

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
Dayton, Ohio

CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

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INDEPENDENT AUDITOR'S REPORT

Audit Committee of the Board of Trustees
Wright State University Foundation, Inc.
Dayton, Ohio

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Wright State University Foundation, Inc. ("Foundation"), which comprise the consolidated statements of financial position as of June 30, 2016 and 2015, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Continued)

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wright State University Foundation, Inc. as of June 30, 2016 and 2015 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Management's Discussion and Analysis on pages 3 through 7 and multi-year summary schedules on pages 33 through 44 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The information has not been subjected to the auditing procedures applied in the audits of the consolidated financial statements and accordingly, we do not express an opinion or provide any assurance on it.

Crowe Horwath LLP

Crowe Horwath LLP

Columbus, Ohio
October 6, 2016

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)
As of and for the Fiscal Year Ended June 30, 2016

Overview

This section of the Wright State University Foundation's (the "WSU Foundation" or "Foundation") annual financial report presents management's discussion and analysis of the financial performance of the WSU Foundation during the fiscal years ended June 30, 2016 and 2015. This discussion has been prepared by management along with the financial statements and related note disclosures and should be read in conjunction with the statements and notes thereto.

The WSU Foundation is a 501(c)(3) nonprofit corporation whose mission includes the cultivation, solicitation, stewardship, management and distribution of private gifts for the exclusive benefit of Wright State University ("WSU" or the "University"). The Foundation is included in the University's financial statements as a discretely presented component unit. Transactions with WSU relate primarily to the disbursement of gift revenues to WSU, augmentation of the University's fund raising resources and payment for services rendered by University staff on behalf of the Foundation.

The discussion below relates to the WSU Foundation's basic financial statements, including the statements of financial position, statements of activities and statements of cash flows. The statements of financial position present the Foundation's financial situation at June 30, 2016 and 2015. The statements of activities summarize the financial transactions and consequent changes in net assets for the same fiscal years. The statements of cash flows provide details on the changes in cash levels for the same time period.

Financial Highlights

Statements of Financial Position

The purpose of the Statement of Financial Position (also known as the Balance Sheet) is to present the reader with a snapshot of the Foundation's financial condition at the end of the fiscal year. The statements may be used to assess the Foundation's ability to continue operations, to determine amounts owed to outside entities and to determine the adequacy of the reserves available for further appropriation.

The Statement of Financial Position is divided into three major categories: assets, liabilities and net assets. Assets are resources owned by the Foundation that are either restricted for specific purposes or available for general operational use of the Foundation. Liabilities are amounts owed to the University, external vendors and other entities for payments made on the Foundation's behalf, personnel costs, purchased goods and services, and other contractual obligations.

Net assets represent the excess of assets over liabilities and are subdivided into three categories: unrestricted, temporarily restricted and permanently restricted. Unrestricted net assets are those that the Foundation may use for any purpose related to its mission and over which it maintains complete control. Temporarily restricted net assets are donations that may be spent on purposes specified by the donor of the assets. Such restrictions relate to how or when the gift may be spent. Permanently restricted net assets are gifts that the donor has specified must be maintained in perpetuity and only the investment earnings on the gift may be spent for the purposes specified by the donor. These gifts are commonly known as endowments.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)
As of and for the Fiscal Year Ended June 30, 2016

The following table lists the Foundation's assets, liabilities and net assets for the past three fiscal years:

Condensed Statements of Financial Position
(in thousands of dollars)

	2016	2015	Change, 2015 to 2016		2014	Change, 2014 to 2015	
			Dollars	Percent		Dollars	Percent
Total Assets	\$ 132,068	\$ 137,403	\$ (5,335)	-3.9%	\$ 134,718	\$ 2,685	2.0%
Total Liabilities	\$ 4,250	\$ 4,581	\$ (331)	-7.2%	\$ 4,739	\$ (158)	-3.3%
Net Assets:							
Unrestricted	5,204	7,624	(2,420)	-31.7%	9,318	(1,694)	-18.2%
Temporarily Restricted	78,655	82,213	(3,558)	-4.3%	79,200	3,013	3.8%
Permanently Restricted	43,959	42,985	974	2.3%	41,461	1,524	3.7%
Total Net Assets	127,818	132,822	(5,004)	-3.8%	129,979	2,843	2.2%
Total Liabilities and Net Assets	\$ 132,068	\$ 137,403	\$ (5,335)	-3.9%	\$ 134,718	\$ 2,685	2.0%

In FY16, losses in the financial markets drove down the value of the Foundation's total assets base by nearly 4%, ending the year at \$132.1 million. The value of our investment portfolios ended the year at \$112.3 million, compared to \$118.1 million the previous year. This represents a decline of 4.8% (includes capital withdrawals). Fortunately, most of these losses experienced during the year were unrealized. For the second straight year, pledges receivable increased as campaign activity spurred our donors to action. Although not as impressive as the prior year's increase, net pledges receivable were up \$1.1 million or 9.3% in FY16. The Foundation generated two seven-figure and five six-figure pledges during the year totaling \$4.2 million.

Liabilities decreased slightly during the year. Most of this decline resulted from a payment on our line of credit and, as well, a decline in trade accounts payable. Due to the sharp decline in investment values discussed above, the Foundation experienced a steep decline in total net assets amounting to \$5.0 million. These investment losses had a significant impact on our unrestricted net assets, which decreased by \$2.4 million or nearly 32%. This is the lowest level of reserves we have experienced since FY11. The decline restricts our ability to financially support strategic initiatives and priorities identified by the University. This was the second year in a row that the Foundation has seen its reserve decrease by a significant amount. Temporarily restricted net assets also declined for the year, also the result of investment losses and, in addition, increased spending levels in FY16.

Statements of Activities

The Statements of Activities (also known as the Income Statement) reports on the operating activities of the Foundation for the fiscal year. Included in these statements are two major categories. The first, revenues, represents resources obtained for distribution to WSU and for operation of the Foundation. Major revenue sources include gifts/contributions and investment earnings. Expenses, the second category, represent uses of those resources in support of various University programs, fund raising efforts and general operations of the Foundation. The difference between revenues and expenses is added to or subtracted from the Foundation's net assets.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)
As of and for the Fiscal Year Ended June 30, 2016

The following table lists the revenues, expenses and changes in net assets for the last three fiscal years:

Condensed Statements of Activities
(in thousands of dollars)

	2016	2015	Change, 2015 to 2016		2014	Change, 2014 to 2015		
			Dollars	Percent		Dollars	Percent	
Revenues								
Gifts and contributions	\$ 9,409	\$ 11,572	\$ (2,163)	-18.7%	\$ 9,487	\$ 2,085	22.0%	
Investment earnings (losses)	(2,157)	2,399	(4,556)	-189.9%	12,264	(9,865)	-80.4%	
Other	111	269	(158)	-58.7%	1,047	(778)	-74.3%	
Total revenues	7,363	14,240	(6,877)	-48.3%	22,798	(8,558)	-37.5%	
Expenses								
Program services	10,534	9,379	1,155	12.3%	6,946	2,433	35.0%	
Fund raising	1,416	1,600	(184)	-11.5%	1,215	385	31.7%	
Management and general	416	419	(3)	-0.7%	613	(194)	-31.6%	
Total expenses	12,366	11,398	968	8.5%	8,774	2,624	29.9%	
Change in net assets	\$ (5,003)	\$ 2,842	\$ (7,845)	-276.0%	\$ 14,024	\$ (11,182)	-79.7%	

The Foundation's revenue results declined severely in FY16. As indicated in the discussion above, total net investment losses were \$2.2 million, down nearly 190% from the previous year. Likewise, gift revenue also declined, down 18.7% year-over-year. Although, significant pledge revenue was generated in FY16, it was less in total than that generated in the prior year. Because of these revenue decreases, total revenues failed to cover total expenses resulting in a \$5 million loss in net assets.

Total expenses increased 8.5% over the previous year, led by a 12% increase in programmatic expenses. Expenses related to academic and support programs increased nearly 42% over the previous year, accounting for the largest share of this increase. The ongoing renovation of the University's Creative Art Center (\$965 thousand) and the creation/staffing of a new Department of Neurology in the Boonshoft School of Medicine (\$840 thousand) were the driving forces behind this increase. Also contributing was a 10% increase in the amount of scholarships awarded in FY16, which amounted to bump up of \$314 thousand. Fund raising expenses declined year-over-year because the Foundation paid for several significant one-time campaign events in FY15.

Statements of Cash Flows

Three major categories of activity appear on the Statements of Cash Flows: operating, investing and financing. Operating activities include mission-oriented functions such as amounts received from donors and amounts paid to Wright State students, employees and suppliers in accord with donor stipulations. Payments in support of the operations of the Foundation are also included in this category. Investing activities include capital expenditures and the purchase and redemption of investments held by the Foundation in its attempt to effectively manage the private support it holds. Finally, financing activities include inflows and outflows related to debt service. Contributions to the endowment are also categorized here.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)
As of and for the Fiscal Year Ended June 30, 2016

The following table lists the categories of cash flows for the last three fiscal years:

	Condensed Statements of Cash Flows							
	(in thousands of dollars)							
	2016	2015	Change, 2015 to 2016		2014	Change, 2014 to 2015		
Dollars			Percent	Dollars		Percent		
Operating activities	\$ 1,427	\$ (3,023)	\$ 4,450	147.2%	\$ (1,002)	\$ (2,021)	-201.7%	
Investing activities	(2,634)	(4)	(2,630)	-65750.0%	(723)	719	99.4%	
Financing activities	678	1,333	(655)	-49.1%	3,761	(2,428)	-64.6%	
Net change in cash and equivalents	<u>\$ (529)</u>	<u>\$ (1,694)</u>	<u>\$ 1,165</u>	<u>68.8%</u>	<u>\$ 2,036</u>	<u>\$ (3,730)</u>	<u>-183.2%</u>	

The Foundation experienced a \$529 thousand decrease in its cash position throughout the year. Despite the decline, it was an improvement over the FY15 decrease. Operating activities added to our cash balance to the tune of \$1.4 million in FY16. Increased pledge payments as well as a significant increase in dividend income boosted receipts over uses, which had increased \$1.1 million over the previous year. The increase in investment income was the result of increased sales of securities underlying our mutual fund shares. Capital gains on the sale of these securities are treated as dividend income to the mutual fund share owners. This same phenomenon also explains the large deficit from investing activities as these same dividends were automatically reinvested in compliance with the Foundation's investment policy, thus resulting in a net use of funds.

Investment Performance

The Foundation maintains two significant investment pools with its investment manager, SEI Investments (Oaks, PA). One pool represents endowed assets and the second, all other assets. As discussed above, market returns in FY16 were not only lower than the previous year, but were negative in an absolute sense. The endowed portfolio lost 2.45% (net of fees and excluding private equity returns), compared to positive returns of 2.25% in FY15 and 12.6% in FY14. The non-endowed portfolio, which is not invested as aggressively, also provided a negative return of 0.93% (net of fees). These losses were the first experienced since the credit market crisis in fiscal years 2008 and 2009. The Foundation did adjust some of its alternative asset positions during FY16 in response to changing market conditions. Throughout the year, actual allocation amounts were within tolerances established by the Foundation's investment policy statement.

Endowment

During the fiscal year ended June 30, 2016, the value of the Foundation's endowment decreased by \$7.3 million or 8.0%, finishing the year with a value of \$84.8 million. This decline resulted from investment losses on the endowment portfolio as detailed above and the highest distribution amount in the past ten fiscal years (\$4.5 million). In addition, one of the Foundation's larger quasi-endowments was reduced by \$1.8 million to fund the start-up of a new department in the Boonshoft School of Medicine.

Unprecedented investment losses experienced in fiscal years 2008 and 2009 have reduced the values of some of the Foundation's endowment funds to less than the amount originally donated, a condition known as "underwater endowments." Net investment losses in FY16 further exacerbated this condition, increasing the amount below original value to \$468 thousand from \$26 thousand in FY15. There were adequate reserves in all but one of the endowment funds to distribute the full amount of earnings (5%) without reducing any funds below 80% of original donated value, as required by Foundation policy.

