



**BOARD OF TRUSTEES – FINANCE, AUDIT, GOVERNANCE, AND COMPLIANCE COMMITTEE**

**SUBJECT; Monthly Financial Performance Reports Through September 30, 2021**

**PRESENTED BY: Sommer Todd**

**FY2021 to 2022 Financial Analysis #2**

**FY2022 Revenue**

Anticipated Tuition and Fee revenue for Fiscal Year 2022 is expected to exceed the approved budget by \$2M (1.5%) based on Fall enrollment. This is \$6.8M (4.9%) lower than FY21 actuals.

Estimates for other revenue categories are unchanged from the approved budget.

Total revenues for FY 2022 are expected to be approximately \$13.9M (5.7%) below FY21 actuals.

**FY2022 Expenses**

Anticipated Compensation has been reduced by \$1.9M, net of accruing for incentive expenses, to account for employee separations occurring in fiscal year 2022.

The University is projecting \$7M use of reserves for FY 2022.

**Trend**

The five-year trend and FY 2022 estimates for enrollment, tuition and fees, operating revenues and expenses demonstrate the continued need for conservative fiscal management.

Fiscal Year	2018	2019	2020	2021	2022
Year on Year Change in	<b>ACTUALS</b>				<i>ESTIMATE</i>
Enrollment <sup>1</sup>	-667 -3.8%	-1,550 -9.1%	-1,814 -11.7%	-1,510 -11.0%	-765 -6.3%
Tuition and Fees	-\$14.1M -7.5%	-\$10.5M -6.0%	-\$13.2M -8.1%	-\$11.4M -7.6%	-\$6.8M -4.9%
Total Revenues	-\$17.8M -5.8%	-\$10.4M -3.6%	-\$24.4M -8.8%	-\$11.5M -4.5%	-\$13.9M -5.7%
Total Expenses	-\$53.2M -16.1%	-\$17.9M -6.4%	-\$7.5M -2.9%	-\$52.7M -26.3%	\$33.6M 16.6%

**FY2021 to FY2022 Actual Comparison #4**

This report compares the actual results to date as a percent of the annual budget for the current fiscal year. The same calculation is provided for the same time period of the previous year as a percent of the actual annual results of the previous year.

Total revenue percentages are tracking similarly overall from 2021 to 2022. Expenses are at 23% of the 2022 adopted budget versus 31% in 2021.

<sup>1</sup> Census day Fall Headcount

## **Revenue**

Revenues are tracking similarly to the prior year. There is a percentage variance of note in Facilities and Administration indicating need for anticipated revenue adjustment in collaboration with Research and Sponsored Programs.

Similarly, percentages indicate a need to review anticipated revenue in the Other Revenues category in collaboration with auxiliary units.

## **Expenses**

The variances of note in the expense categories include Information and Communication where we see the reversal of the positive timing difference for Ohiolink from last month along with timing differences in Marketing for The Ohlmann Group and Ring. There is a variance in the Debt category where debt entries are still in progress for the current year. Finally, the variance in Other Expenses is related to the difference in the actual year end amount for FY2021, where entries related to federal and state relief funds were recorded, compared to the budgeted spend for FY2022.

## **FY2021 to FY2022 Single Month Comparison #5**

This report presents the results for the month of September for the current and previous fiscal year.

The Tuition and Fees revenue variance is in line with the anticipated 4.9% reduction for the year. Negative variances are observed during tuition billing periods. A reduction of 6.4% in enrollment and 5.7% in overall revenue are forecasted for FY2022.

The variances in the Contracted Labor / Professional Services category include the interim Provost contract with The Registry along with timing differences for invoices from BKD.

Other Expenses carries the same timing difference previously described for Marketing and University Library.

Positive variances include timing differences in Maintenance Repairs and Utilities for IT Maintenance agreements and purchased utilities in physical plant along with scholarship reductions in research and sponsored programs and athletics.