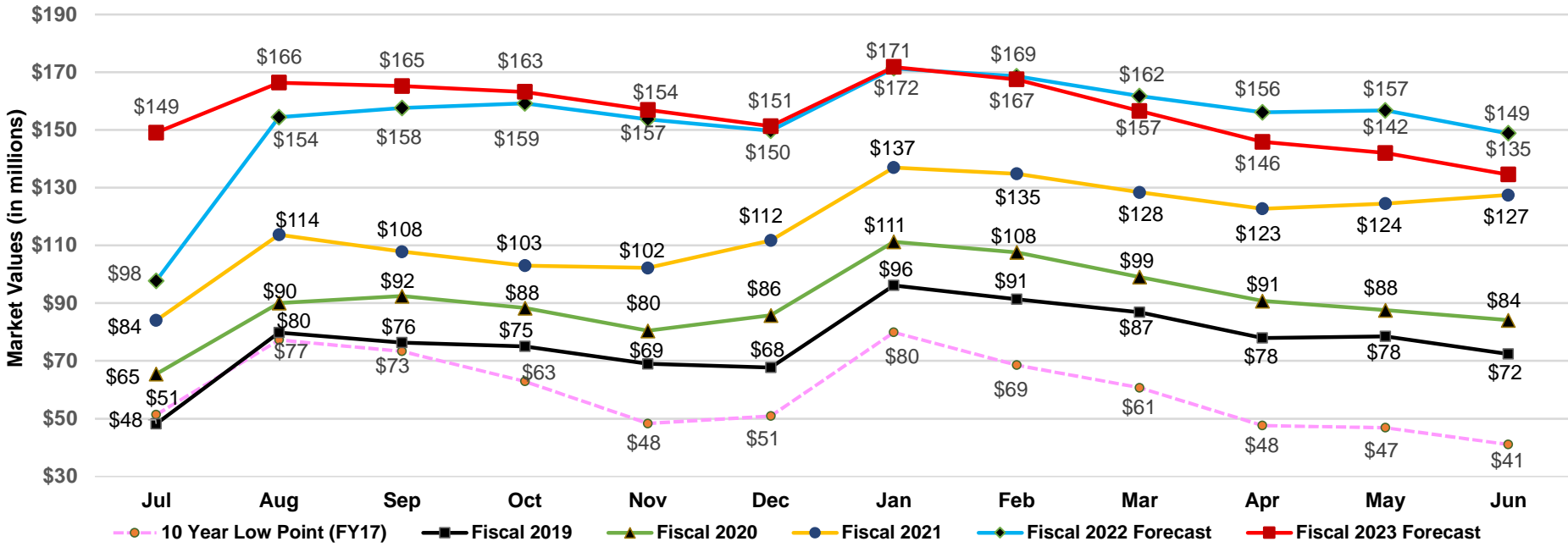
(2) Private equity and student managed accounts. Student managed accounts included since their purpose is educational and not considered liquid to the University.

(3) Forecast based on total operational costs of \$242.760 million per the most recent F2023 Analysis- Unrestricted Funds including Auxiliaries forecast. Based only on Working Capital cash.

(4) Based on total operational costs of \$215.662 million. Based only on Working Capital cash.

WRIGHT STATE UNIVERSITY As of October 31, 2022

Monthly Cash & Investment Balance



Days Cash on Hand