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Debt and Debt Guaranty

The Foundation continued to maintain a line of credit with a local bank during FY16. No new draws on the line of credit were initiated in FY16 and a \$200 thousand payment was made on principal during the year reducing the balance outstanding to \$600 thousand. Interest costs incurred throughout the year were less than \$10 thousand.

During FY11, the Foundation agreed to guaranty debt related to a project initiated by an organization closely related to Wright State University and its mission. During FY16, the Foundation continued to designate a portion of its unrestricted net assets (\$600 thousand) in fulfillment of covenants contained in the debt guaranty. Management does not believe that this guaranty will be needed in the near future. More details about the guaranty may be found in note 13 to the financial statements.

Comprehensive Capital Campaign

Following its highly successful "Tomorrow Takes Flight" campaign completed in 2006, Wright State launched its second such effort entitled "Rise. Shine". In October 2014, an event was held to publicly kick-off the campaign and a goal of \$150 million was announced. By the end of FY16, that goal had been achieved with \$159.0 million raised to that point. Campaign priorities identified include scholarships, endowed chairs/professorships and facility improvements. It is anticipated that the campaign will be concluded in FY17.

Requests for Information

Offices in support of the WSU Foundation are located on the third floor of the Foundation Building across from the Dayton campus. Questions about any of the information provided in this report or requests for additional information may be directed to:

Bob Batson, CFP®
CFO
Wright State University Foundation, Inc.
Foundation Building 375
3640 Colonel Glenn Highway
Dayton, OH 45435-0001
(937) 775-2869
robert.batson@wright.edu

For additional information about the Foundation, please visit our Web site at: wright.edu/giving-alumni/wright-state-foundation.

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
ASSETS		
Cash and cash equivalents	\$ 1,049,283	\$ 1,578,574
Pledges receivable (net)	12,381,300	11,329,600
Gifts receivable from trusts held by others	1,314,700	1,394,640
Investment in securities	112,339,191	118,053,214
Other investments	634,750	900,614
Interest and dividends receivable	160,715	189,449
Capital assets	2,532,135	2,604,131
Annuity assets	744,395	706,048
Other assets	<u>911,754</u>	<u>646,787</u>
Total assets	<u>\$ 132,068,223</u>	<u>\$ 137,403,057</u>
 LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable		
Wright State University	\$ 1,154,789	\$ 1,117,925
Trade and other	184,947	307,618
Deposits held in custody for others	1,957,705	2,026,895
Annuities payable	352,100	328,800
Loan payable	<u>600,000</u>	<u>800,000</u>
Total liabilities	<u>4,249,541</u>	<u>4,581,238</u>
 NET ASSETS		
Unrestricted		
Designated	1,829,847	2,302,576
Undesignated	3,374,339	5,321,114
Temporarily restricted	78,655,374	82,213,309
Permanently restricted	<u>43,959,122</u>	<u>42,984,820</u>
Total net assets	<u>127,818,682</u>	<u>132,821,819</u>
Total liabilities and net assets	<u>\$ 132,068,223</u>	<u>\$ 137,403,057</u>

The accompanying notes are an integral part of these consolidated financial statements.

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
CONSOLIDATED STATEMENTS OF ACTIVITIES
For the year ended June 30, 2016 with comparative 2015 totals

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2016</u>	<u>Total 2015</u>
Revenue and other support					
Gifts and contributions	\$ 151,419	\$ 8,379,149	\$ 878,006	\$ 9,408,574	\$ 11,572,187
Investment earnings					
Interest and dividends	1,617,594	4,792,272	-	6,409,866	2,738,783
Net realized and unrealized gains (losses)	(2,711,807)	(5,854,941)	-	(8,566,748)	(339,458)
Administrative fee charged to certain restricted accounts	845,485	(845,485)	-	-	-
Change in value of split interest agreements	-	(79,940)	(12,171)	(92,111)	(5,333)
Other income	205,500	(3,727)	1,417	203,190	273,665
Net assets released from restrictions	9,838,213	(9,838,213)	-	-	-
Change in donor restrictions	-	(107,050)	107,050	-	-
Total revenue and other support	<u>9,946,404</u>	<u>(3,557,935)</u>	<u>974,302</u>	<u>7,362,771</u>	<u>14,239,844</u>
Expenses					
Program services					
Scholarships	3,368,276	-	-	3,368,276	3,053,382
University programs	5,707,199	-	-	5,707,199	4,026,473
Athletic programs	383,793	-	-	383,793	677,883
Research	479,000	-	-	479,000	538,708
Miscellaneous grants	595,295	-	-	595,295	1,082,706
Fund raising	1,415,946	-	-	1,415,946	1,599,698
Management and general	416,399	-	-	416,399	418,567
Total expenses	<u>12,365,908</u>	<u>-</u>	<u>-</u>	<u>12,365,908</u>	<u>11,397,417</u>
Change in net assets	(2,419,504)	(3,557,935)	974,302	(5,003,137)	2,842,427
Net assets					
Beginning of year	<u>7,623,690</u>	<u>82,213,309</u>	<u>42,984,820</u>	<u>132,821,819</u>	<u>129,979,392</u>
End of year	<u>\$ 5,204,186</u>	<u>\$ 78,655,374</u>	<u>\$ 43,959,122</u>	<u>\$ 127,818,682</u>	<u>\$ 132,821,819</u>

The accompanying notes are an integral part of these consolidated financial statements.

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
CONSOLIDATED STATEMENTS OF ACTIVITIES
For the year ended June 30, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2015</u>
Revenue and other support				
Gifts and contributions	\$ 147,684	\$ 9,891,739	\$ 1,532,764	\$ 11,572,187
Investment earnings				
Interest and dividends	802,712	1,936,071	-	2,738,783
Net realized and unrealized gains (losses)	(563,843)	224,385	-	(339,458)
Administrative fee charged to certain restricted accounts	871,936	(871,936)	-	-
Change in value of split interest agreements	-	(5,900)	567	(5,333)
Other income	247,598	16,924	9,143	273,665
Net assets released from restrictions	8,196,784	(8,196,784)	-	-
Change in donor restrictions	-	18,982	(18,982)	-
Total revenue and other support	<u>9,702,871</u>	<u>3,013,481</u>	<u>1,523,492</u>	<u>14,239,844</u>
Expenses				
Program services				
Scholarships	3,053,382	-	-	3,053,382
University programs	4,026,473	-	-	4,026,473
Athletic programs	677,883	-	-	677,883
Research	538,708	-	-	538,708
Miscellaneous grants	1,082,706	-	-	1,082,706
Fund raising	1,599,698	-	-	1,599,698
Management and general	418,567	-	-	418,567
Total expenses	<u>11,397,417</u>	<u>-</u>	<u>-</u>	<u>11,397,417</u>
Change in net assets	(1,694,546)	3,013,481	1,523,492	2,842,427
Net assets				
Beginning of year	<u>9,318,236</u>	<u>79,199,828</u>	<u>41,461,328</u>	<u>129,979,392</u>
End of year	<u>\$ 7,623,690</u>	<u>\$ 82,213,309</u>	<u>\$ 42,984,820</u>	<u>\$ 132,821,819</u>

The accompanying notes are an integral part of these consolidated financial statements.

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the years ended June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Cash flows from operating activities		
Cash received from contributors	\$ 8,170,692	\$ 6,720,088
Gifts and contributions received for permanently restricted accounts	(878,006)	(1,532,764)
Interest and dividends received	6,429,984	2,807,023
Cash received for other revenue sources	145,262	251,224
Cash paid to students	(3,613,933)	(3,246,465)
Cash paid to employees	(2,442,768)	(2,440,196)
Cash paid to suppliers	(6,325,593)	(5,572,761)
Interest paid	(8,571)	(9,332)
Custodial deposits returned	<u>(50,000)</u>	<u>-</u>
Net cash used in operating activities	1,427,068	(3,023,183)
Cash flows from investing activities		
Cash paid for investments	(7,227,925)	(4,384,648)
Cash received from investments	4,641,064	4,427,108
Investment in capital assets	<u>(47,504)</u>	<u>(46,563)</u>
Net cash used in investing activities	(2,634,365)	(4,103)
Cash flows from financing activities		
Gifts and contributions received for permanently restricted accounts	878,006	1,532,764
Payments on line of credit	<u>(200,000)</u>	<u>(200,000)</u>
Net cash from financing activities	<u>678,006</u>	<u>1,332,764</u>
Net change in cash and cash equivalents	(529,291)	(1,694,522)
Cash and cash equivalents, beginning of year	<u>1,578,574</u>	<u>3,273,096</u>
Cash and cash equivalents, end of year	<u>\$ 1,049,283</u>	<u>\$ 1,578,574</u>

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Years ended June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Reconciliation of change in net assets to net cash used in operating activities		
Change in net assets	\$ (5,003,137)	\$ 2,842,427
Adjustments to reconcile change in net assets to cash from operating activities		
Net realized and unrealized losses (gains)	8,566,748	339,458
Gifts and contributions received for permanently restricted accounts	(878,006)	(1,532,764)
Depreciation	119,500	116,887
Changes in assets and liabilities		
Pledges receivable	(1,051,700)	(4,889,300)
Gifts receivable from trusts held by others	79,940	(68,540)
Interest and dividends receivable	28,733	22,573
Annuity assets	(38,347)	109,076
Other assets	(264,967)	(5,193)
Accounts payable	(85,806)	35,278
Deposits held in custody for others	(69,190)	29,015
Annuities payable	<u>23,300</u>	<u>(22,100)</u>
Net cash used in operating activities	<u>\$ 1,427,068</u>	<u>\$ (3,023,183)</u>

The accompanying notes are an integral part of these consolidated financial statements.

NOTE 1 - ORGANIZATION AND OPERATION

Wright State University Foundation, Inc. (the "Foundation") was incorporated on December 15, 1966 to receive and hold gifts, grants and bequests of money and property for the benefit of Wright State University (the "University") and its students and faculty. Consistent with such purposes, the mission of the Foundation is to secure, manage and distribute private support to enhance the growth and development of the University. One of its most important roles is to ensure that funds and property contributed are used for purposes specified by the donor. The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Governing direction is provided by a code of regulations most recently revised in June of 2015. Overall policy direction is provided by a board of 25 – 35 community leaders who serve as trustees of the Foundation. Trustees elect a chair and other officers from their number. The Foundation has no employees of its own, but several University employees provide staff support, including the University's vice president for university advancement who serves as president of the board (non-voting).

The 557-acre Wright State campus is located near Dayton, Ohio and was founded in 1964. Wright State is a four-year institution operating under the auspices of the State of Ohio's public university system. Financial statements for the University may be obtained from the Controller's Office, 301 University Hall, 3640 Colonel Glenn Highway, Dayton, Ohio 45435-0001.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

In accord with generally accepted accounting principles as applied to not-for-profit organizations, the consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting. The Financial Accounting Standards Board ("FASB") is the accepted standards setting body for establishing accounting principles generally accepted in the United States ("GAAP"). The following is a summary of the Foundation's significant accounting and reporting policies presented to assist the reader in interpreting the financial statements and other data in this report.

Principles of Consolidation: The consolidated financial statements include the accounts of Wright State University Foundation and its wholly-owned limited liability company subsidiary Fairborn Office Property LLC. The consolidated entities are collectively referred to as "the Foundation". All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

Cash and Equivalents: The Foundation considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents, except cash equivalent holdings in its investment portfolios that have resulted from recent security sales that will be used to purchase other long-term securities.

Pledges Receivable: Unconditional pledges are recorded in the period that the pledges are received. Conditional pledges are recorded in the period in which the conditions have been met. Payments on pledges to be collected in future years are recorded at net present value. All pledges are presented net of an allowance for doubtful collections.

Gifts Receivable from Trusts Held by Others: Irrevocable trusts which will benefit the Foundation are recognized as gift revenue and as a receivable in an amount equal to the present value of the estimated future benefits to be received when trust assets are distributed. Adjustments to the receivable to reflect revaluation of the present value of the estimated future payments to the donor-designated beneficiaries and changes in actuarial assumptions during the term of the trust will be recognized as changes in the value of the asset.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment in Securities: Investments are stated at fair value. The fair values of investments are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments, when appropriate. Investments are initially recorded at their acquisition cost if they were purchased and at fair value if they are received through a contribution or exchange transaction. Securities traded on a national exchange are valued at their last reported sales price on the exchange on which they are traded.

