



BOARD OF TRUSTEES

SUBJECT:

Monthly Financial Performance Reports Through March 31, 2019

PRESENTED BY: John Shipley

**BACKGROUND/CURRENT STATUS/MATTERS REQUIRING ACTION/
FINANCIAL IMPLICATIONS:**

FY2019 Financial Analysis #1

Revenue year to date

Year to date tuition and fees through March 31st improved \$147K over February due to revenue received was for miscellaneous fees such as application and transcript fees. Other revenue categories combined exceed budget and total revenue is under budget by \$1 million.

Revenue projected through year end

No additional tuition and fees are projected for the year and a shortfall of \$1.8 million is projected for the year. There will be a one-time adjustment to the WSU share of State Appropriations due to a change in the formula, resulting in a surplus for the year of \$900. A projected decline in auxiliary services revenue is mostly offset by an increase in investment income for the year. Overall, revenue is expected to be \$1.1 million under budget.

Expenses and transfers year to date

Compensation is under budget. The budget for the overages in the Contracted Labor & Information and Communications categories lies in the Other category. Transfers from one budget category to another are not reflected on this report. Scholarships and Fellowships are under budget YTD due to lower enrollment.

Expenses and transfers projected through year end

A surplus is expected in Compensation due to unfilled positions. Spending in excess of budget in the remaining categories is attributed to two factors. Transfers from one budget category to another are not reflected on this report (e.g. from the Other category). Authorization was given to departments to use carry forward funds specifically designated for research incentive funds (RIF) and contractually committed start-up funds for new faculty. Expenditures of \$2 million are projected for RIF and start-up that were not included in the original budget.

Overall, a surplus at year end of \$6.2 million is anticipated, roughly \$3.2 million better than budget.

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BOARD RESOLUTION REQUESTED:

For information only

Finance, Audit and Infrastructure Committee

FY2018 to FY2019 Actual Comparison #2 - This report compares the actual results to date for the current fiscal year as a percent of the annual budget for the current fiscal year to the actual performance for the same time period of the previous year as a percent of the actual annual results of the previous year.

Total revenues for FY19 are 90% of budget and should end the year at 99% of budget. At this time last year revenue was 91% of the year end total. Expenses are 78% of the annual budget vs. 82% to the total last year. Expenses are projected to be 98% of the budgeted amount for fiscal 2019.

FY2018 to FY2019 Budget to Actual Variance #3 – This report presents the results for the month of March vs. budget and last year.

Tuition and fees were \$148K vs. budget of \$0 and last year \$170K. Revenue received was for miscellaneous fees such as application and transcript fees.

State appropriations were higher than expected due to a recalculation of the subsidy. Sales and Services revenue declined \$299K as compared to last year from \$960K to \$661K, attributed to Athletics (\$191), Nutter Center (\$73) and Parking (\$16). The quarterly mark to market for the VIA private equity investment has not been received causing investment income to be lower than last year by \$340K.

Compensation is below budget and last year. Last year's compensation expense of \$23.2M included a \$5M fringe benefit adjustment. Other expense categories combined were slightly under the monthly budget and \$634K below last year.