Alternative investments, such as hedge funds, private equity and venture capital instruments, for which there is no ready market, are valued at fair value as estimated by management. To estimate fair value, management may rely on valuations reported by the general partners of such investments in unaudited financial reports and/or the Foundation's independent investment advisor. The Foundation believes the carrying amount of these financial instruments is a reasonable estimate of fair value. Because of the inherent uncertainty of valuation in the absence of readily ascertainable market values, the estimated values of those investments may differ from the values that would have been used had a ready market existed for such investments or if the investments were realized, and the differences could be material.

Realized gains or losses are included in the consolidated statement of activities. Unrealized gains or losses are based on the differences between cost and fair value of each classification of security and are reported in the consolidated statement of activities. Investments are managed by professional investment managers.

Annuity Assets/Payable: Under charitable gift annuity agreements, the Foundation has recorded the donated assets at fair value and the liabilities to the donor and/or his/her beneficiaries at the present value of the estimated future payments to be distributed by the Foundation to such individuals. The amount of the gift is the difference between the asset and liability and is recorded as gift revenue.

Capital Assets: Expenditures for property and equipment and items that substantially increase the useful lives of existing assets are capitalized at cost. It is the policy of the Foundation to capitalize additions with an original cost of \$5,000 or more. Assets acquired by gift are valued at fair value as of the date donated. The Foundation provides for depreciation using the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives as follows:

	<u>Years</u>
Land improvements	10-25
Buildings	20-65
Machinery and equipment	5-10

Long-lived assets, such as buildings, machinery and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. At June 30, 2016 and 2015, management has concluded that they are unaware of any impairments to be recorded.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Deposits Held in Custody for Others: These assets represent resources received and held by the Foundation as custodian. The assets are placed in the Foundation's investment portfolio and receive a pro-rata share of net investment earnings.

Net Assets: The Foundation's net assets are classified into three categories: (1) unrestricted net assets, which include no donor-imposed restrictions, (2) temporarily restricted net assets, which include donor-imposed restrictions that will be satisfied in the future and (3) permanently restricted net assets, which include donor-imposed restrictions that the assets be maintained permanently.

The unrestricted net assets consist of operating funds available for any purpose authorized by the Board of Trustees. Included in unrestricted net assets are funds that have been designated as endowments by the board (quasi-endowments). The board may elect to reverse the decision to designate unrestricted net assets.

Temporarily restricted net assets consist of funds arising from a gift in which the donor has stipulated, as a condition of the gift, restrictions on how or when the gift may be spent. Temporarily restricted net assets also include unspent gains on donor-restricted gifts by virtue of the Foundation's spending policy. This policy, which was approved by the Board of Trustees, aims to protect the Foundation's donor-designated endowments from the effects of inflation by reinvesting a portion of the earnings on these funds as if they were endowment funds. Since the reinvestment of earnings from endowments was not explicitly designated by the donors, the reinvested earnings cannot be classified as permanently restricted under GAAP.

Quasi-endowment funds may also be established by request of a University college or department in accord with the Foundation's quasi-endowment policy adopted by the Board of Trustees in fiscal year 2011. The objective of this policy is to allow significantly large temporarily restricted funds to generate earnings that may be used by the requesting unit for the purpose(s) specified by the donor.

Permanently restricted net assets consist of funds arising from a gift or bequest in which the donor has stipulated, as a condition of the gift, that the principal be maintained in perpetuity and only the investment income from investment of the funds be expended. Certain donor endowments also specify that a portion of the earnings from the investment be reinvested as principal, or that all income earned over a period of time be reinvested. Amounts are also transferred for specific uses from time to time, as requested by the donor.

Gifts and Contributions: Gifts and contributions are recorded at their fair value on the date of receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Gifts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset categories.

Contributed property is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used or restrict the use of such assets for a specific purpose, the contributions are recorded as restricted support. In the absence of such stipulations, gifts of property are recorded as unrestricted support.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment Earnings: Interest and dividends from endowment investments are credited to temporarily restricted funds and spent in compliance with donor stipulations and the Foundation's spending policy. Interest and dividends from non-endowment investments are credited to the unrestricted fund for expenditure at the discretion of the Foundation's Board of Trustees. Realized gains or losses are determined based on the average cost method.

Net Assets Released from Restrictions: When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Net assets released from donor restriction during the years ended June 30, 2016 and 2015 totaled \$9,838,213 and \$8,196,784, respectively. The releases were related to the satisfaction of various timing and purpose restrictions, including scholarships, university programs and research.

Federal Income Taxes: The Foundation has been approved under the Internal Revenue Code Section 501(c)(3) as a nonprofit organization exempt from federal taxes on its normal activities.

GAAP prescribes recognition thresholds and measurement attributes for the consolidated financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at June 30, 2016 and 2015, respectively.

The Foundation does not have any tax benefits recorded at June 30, 2016 and does not expect that position to significantly change in the next year. The Foundation would recognize interest and/or penalties related to income tax matters in income tax expense, if applicable, and there were no amounts accrued for interest and penalties at June 30, 2016 and 2015.

Fair Value of Financial Instruments: Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The carrying value of the Foundation's financial instruments, which include cash and cash equivalents, pledges receivable, investments, accounts payable, annuity agreements and long-term debt, approximate fair value.

Subsequent Events: Management has performed an analysis of the activities and transactions subsequent to June 30, 2016, to determine the need for any adjustments to and/or disclosures within the audited consolidated financial statements for the year ended June 30, 2016. Management has performed their analysis through October 6, 2016, the date the consolidated financial statements were available to be issued.

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(Continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications: Certain reclassifications have been made to data in the accompanying prior year consolidated financial statements to conform to the current year's presentation. These reclassifications had no effect on net assets or the change in net assets.

NOTE 3 - BUSINESS AND CONCENTRATIONS OF CREDIT RISK

The Foundation's financial instruments that are exposed to various risks, such as interest rate, market and concentrations of credit risk consist primarily of cash and investments. The Foundation deposits its cash in federally insured banks. These deposits are generally in excess of the Federal Deposit Insurance Corporation's insurance limit.

Investments are managed by a professional investment management company under an outsourced chief investment officer arrangement. The investment manager is subject to the Foundation's investment policy, approved by the Board of Trustees, which contains objectives, guidelines and restrictions designed to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the funds without undue exposure to risk. Certain funds have been pooled for ease of management and to achieve greater diversification in investments. Due to the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible the changes in risks in the near term would result in material changes in the fair value of long-term investments and net assets of the Foundation.

NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market on the measurement date.

The fair value hierarchy established by U.S. GAAP requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Assets measured at fair value on a recurring basis are summarized below for the years ended June 30, 2016 and 2015:

	Fair Value Measurements at June 30, 2016 Using				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Other	Totals
ASSETS					
Gifts receivable from trusts held by others	\$ -	\$ -	\$ 1,314,700	\$ -	\$ 1,314,700
Investment in securities:					
Cash and equivalents	798,523	-	-	-	798,523
Mutual funds:					
Equity	53,747,392	-	-	-	53,747,392
Fixed income	42,081,026	-	-	-	42,081,026
Alternative assets:					
Hedge funds	-	-	-	8,585,077	8,585,077
Private equity	-	-	-	4,193,647	4,193,647
Distressed debt	-	-	-	2,933,526	2,933,526
Total investment in securities	96,626,941	-	-	15,712,250	112,339,191
Other investments:					
Limited partnerships	-	-	-	634,750	634,750
Annuity assets					
Cash and equivalents	-	40,549	-	-	40,549
Mutual funds-securities	51,871	651,975	-	-	703,846
Total annuity assets	51,871	692,524	-	-	744,395
Total	<u>\$ 96,678,812</u>	<u>\$ 692,524</u>	<u>\$ 1,314,700</u>	<u>\$ 16,347,000</u>	<u>\$ 115,033,036</u>
	Fair Value Measurements at June 30, 2015 Using				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Other	Totals
ASSETS					
Gifts receivable from trusts held by others	\$ -	\$ -	\$ 1,394,640	\$ -	\$ 1,394,640
Investment in securities:					
Cash and equivalents	7,600,000	-	-	-	7,600,000
Mutual funds:					
Equity	51,596,598	-	-	-	51,596,598
Fixed income	41,549,216	-	-	-	41,549,216
Alternative assets:					
Hedge funds	-	-	-	11,938,497	11,938,497
Private equity	-	-	-	2,449,314	2,449,314
Distressed debt	-	-	-	2,919,589	2,919,589
Total investment in securities	100,745,814	-	-	17,307,400	118,053,214
Other investments:					
Limited partnerships	-	-	-	900,614	900,614
Annuity assets					
Cash and equivalents	-	7,164	-	-	7,164
Mutual funds-securities	42,182	656,702	-	-	698,884
Total annuity assets	42,182	663,866	-	-	706,048
Total	<u>\$ 100,787,996</u>	<u>\$ 663,866</u>	<u>\$ 1,394,640</u>	<u>\$ 18,208,014</u>	<u>\$ 121,054,516</u>

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 June 30, 2016 and 2015

NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The table below presents a reconciliation and consolidated statement of activities classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2016 and 2015:

	2016
	Gifts Receivable from Trusts Held by Others
Beginning balance, July 1	\$ 1,394,640
Change in value of split interest agreements	(79,940)
Ending balance, June 30	\$ 1,314,700
	2015
	Gifts Receivable from Trusts Held by Others
Beginning balance, July 1	\$ 1,326,100
Change in value of split interest agreements	(5,900)
Ending balance, June 30	\$ 1,394,640

The fair value of gifts receivable from trusts held by others is based on a valuation model that calculates the present value of estimated residual trust value. The valuation model incorporates assumptions that market participants would use in estimating future investment earnings. Management determines the fair value based on best information available (Level 3 inputs).

Investments in securities consist primarily of mutual fund shares managed by a professional investment management company utilizing the “manager of managers” model of portfolio administration, as described in Note 3. The fair value of mutual funds is based on quoted prices in active markets (Level 1 inputs).

For private equity, for which there is no active market, information such as historical and current performance of the underlying assets, cash flow projections, liquidity and credit premiums required by a market participant, and financial trend analysis with respect to the individual fund manager, are utilized in determining individual security valuations. Due to current market conditions as well as the limited trading activity of these securities, the market value of the securities is highly sensitive to assumption changes and market value volatility.

For hedge funds and distressed debt, for which there is no active market, information such as historical and current performance of the underlying assets, cash flow projections, liquidity and credit premiums required by a market participant, and financial trend analysis with respect to the individual fund manager, are utilized in determining individual security valuations.

(Continued)

NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

For the past several years, the Foundation's hedge fund allocation has been divided between two funds. The first fund was structured as an offshore company that invests all of its capital in private placement funds and its investment objective is to seek to achieve a return somewhere between historical market equity and fixed income returns with a moderate level of risk undertaken. The fund is broadly diversified and invests in multiple hedge fund strategies including convertible bond hedging, credit hedging, distressed debt, equity market neutral, equity long/short, merger arbitrage, short biased and sovereign debt and mortgage hedging. The fund generally invests in 30-40 hedge funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation was no longer subject to the fund's initial one-year lock-up period. The valuation of this investment is based on net asset value ("NAV"). In FY16, due to performance concerns, the Foundation decided to exit this particular fund. By the end of the year, the investment had been liquidated, although approximately ten percent of the assets were escrowed pending completion of the annual audit and issuance of the fund's financial statements. The escrowed amount is shown as a cash and equivalent in the Investment in Securities section of the first table in this Note and will be reallocated to other investments in FY17.

The Foundation's remaining hedge fund allocation is invested in a "fund of funds" structured as an offshore company. The fund's investment objective is to seek to achieve high returns balanced against an appropriate level of volatility and directional market exposure over a full market cycle. The fund is broadly diversified and invests in various private funds such as hedge funds that pursue hedged or other alternative investment strategies, private equity funds, hybrid funds and any other alternative investment funds, while also opportunistically investing directly in any other securities and financial instruments. The fund generally invests in 15-20 funds and the fund of funds manager requires full transparency of each of the underlying funds' investment positions. The Foundation is no longer subject to the fund's initial two-year lock-up period and may, therefore, request liquidation on a semi-annual basis with 95 days prior notification. At June 30, 2016, the Foundation has no significant unfunded commitments to this hedge fund allocation. The valuation of this investment is based on NAV.

Approximately 53% of the Foundation's private equity fund investment is structured as a domestic partnership in which the Foundation is a limited partner. The fund seeks to invest the capital contributed to it in a diversified pool of long-term investments in non-publicly traded companies. Diversification is accomplished by investing 40-60% of committed capital in underlying funds focused on the United States, 20-40% on Europe and 0-30% on emerging markets. Capital commitments of the limited partners are payable to the partnership in installments over a 3 – 5 year period. At June 30, 2016, the Foundation's total capital commitment of \$3,500,000 was 71.4% (\$2,498,908) funded. Due to the long-term commitment of capital and the unpredictability of capital calls and partnership distributions, the fund is generally considered illiquid. It is also not unusual for private equity funds to experience losses in the early years of their existence. The valuation of this investment is based on NAV.

The balance of the Foundation's investment in the private equity space is in a fund also structured as a domestic partnership in which the Foundation is a limited partner. The fund seeks to continue the investment policy of the first fund, but seeks more diversification, shorter duration and a focus on cash returns. Diversification is accomplished by investing over five sub-class targets: buyouts, venture capital, debt, real estate and real assets/infrastructure. Capital commitments of the limited partners are payable to the partnership in installments over a 3 – 5 year period. At June 30, 2016, the Foundation's total capital commitment of \$6,400,000 was 29.9% (\$1,911,636) funded. Due to the long-term commitment of capital and the unpredictability of capital calls and partnership distributions, the fund is generally considered illiquid. It is also not unusual for private equity funds to experience losses in the early years of their existence. The valuation of this investment is based on NAV.

(Continued)

NOTE 4 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

For FY15, the Foundation's investment in distressed debt was in the form of a fund that invests in a diversified portfolio of structured credit instruments, the majority of which are Collateralized Debt Obligation (CDO) equity and mezzanine notes. CDOs are structured finance securities that hold a diversified pool of income-generating collateral that is financed through the issuance of debt securities. CDO investors assume the first level of default risk. These notes are lowly correlated to traditional and other alternative investments have minimal interest rate risk and are highly transparent. The valuation of this investment is based on NAV. In FY16, the Foundation decided to exit this fund in favor of a distressed debt fund that focused on the energy sector (described below). Accordingly, a request was made to liquidate the investment, which was accomplished before year-end. However, approximately 10% of these assets were placed in escrow pending completion of the fund's annual audit and issuance of its financial statements. The escrow is shown as a cash and equivalent in the Investment in Securities section of the first table in this Note and will be reallocated to other investments in FY17.

The Foundation's remaining investment in distressed debt is in the form of a fund that invests directly and indirectly in below investment grade bonds and loans (and other debt and equity instruments) of U.S. and international energy companies. The fund is structured as a domestic limited partnership. The fund seeks to generate high absolute returns by investing in securities which are purchased or acquired at a significant discount to fair value and/or offer high coupon rates. The fund will maintain a flexible approach to attempt to identify the most attractive risk-adjusted returns primarily within the energy debt space primarily through: 1) below investment grade bonds and loans of U.S. energy companies which trade at a discount to fair value; 2) direct lending at attractive risk-adjusted rates to U.S. energy companies; and/or 3) smaller allocations to U.S. investment grade and emerging markets companies. The Foundation's investment in this asset class was fully funded at June 30, 2016. The Foundation is subject to the fund's lockup period of three years, which will end in August of 2018. Once the lockup period is over, liquidations may be requested on a semi-annual basis with a 95 days prior notice, subject to fund director consent and certain gate, holdback and suspension restrictions. The valuation of this investment is based on NAV and subject to a monthly lag.

Valuation of limited partnership shares reported as "other investments" are derived from reports issued by the general partners adjusted for capital contributions and withdrawals throughout the fiscal year. Although the fund custodians provide annual audited financial statements for each of the funds, the value of the underlying securities is difficult to ascertain as there is no active market associated with these ownership interests. The valuation of this investment is based on NAV.

Valuation of annuity assets is based on a "Default Level Matrix" developed by the custodian. Mutual funds and other instruments are classified based on analysis and review of FASB standards, together with input from securities pricing service companies, broker/dealers and investment managers regarding their pricing methodologies; discussions with clients and independent accounting firms regarding various market inputs used to determine fair value and participation in industry forums. Management believes that this custodian-developed matrix accurately interprets applicable FASB guidance with respect to the level classification defined therein (Level 2 inputs – market approach).

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 June 30, 2016 and 2015

NOTE 5 - PLEDGES RECEIVABLE

Pledges receivable at June 30, 2016 and 2015, by fund type, are as follows:

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Less than one year	\$ 17,952	\$ 3,904,050	\$ 336,287	\$ 4,258,289
One to five years	-	6,962,508	336,125	7,298,633
Six years or greater	-	2,005,500	-	2,005,500
Gross pledges receivable	17,952	12,872,058	672,412	13,562,422
Present value discount	(52)	(1,076,458)	(7,612)	(1,084,122)
Allowance for uncollectible pledges	-	(96,200)	(800)	(97,000)
Pledges receivable (net)	<u>\$ 17,900</u>	<u>\$ 11,699,400</u>	<u>\$ 664,000</u>	<u>\$ 12,381,300</u>
	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Less than one year	\$ 20,127	\$ 2,873,907	\$ 573,535	\$ 3,467,569
One to five years	-	6,335,181	574,539	6,909,720
Six years or greater	-	2,211,000	-	2,211,000
Gross pledges receivable	20,127	11,420,088	1,148,074	12,588,289
Present value discount	(27)	(1,156,588)	(15,474)	(1,172,089)
Allowance for uncollectible pledges	-	(78,600)	(8,000)	(86,600)
Pledges receivable (net)	<u>\$ 20,100</u>	<u>\$ 10,184,900</u>	<u>\$ 1,124,600</u>	<u>\$ 11,329,600</u>

The fair value of pledges receivable was determined using discount rates applicable to the year in which the pledge was established. Rates ranged from 0.72% to 2.54%.

NOTE 6 - GIFTS RECEIVABLE FROM TRUSTS HELD BY OTHERS

The Foundation is a party to charitable gift trusts. Third party trustees maintain trust assets in irrevocable trusts for the benefit of the Foundation. The fair values of the trusts are estimated based upon the fair value of the assets contributed by the donor less the present value of the payment expected to be made to other beneficiaries. The present value is calculated using the discount rate the year in which the trust was established. Rates ranged from 1.72% to 4.92%. The balances at June 30, 2016 and 2015, are \$1,314,700 and \$1,394,640, respectively, and are included in Temporarily Restricted net assets.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 7 - INVESTMENT IN SECURITIES

The fair value of the Foundation's investments, at June 30, 2016 and 2015, are as follows:

	<u>2016</u>	<u>2015</u>
Cash and equivalents	\$ 798,523	\$ 7,600,000
Mutual funds:		
Equity	53,747,392	51,596,599
Fixed income	42,081,026	41,549,215
Alternative assets	<u>15,712,250</u>	<u>17,307,400</u>
Totals	<u>\$ 112,339,191</u>	<u>\$ 118,053,214</u>

Net realized gains on sales of investments were \$1,284,952 and \$5,833,612 for the years ended June 30, 2016 and 2015, respectively. Calculation of net realized gains on sales of investments is based on original cost. Net unrealized gains (losses) amounted to (\$9,851,700) and (\$6,173,070) for the years ended June 30, 2016 and 2015, respectively.

NOTE 8 - OTHER ASSETS

In July of 2012, the Foundation, along with the University of Dayton, purchased an option to acquire approximately 53 acres of real property owned by the Miami Valley Research Foundation (MVRF). The Foundation's share of the option price was \$250,000. The renewable option agreement is valid for a period of two years, after which the option payment is returned to the Foundation without interest accruing. The option further provides that the MVRF may prematurely terminate the agreement and return the option payment along with a 5% annual premium. The option expired in July 2014, but was renewed for an additional two-year period by both entities.

Also, included in other assets are unrestricted funds set aside for a specific group of University students to invest in order to provide them experience in managing a "live" portfolio. The project is known as Raider Asset Management (RAM). As the funds are not under the direct control of the Foundation's investment management system, they have been separately classified from investments in securities. The balance at June 30, 2016 and 2015 was \$269,519 and \$270,305, respectively. Earnings generated from the project are included in other income. Total net returns for 2016 and 2015 amounted to (\$786) and \$16,323, respectively.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 9 - CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2016 and 2015 is summarized as follows:

	2016				
	Beginning Balance	Additions	Reductions	Transfers	Ending Balance
Capital assets					
Land	\$ 173,000	\$ -	\$ -	\$ -	\$ 173,000
Buildings and improvements	2,550,064	-	-	94,067	2,644,131
Machinery and equipment	28,632	-	-	-	28,632
Construction in progress	<u>46,563</u>	<u>47,504</u>	-	<u>(94,067)</u>	<u>-</u>
Total capital assets	2,798,259	47,504	-	-	2,845,763
Less accumulated depreciation					
Building and improvements	183,902	115,409	-	-	299,311
Machinery and equipment	<u>10,226</u>	<u>4,091</u>	-	-	<u>14,317</u>
Total accumulated depreciation	<u>194,128</u>	<u>119,500</u>	-	-	<u>313,628</u>
Capital assets, net	<u>\$ 2,604,131</u>	<u>\$ (71,996)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,532,135</u>
	2015				
	Beginning Balance	Additions	Reductions	Transfers	Ending Balance
Capital assets					
Land	\$ 173,000	\$ -	\$ -	\$ -	\$ 173,000
Buildings and improvements	2,550,064	-	-	-	2,550,064
Machinery and equipment	28,632	-	-	-	28,632
Construction in progress	<u>-</u>	<u>46,563</u>	-	-	<u>46,563</u>
Total capital assets	2,751,696	46,563	-	-	2,798,259
Less accumulated depreciation					
Building and improvements	71,106	112,796	-	-	183,902
Machinery and equipment	<u>6,135</u>	<u>4,091</u>	-	-	<u>10,226</u>
Total accumulated depreciation	<u>77,241</u>	<u>116,887</u>	-	-	<u>194,128</u>
Capital assets, net	<u>\$ 2,674,455</u>	<u>\$ (70,324)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,604,131</u>

NOTE 10 - ACCOUNTS PAYABLE

Most of the Foundation's expenses are processed by the University Controller's Office. The Foundation reimburses the University monthly for those checks written on its behalf. At June 30, 2016 and 2015, the balance owed to the University was \$1,154,789 and \$1,117,925, respectively.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 11 - DEPOSITS HELD IN CUSTODY FOR OTHERS

Assets currently held by the Foundation in custody for others consist of resources deposited by the Western Ohio Education Foundation (WOEF), an educational Foundation that benefits the Lake Campus branch of Wright State University, and the Wright State University Alumni Association. As of June 30, 2016 and 2015, the balances of these deposits were as follows:

	<u>2016</u>	<u>2015</u>
WOEF	\$ 1,236,806	\$ 1,299,519
WSU Alumni Association	720,899	727,376
Totals	<u>\$ 1,957,705</u>	<u>\$ 2,026,895</u>

NOTE 12 - LINE OF CREDIT

The Foundation maintains a line-of-credit agreement with a bank that provides up to \$1.5 million of borrowings at the bank's prime rate or LIBOR, plus 0.75% (1.1978% at June 30, 2016). The line of credit expires March 31, 2017, with an option to extend. The line of credit is collateralized with a portion of the Foundation's investments. Outstanding borrowings were \$600,000 at June 30, 2016 and \$800,000 at June 30, 2015. Borrowings were used to underwrite the costs of renovating the Foundation's new administrative offices.

NOTE 13 - DEBT GUARANTY

During fiscal year 2011, the Foundation entered into agreement with Dayton Regional STEM Schools, Incorporated ("STEM") guarantying payments on a lease (and such other obligations imposed by the lease) related to the purchase and renovation of an existing building that is utilized by the School in fulfillment of its corporate purposes. STEM is one of ten Ohio schools offering students a relevant, real world educational experience that will prepare them for college and opportunities in the work world. Wright State University has acted as STEM's fiscal agent as well as providing space, supplies and personnel in support of its operations. The agreement pledges unrestricted net assets of the Foundation in an amount not to exceed \$3,000,000 and the designation of unrestricted net assets in the amount of one year of maximum debt service (\$600,000) on bonds associated with the project. Since the guaranty may expire without being drawn upon, the total guaranty does not necessarily represent future cash requirements. As of June 30, 2016, no amounts have been recognized as a liability under the financial guaranty in the Foundation's consolidated statement of financial position as the likelihood that STEM would be unable to fulfill its obligation in full or in part under the debt agreement is not considered to be probable.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 June 30, 2016 and 2015

NOTE 14 - NET ASSETS

Net assets, as June 30, 2016 and 2015, are available for the following purposes:

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Scholarships	\$ 333,981	\$ 23,749,924	\$ 20,024,015	\$ 44,107,920
University programs	250,000	50,492,109	15,694,801	66,436,910
Athletic programs	-	140,297	-	140,297
Research	-	4,273,044	8,240,306	12,513,350
Market stabilization	645,866	-	-	645,866
Debt guaranty	600,000	-	-	600,000
Undesignated	3,374,339	-	-	3,374,339
Totals	<u>\$ 5,204,186</u>	<u>\$ 78,655,374</u>	<u>\$ 43,959,122</u>	<u>\$ 127,818,682</u>

	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Scholarships	\$ 334,499	\$ 25,068,171	\$ 19,122,666	\$ 44,525,336
University programs	250,000	52,414,153	15,523,000	68,187,153
Athletic programs	-	128,390	-	128,390
Research	-	4,602,595	8,339,154	12,941,749
Market stabilization	1,118,077	-	-	1,118,077
Debt guaranty	600,000	-	-	600,000
Undesignated	5,321,114	-	-	5,321,114
Totals	<u>\$ 7,623,690</u>	<u>\$ 82,213,309</u>	<u>\$ 42,984,820</u>	<u>\$ 132,821,819</u>

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 June 30, 2016 and 2015

NOTE 15 - ENDOWMENT COMPOSITION

The Foundation's endowment primarily consists of three separate portfolios, all of which are held by SEI Investments. Its endowment includes donor-restricted endowment funds, funds that accumulate excess net earnings on the donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund as of June 30, 2016 and 2015:

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Donor restricted endowment funds	\$ (468,018)	\$ 5,974,497	\$ 43,959,122	\$ 49,465,601
Board-designated funds	583,981	34,759,282	-	35,343,263
Totals	\$ 115,963	\$ 40,733,779	\$ 43,959,122	\$ 84,808,864
	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals
Donor restricted endowment funds	\$ (25,844)	\$ 9,291,344	\$ 42,984,820	\$ 52,250,320
Board-designated funds	584,499	39,315,560	-	39,900,059
Totals	\$ 558,655	\$ 48,606,904	\$ 42,984,820	\$ 92,150,379

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Changes in endowment net assets for the years ended June 30, 2016 and 2015:

	2016			Totals
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Net assets, beginning of year	\$ 558,655	\$ 48,606,904	\$ 42,984,820	\$ 92,150,379
Investment return				
Investment income (net)	-	4,602,073	-	4,602,073
Net appreciation (depreciation)	(442,174)	(5,816,469)	-	(6,258,643)
Total investment return	<u>(442,174)</u>	<u>(1,214,396)</u>	<u>-</u>	<u>(1,656,570)</u>
Contributions	-	59,531	878,006	937,537
Change in value of split interest agreements	-	-	(12,171)	(12,171)
Other income	-	(3,308)	1,417	(1,891)
Change in donor restrictions	-	-	107,050	107,050
Net assets released from restrictions	32,604	-	-	32,604
Appropriation of assets for expenditure	(33,122)	(6,714,952)	-	(6,748,074)
Net assets, end of year	<u>\$ 115,963</u>	<u>\$ 40,733,779</u>	<u>\$ 43,959,122</u>	<u>\$ 84,808,864</u>

	2015			Totals
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Net assets, beginning of year	\$ 565,114	\$ 51,385,322	\$ 41,461,328	\$ 93,411,764
Investment return				
Investment income (net)	-	1,757,099	-	1,757,099
Net appreciation (depreciation)	(8,109)	479,328	-	471,219
Total investment return	<u>(8,109)</u>	<u>2,236,427</u>	<u>-</u>	<u>2,228,318</u>
Contributions	-	222,190	1,532,764	1,754,954
Change in value of split interest agreements	-	-	567	567
Other income	-	(2,395)	9,143	6,748
Change in donor restrictions	-	-	(18,982)	(18,982)
Net assets released from restrictions	30,618	-	-	30,618
Appropriation of assets for expenditure	(28,968)	(5,234,640)	-	(5,263,608)
Net assets, end of year	<u>\$ 558,655</u>	<u>\$ 48,606,904</u>	<u>\$ 42,984,820</u>	<u>\$ 92,150,379</u>

(Continued)

NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Interpretation of UPMIFA: On June 1, 2009, the State of Ohio's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) became effective for all non-profit, charitable organizations including the Foundation. The Board of Trustees has interpreted UPMIFA as requiring the preservation of the fair value of the original and subsequent gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. However, per policies adopted during the fiscal year ended June 30, 2010, the Foundation may expend up to 20% of the fair value of the original gift(s) when no other net earnings (current or accumulated) are available for distribution.

The Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the organization
7. The investment policies of the organization.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s), as well as Board-designated funds. Under the Foundation's formally adopted investment policy, the primary investment objective of the endowment portfolio is to provide for preservation of capital with an emphasis on providing current income and achieving long-term growth of the endowment without undue exposure to risk. The performance objective is to grow the market value of assets net of inflation, spending, and expenses, over a full market cycle (generally defined as a three to five year period) without undue exposure to risk. In quantitative terms, the portfolio is invested so as to earn a total return of 5% over inflation without exceeding a standard deviation of 1.2 times a weighted benchmark index. The benchmark index will be comprised of each asset class index weighted by its target allocation. It is also expected that the investment results will outperform their weighted benchmark indices over a full market cycle. Return is calculated on a total return basis, which includes income (interest and dividends), realized and unrealized capital gains (losses).

Strategies Employed for Achieving Objectives: The purpose of endowment funds is to facilitate donors' desire to make substantial long-term gifts to the University and to develop a significant source of revenue for the Foundation. In so doing, the funds will provide a secure, long-term source of funds to: (i) stabilize funding for University schools, colleges and departments, especially in times characterized by declining State support of higher education, (ii) enhance the quality and variety of learning opportunities for Wright State students, (iii) fund special grants, (iv) ensure long-term growth of the University, (v) enhance the University's ability to meet changing educational needs and demands in both the short- and long-term and (vi) support the administrative expenses of the Foundation as deemed appropriate.

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 15 - ENDOWMENT COMPOSITION (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy: The distribution rate is based upon a total return approach, which utilizes both income and capital appreciation to be withdrawn for spending. For the fiscal years ended June 30, 2016 and 2015, the spending rate for the Foundation was 5% of the previous twelve-quarter average of the endowment portfolio's market value. The spending rate is determined annually by the Foundation Board of Trustees, who may elect to make no distribution in any given year.

Funds with Deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related temporarily restricted amounts are reported in unrestricted net assets. Such amounts totaled \$468,018 and \$25,844 as of June 30, 2016 and 2015, respectively. Endowment fund principal, unless otherwise directed by the originating donor(s), may be disbursed in accord with Foundation policy so long as the principal amount shall not fall below 80% of the fair value of the original gift and any subsequent gifts to the fund.

Foundation's Reserve Policy: Prompted by the market downturn of 2001-03, the Foundation implemented a policy establishing a reserve fund, the primary purpose of which was to provide matching grants to endowment funds that suffer investment losses resulting in fund deficiencies. The policy stipulates that the reserve fund will make grants in an amount equal to or less than 50% of the amount that would normally have been generated by the endowment had earnings been available so long as the benefitting school, college or department provides a dollar-for-dollar match. No such grants were necessary in fiscal years 2016 and 2015.

The reserve policy further stipulates that in those years in which the unrestricted net assets of the Foundation increase, 5% of the increase is to be transferred into the reserve fund so long as the transfer does not cause the value of the fund to exceed \$1 million. No transfer is required if the reserve amount is greater than \$1 million. Although a portion of the reserve was appropriated in fiscal year 2016 dropping the value below the \$1 million threshold, there was also a decline in unrestricted net assets and therefore no transfer to the reserve. Since the value of the reserve exceeded \$1 million in fiscal year 2015, no such transfer was required in that year.

NOTE 16 - LEASE REVENUE

The Foundation leases office space in its building to Wright State University and another non-university tenant. Rent revenues for the years ended June 30, 2016 and 2015, were \$188,603 and \$185,350, respectively. Future minimum revenues for all leases as of June 30, 2016 are as follows:

2017	\$ 194,252
2018	198,905
2019	203,673
2020	208,561
2021	<u>213,572</u>
Total lease revenues	<u>\$1,018,963</u>

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 17 - FUNCTIONAL CLASSIFICATION OF EXPENSES

Total expenses, classified by both service areas and expense categories for the years ended June 30, 2016 and 2015, consist of the following:

Expense Category	2016							Totals
	Program Services				Support Services			
	Scholarships	University Programs	Athletic Programs	Research	Miscellaneous Grants	Fund Raising	Management & General	
Salaries and wages	\$ 24,941	\$ 1,454,296	\$ 15,802	\$ 128,650	\$ -	\$ 285,834	\$ -	\$ 1,909,523
Employee benefits	-	400,311	5,752	28,392	-	98,790	-	533,245
Professional services	-	1,277,145	14,334	114,505	325,181	359,774	95,179	2,186,118
Supplies	5,566	320,034	20,403	84,066	28,695	46,213	14,984	519,961
Travel	(13,810)	293,943	92,622	42,366	23,288	261,725	9,206	709,340
Information and communications	446	166,842	39,536	18,964	217,240	363,490	5,362	811,880
Maintenance and repair	-	40,258	118,742	6,345	-	120	108,229	273,694
Student financial aid	3,350,133	201,042	6,588	55,712	458	-	-	3,613,933
Other	1,000	17,512	70,014	-	433	-	51,693	140,652
Capital outlay	-	1,535,816	-	-	-	-	123,175	1,658,991
Debt service	-	-	-	-	-	-	8,571	8,571
Totals	\$ 3,368,276	\$ 5,707,199	\$ 383,793	\$ 479,000	\$ 595,295	\$ 1,415,946	\$ 416,399	\$ 12,365,908

Expense Category	2015							Totals
	Program Services				Support Services			
	Scholarships	University Programs	Athletic Programs	Research	Miscellaneous Grants	Fund Raising	Management & General	
Salaries and wages	\$ 27,127	\$ 1,498,241	\$ -	\$ 155,291	\$ -	\$ 255,515	\$ -	\$ 1,936,174
Employee benefits	-	392,317	-	32,306	-	79,399	-	504,022
Professional services	-	341,718	2,295	173,844	639,269	868,966	75,252	2,101,344
Supplies	6,990	126,526	(192)	115,419	43,361	45,172	13,467	350,743
Travel	1,650	408,765	143,518	34,342	19,035	161,949	15,695	784,954
Information and communications	(1,103)	117,307	40,691	9,233	381,041	187,113	4,942	739,224
Maintenance and repair	-	48,466	97,237	2,189	-	1,584	124,077	273,553
Student financial aid	3,018,718	217,880	2,846	7,021	-	-	-	3,246,465
Other	-	288,938	95,470	6,563	-	-	58,915	449,886
Capital outlay	-	586,315	296,018	2,500	-	-	116,887	1,001,720
Debt service	-	-	-	-	-	-	9,332	9,332
Totals	\$ 3,053,382	\$ 4,026,473	\$ 677,883	\$ 538,708	\$ 1,082,706	\$ 1,599,698	\$ 418,567	\$ 11,397,417

(Continued)

WRIGHT STATE UNIVERSITY FOUNDATION, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2016 and 2015

NOTE 18 - FUND RAISING EXPENSES

Fund raising expenses, for the years ended June 30, 2016 and 2015, consist of the following:

	2016	2015
Central development operations	\$ 488,104	\$ 445,285
Central development support operations	118,533	93,759
In-college development officers	98,590	72,203
In-college development operations	84,474	133,146
Capital campaign expense	626,245	855,305
	<u>626,245</u>	<u>855,305</u>
Totals	<u>\$ 1,415,946</u>	<u>\$ 1,599,698</u>

The Foundation partially supports the University's fund raising efforts by underwriting the costs of several of its development department functions and also areas supporting development. Included in these functions are annual appeals, corporate and foundation relations, major donor cultivation, donor recognition events, planned giving, gift entry and donor database management.

The salaries and benefits of development officers assigned to several of the University's colleges and schools, as well as some of their operational costs, are partially offset by the Foundation.

The Foundation also underwrites the costs of University events that enhance relations with the University community and its donors as well as costs associated with conducting the University's current fund raising campaign.

NOTE 19 - MANAGEMENT AND GENERAL EXPENSES

Management and general expenses, for the years ended June 30, 2016 and 2015, consist of the following:

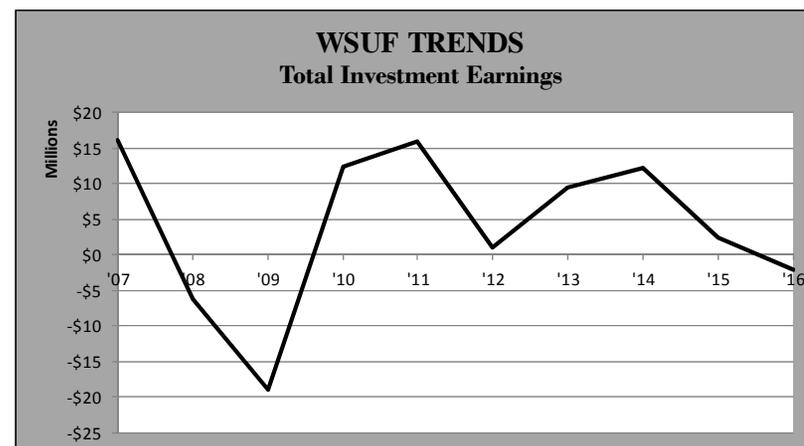
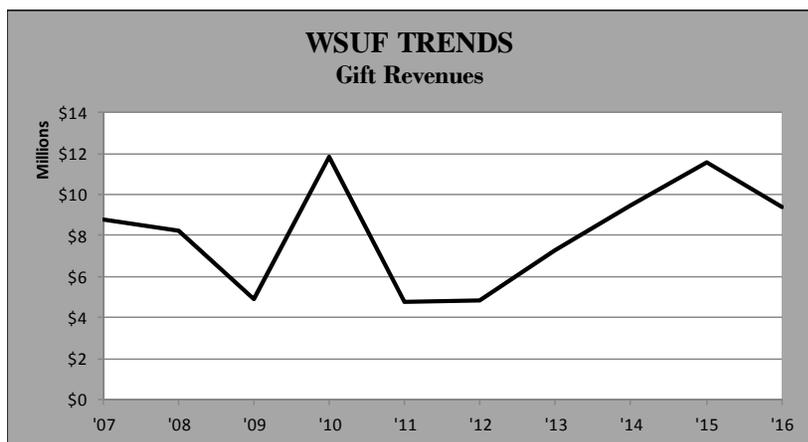
	2016	2015
Reimbursement for university staff support	\$ -	\$ -
Building operation and maintenance	134,986	149,299
Professional fees	70,232	70,377
Insurance	21,080	19,389
Board/committee meetings	37,037	19,298
Loan interest	8,571	9,332
Change in reserve for uncollectible pledges	10,400	19,300
Depreciation	119,500	116,887
Other	14,593	14,685
	<u>14,593</u>	<u>14,685</u>
Totals	<u>\$ 416,399</u>	<u>\$ 418,567</u>

The Foundation has agreed to provide the University an annual allocation in the amount of 1% of certain net assets as reimbursement for administrative staff support provided by various University employees. The amount of the reimbursement is subject to annual review and adjustment. For the fiscal years ended June 30, 2016 and 2015, the Foundation negotiated an agreement with the University that allowed it to forego the 1% allocation payment in exchange for financial support of a branding initiative undertaken by the University and for ongoing campaign costs.

SUPPLEMENTARY INFORMATION

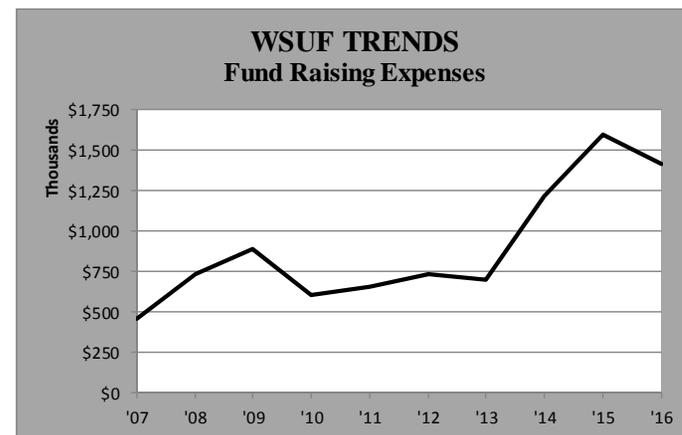
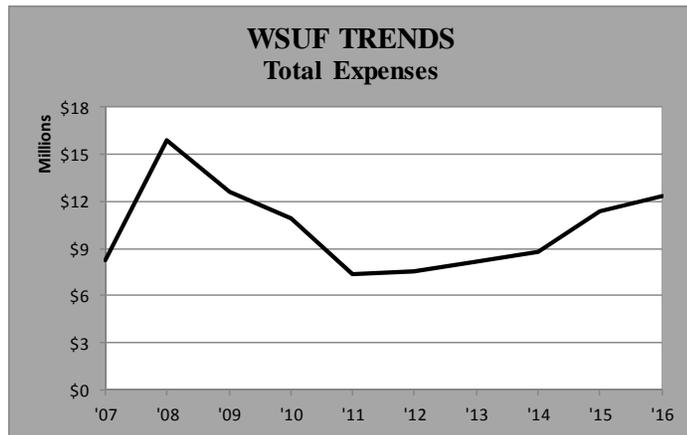
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF TOTAL REVENUES (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Gifts and Contributions				Investment Earnings			Other Income (Losses)	Total Revenues	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Subtotal	Interest and Dividends	Realized Gains (Losses)	Unrealized Gains (Losses)			
2007	47,072	8,254,681	454,971	8,756,724	3,307,068	5,638,104	7,177,944	16,123,116	17,298	24,897,138
2008	169,772	7,542,053	503,454	8,215,279	2,364,080	10,026,863	(18,692,035)	(6,301,092)	(318,936)	1,595,251
2009	79,194	4,580,326	230,501	4,890,021	2,356,165	(3,228,364)	(18,028,546)	(18,900,745)	4,259,426	(9,751,298)
2010	59,046	9,694,617	2,072,392	11,826,055	3,152,713	(1,353,331)	10,539,275	12,338,657	(113,727)	24,050,985
2011	64,957	4,059,628	671,525	4,796,110	2,509,261	(3,917,350)	17,345,741	15,937,652	404,331	21,138,093
2012	97,681	3,830,952	898,684	4,827,317	2,272,173	628,997	(1,916,361)	984,809	15,750	5,827,876
2013	53,291	5,864,390	1,371,014	7,288,695	2,652,887	1,064,618	5,663,769	9,381,274	483,463	17,153,432
2014	196,863	5,729,298	3,561,241	9,487,402	1,426,786	1,480,018	9,356,875	12,263,679	1,047,371	22,798,452
2015	147,684	9,891,739	1,532,764	11,572,187	2,738,783	5,833,612	(6,173,070)	2,399,325	268,332	14,239,844
2016	151,419	8,379,149	878,006	9,408,574	6,409,866	1,284,952	(9,851,700)	(2,156,882)	111,079	7,362,771



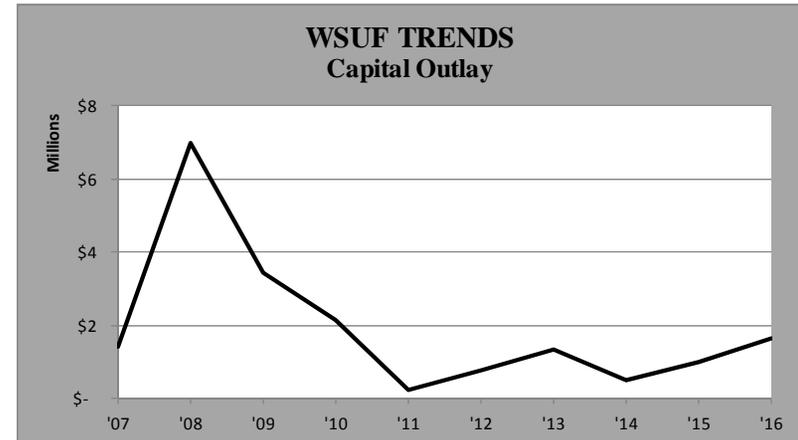
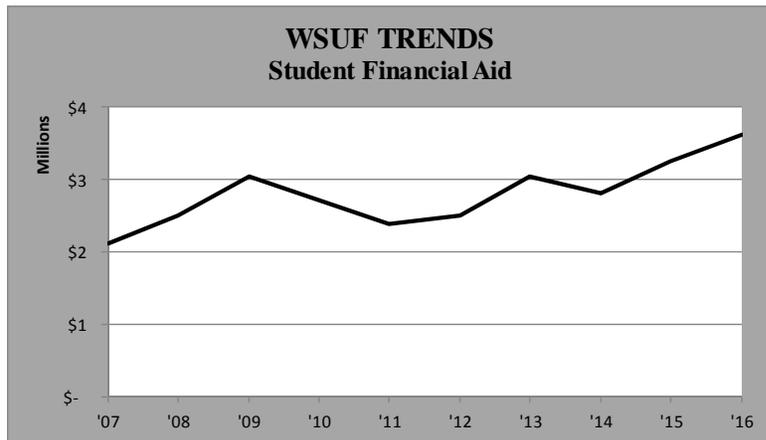
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF TOTAL EXPENSES BY SERVICE AREA (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Program Services						Fund Raising	Management and General	Total Expenses
	Scholarships	University Programs	Athletic Programs	Research	Miscellaneous Grants	Subtotal			
2007	2,177,740	3,796,241	282,840	1,046,645	56,702	7,360,168	457,294	471,164	8,288,626
2008	2,352,007	10,732,749	503,462	1,030,633	61,072	14,679,923	732,275	510,819	15,923,017
2009	2,831,997	7,555,156	371,231	814,602	58,062	11,631,048	891,351	96,068	12,618,467
2010	2,486,494	6,161,392	472,485	766,938	84,697	9,972,006	604,006	345,702	10,921,714
2011	2,264,720	3,029,763	488,515	500,969	89,310	6,373,277	653,096	339,698	7,366,071
2012	2,420,055	3,193,474	441,574	371,322	66,783	6,493,208	738,382	341,669	7,573,259
2013	3,010,581	3,099,999	830,817	306,240	79,844	7,327,481	696,784	190,112	8,214,377
2014	2,765,129	2,835,724	433,417	587,103	324,967	6,946,340	1,215,032	612,651	8,774,023
2015	3,053,382	4,026,473	677,883	538,708	1,082,706	9,379,152	1,599,698	418,567	11,397,417
2016	3,368,276	5,707,199	383,793	479,000	595,295	10,533,563	1,415,946	416,399	12,365,908



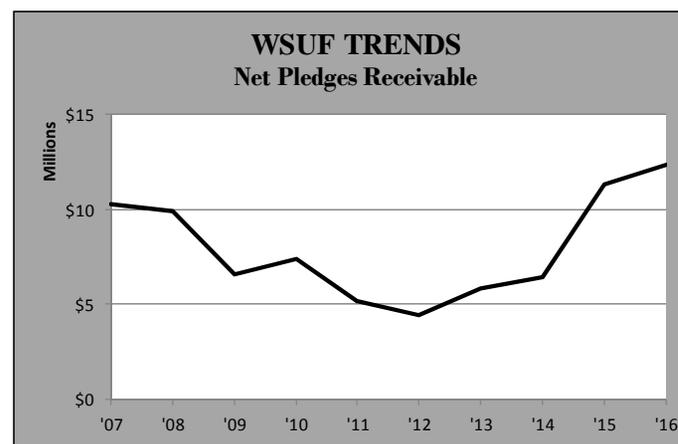
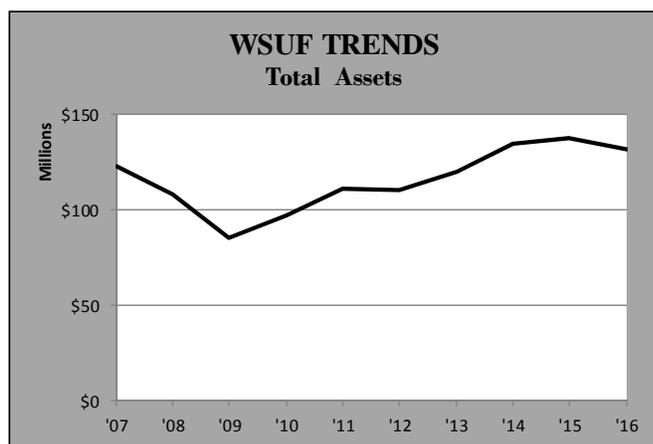
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF TOTAL EXPENSES BY OBJECT CATEOGRY (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Salaries and Wages	Employee Benefits	Professional Services	Supplies	Travel	Information and Communications	Maintenance and Repair	Student Financial Aid	Other	Capital Outlay	Debt Service	Total Expenses
2007	2,177,995	522,493	685,800	290,787	474,455	318,998	48,248	2,114,430	179,596	1,420,362	55,462	8,288,626
2008	2,471,985	649,659	952,298	376,244	788,394	894,731	124,871	2,505,334	143,038	6,979,772	36,691	15,923,017
2009	2,923,130	772,321	946,108	221,206	661,303	450,117	21,951	3,043,141	148,957	3,418,813	11,420	12,618,467
2010	2,874,971	751,374	911,478	330,771	487,274	441,085	75,452	2,709,010	191,031	2,145,335	3,933	10,921,714
2011	1,857,754	488,013	928,456	185,941	439,210	531,694	148,087	2,384,496	150,503	250,454	1,463	7,366,071
2012	1,543,539	342,687	828,228	305,640	622,346	416,519	88,790	2,503,326	154,222	767,962	-	7,573,259
2013	1,402,191	358,852	439,714	309,649	566,618	345,520	255,852	3,038,026	166,763	1,329,603	1,589	8,214,377
2014	1,416,101	407,065	1,367,097	449,479	638,517	671,974	324,946	2,820,222	181,338	486,855	10,429	8,774,023
2015	1,936,174	504,022	2,101,344	350,743	784,954	739,224	273,553	3,246,465	449,886	1,001,720	9,332	11,397,417
2016	1,909,523	533,245	2,186,118	519,961	709,340	811,880	273,694	3,613,933	140,652	1,658,991	8,571	12,365,908



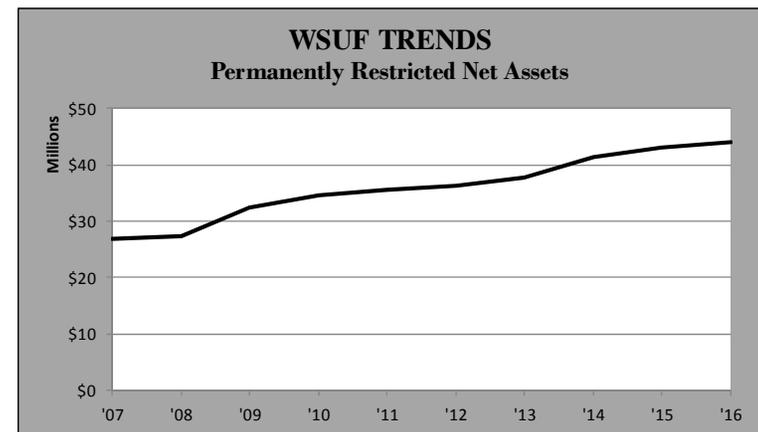
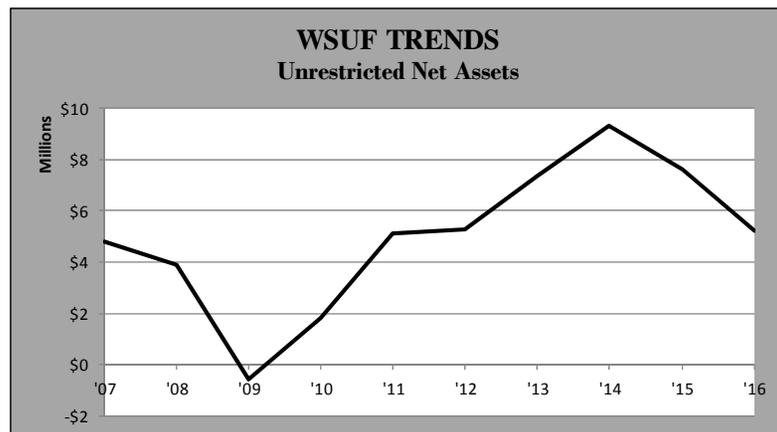
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF TOTAL ASSETS (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Cash and Equivalents	Net Pledges Receivable	Receivable from Trusts	Investments	Annuity Assets	Capital Assets	Other Assets	Total Assets
2007	2,858,861	10,264,459	2,947,470	104,450,293	1,310,881	650,000	741,463	123,223,427
2008	1,012,378	9,887,420	1,958,100	92,881,428	1,149,184	650,000	438,870	107,977,380
2009	2,453,452	6,616,800	1,495,300	72,717,984	786,367	650,000	333,693	85,053,596
2010	2,139,175	7,416,300	1,305,300	85,930,565	179,991	-	462,629	97,433,960
2011	5,355,232	5,167,500	1,545,600	98,115,756	222,680	-	786,384	111,193,152
2012	1,654,245	4,414,400	1,414,100	101,900,059	215,276	-	670,526	110,268,606
2013	1,236,709	5,817,300	1,277,300	109,106,459	252,637	1,482,267	711,127	119,883,799
2014	3,273,096	6,440,300	1,326,100	119,335,746	815,123	2,674,455	853,616	134,718,436
2015	1,578,574	11,329,600	1,394,640	118,953,828	706,048	2,604,131	836,236	137,403,057
2016	1,049,283	12,381,300	1,314,700	112,339,191	744,395	2,532,135	1,707,219	132,068,223



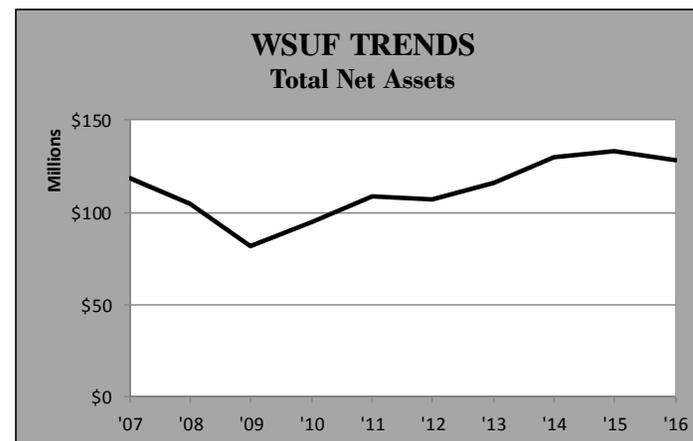
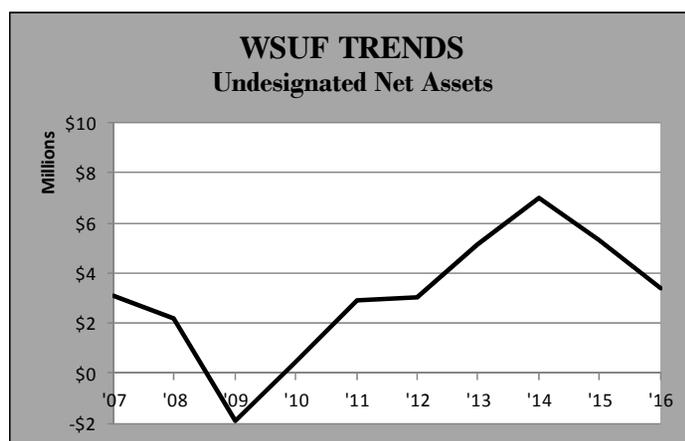
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF NET ASSET RESTRICTIONS AND DESIGNATIONS (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	LIABILITIES					NET ASSETS			
	Payable to WSU and Vendors	Deposits Held for Others	Annuities Payable	Loans Payable	Total Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total Net Assets
2007	1,704,496	1,417,102	645,300	900,000	4,666,898	4,789,994	86,994,917	26,772,618	118,557,529
2008	1,300,260	1,312,457	634,900	500,000	3,747,617	3,872,027	72,926,632	27,431,104	104,229,763
2009	1,172,156	1,010,742	610,700	400,000	3,193,598	(587,609)	50,013,826	32,433,781	81,859,998
2010	1,023,658	1,096,633	124,400	200,000	2,444,691	1,799,353	58,594,379	34,595,537	94,989,269
2011	1,021,199	1,277,662	133,000	-	2,431,861	5,107,510	68,175,298	35,478,483	108,761,291
2012	1,191,983	1,926,215	134,500	-	3,252,698	5,260,177	65,535,744	36,219,987	107,015,908
2013	1,085,094	1,912,842	130,900	800,000	3,928,836	7,364,390	70,848,409	37,742,164	115,954,963
2014	1,390,264	1,997,880	350,900	1,000,000	4,739,044	9,318,236	79,199,828	41,461,328	129,979,392
2015	1,425,543	2,026,895	328,800	800,000	4,581,238	7,623,690	82,213,309	42,984,920	132,821,919
2016	1,339,736	1,957,705	352,100	600,000	4,249,541	5,204,186	78,655,374	43,959,122	127,818,682



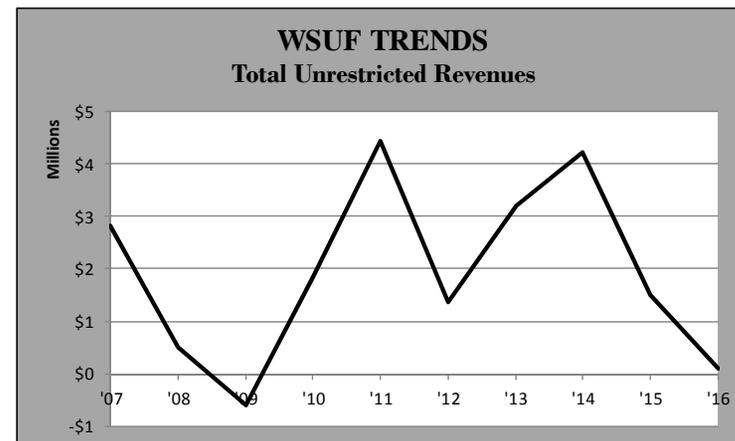
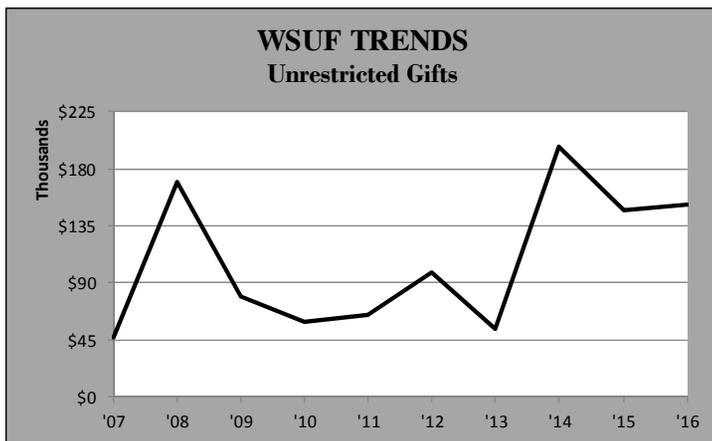
WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF NET ASSET RESTRICTIONS AND DESIGNATIONS (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Scholarships	University Programs	Athletic Programs	Research	Market Stabilization	Debt Guaranty	Undesignated	Total Net Assets
2007	30,840,764	77,369,148	91,912	6,242,782	917,796	-	3,095,127	118,557,529
2008	33,439,086	61,769,905	77,776	5,819,290	914,195	-	2,209,511	104,229,763
2009	29,121,590	44,102,948	32,279	9,750,145	745,187	-	(1,892,151)	81,859,998
2010	33,176,487	50,722,858	21,491	9,850,078	769,218	-	449,137	94,989,269
2011	36,818,929	56,946,708	81,009	10,393,879	980,076	600,000	2,940,690	108,761,291
2012	35,764,132	56,639,070	84,017	9,854,035	1,035,199	600,000	3,039,455	107,015,908
2013	38,445,069	60,639,894	116,357	9,970,803	1,058,405	600,000	5,124,435	115,954,963
2014	42,601,565	65,584,260	124,848	12,933,332	1,099,978	600,000	7,035,409	129,979,392
2015	44,525,336	68,187,153	128,390	12,941,749	1,118,077	600,000	5,321,114	132,821,819
2016	44,107,920	66,436,910	140,297	12,513,350	645,866	600,000	3,374,339	127,818,682



WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF UNRESTRICTED GENERAL FUND REVENUES (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Gifts and Contributions	Interest and Dividends	Realized Gains (Losses)	Unrealized Gains (Losses)	Administrative Fees	Change in Value of Split Interest Agreements	Rental Income	Other Income (Expense)	Totals
2007	47,072	505,095	594,426	890,797	749,033	7,100	-	33,607	2,827,130
2008	169,772	419,410	1,064,319	(1,909,951)	817,265	(110,300)	-	61,460	511,975
2009	79,194	296,691	(420,263)	(1,066,001)	491,195	(38,200)	-	55,346	(602,038)
2010	59,046	379,138	(42,034)	794,868	549,658	-	-	91,658	1,832,334
2011	64,957	728,929	233,966	2,630,284	642,596	-	-	145,160	4,445,892
2012	97,681	743,015	46,662	(423,384)	745,347	-	-	156,652	1,365,973
2013	53,291	828,296	31,276	1,202,341	744,983	-	41,589	284,716	3,186,492
2014	196,863	460,996	679,392	1,833,180	819,068	-	132,553	88,662	4,210,714
2015	147,685	802,712	1,806,404	(2,370,247)	871,936	-	185,350	62,247	1,506,087
2016	151,419	1,617,594	(85,005)	(2,626,802)	845,485	-	188,603	16,897	108,191



WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF UNRESTRICTED GENERAL FUND EXPENSES (Unaudited)
For the ten years ended June 30, 2007 to 2016

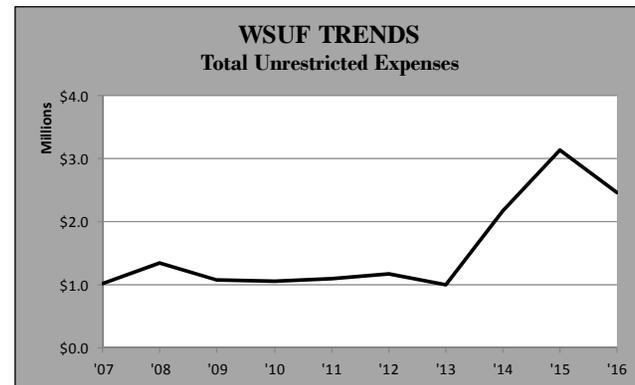
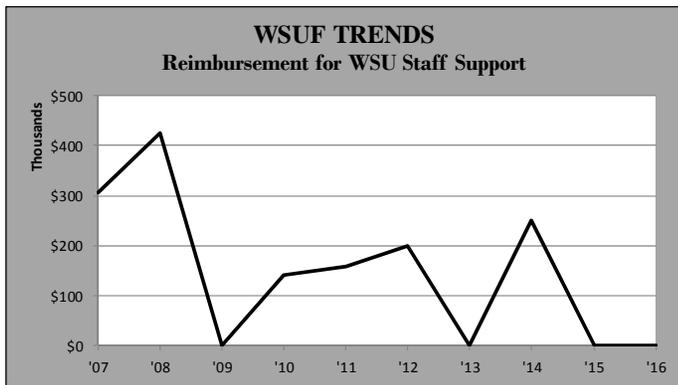
Fiscal Year	Program Services		Fund Raising				Management and General					Totals	
	Scholarships	Grants	Development Support	In-college Development Officers	Advancement Services Support	Other Fund Raising ¹	Reimbursement for University Staff Support	Building Operation/Maintenance	Professional Fees	Loan Interest	Depreciation		Other Management and General ²
2007	34,362	56,702	135,181	165,128	132,170	24,815	305,539	-	21,464	55,462	-	88,699	1,019,522
2008	37,430	61,072	136,361	146,841	151,013	298,060	426,000	-	26,801	36,691	-	21,327	1,341,596
2009	33,626	58,062	372,776	164,599	179,085	174,891	- ³	-	26,936	11,420	-	57,712	1,079,107
2010	31,800	84,697	166,671	195,846	165,085	76,404	141,615 ⁴	-	122,032	3,933	-	78,122	1,066,205
2011	22,920	89,310	406,673	73,678	80,166	92,579	159,038 ⁴	-	162,828	1,463	-	16,369	1,105,024
2012	30,998	66,783	308,083	79,117	83,293	267,889	200,000	-	96,690	-	-	44,979	1,177,832
2013	34,050	79,844	437,873	97,099	82,550	79,262	- ³	83,302	34,106	1,589	9,399	61,716	1,000,790
2014	28,300	324,967	656,628	95,134	112,428	350,842	250,000	154,631	57,518	10,429	67,842	72,231	2,180,950
2015	29,430	1,082,706	445,285	72,203	93,759	988,451	- ³	149,299	70,377	9,332	116,887	72,672	3,130,401
2016	32,660	595,295	488,104	98,590	118,533	710,719	- ³	134,986	70,232	8,571	119,500	83,110	2,460,300

¹ Includes expenses related to donor and community events, donor recognition efforts and campaign planning/execution.

² Includes expenses related to board/committee meetings, insurance, property taxes and changes in allowance for uncollectible pledges receivable.

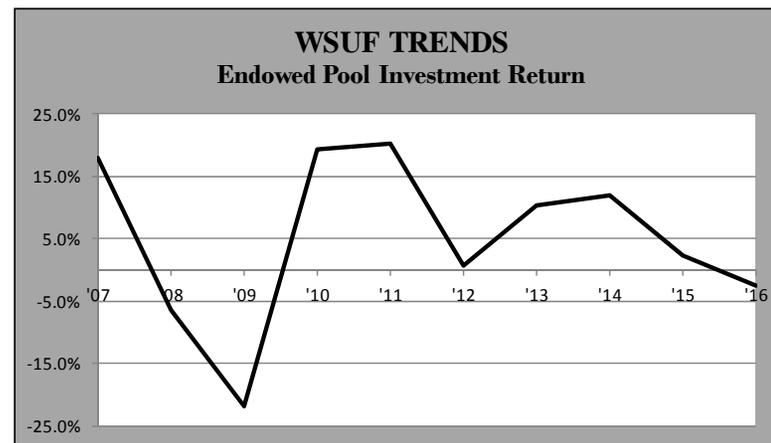
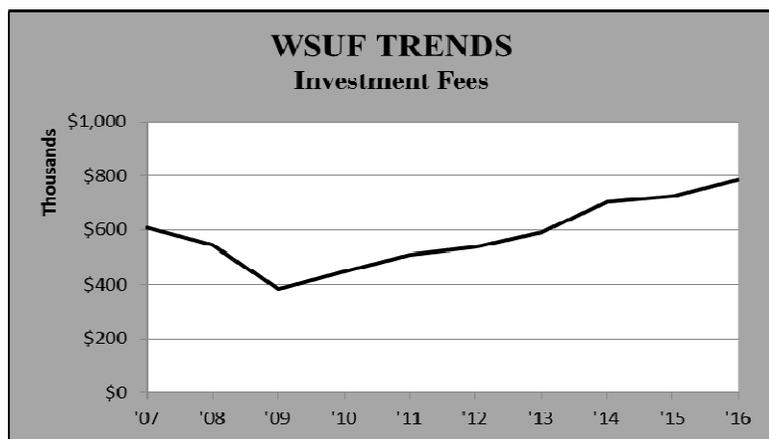
³ Wright State agreed to waive the annual reimbursement.

⁴ In FY10 and FY11, in lieu of it's reimbursement payment to the University, the Foundation reimbursed the University for separation incentives paid to three Advancement employees.



WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF VARIOUS INVESTMENT STATISTICS (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Actual Year-End Asset Allocation Percentages				Endowment Portfolio Liquidity				Total Net Return	Investment Fees	Endowed Pool		Non-endowed Pool	
	Equities	Fixed Income	Alternatives	Cash	Daily	Quarterly	Semi-annually	Illiquid			Return	Index	Return	Index
2007	70.4%	29.4%	0.2%	0.0%	n/a	n/a	n/a	n/a	\$ 16,123,116	\$ 609,553	18.0%	17.8%	16.5%	16.3%
2008	49.2%	35.9%	14.9%	0.0%	n/a	n/a	n/a	n/a	(6,301,092)	544,815	-6.5%	-3.5%	-3.2%	-0.5%
2009	49.3%	28.7%	22.0%	0.0%	n/a	n/a	n/a	n/a	(18,900,745)	384,103	-21.9%	-16.9%	-16.2%	-13.2%
2010	46.9%	28.8%	24.3%	0.0%	n/a	n/a	n/a	n/a	12,338,657	450,378	19.4%	11.9%	15.1%	14.5%
2011	42.1%	29.6%	25.0%	3.3%	n/a	n/a	n/a	n/a	15,937,652	510,091	20.2%	20.2%	18.6%	17.4%
2012	40.8%	35.4%	23.8%	0.0%	76.2%	20.0%	0.0%	3.8%	984,809	536,514	0.7%	1.4%	1.8%	2.4%
2013	47.5%	32.6%	19.9%	0.0%	80.2%	9.4%	0.0%	10.4%	9,381,274	590,377	10.4%	10.5%	8.2%	8.0%
2014	46.9%	34.7%	18.4%	0.0%	81.6%	8.8%	0.0%	9.6%	12,263,679	702,027	12.0%	12.6%	11.7%	10.8%
2015	44.6%	31.1%	24.3%	0.0%	75.7%	9.2%	7.4%	7.7%	2,399,325	726,254	2.3%	1.4%	1.3%	1.1%
2016	49.2%	33.7%	16.3%	0.8%	83.7%	0.0%	6.9%	9.4%	(2,156,882)	784,436	-2.5%	0.8%	-0.9%	1.8%

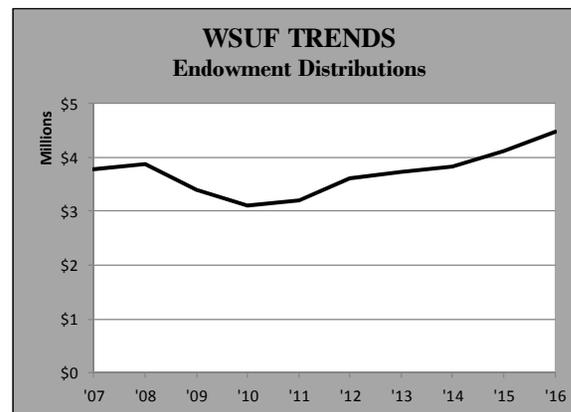
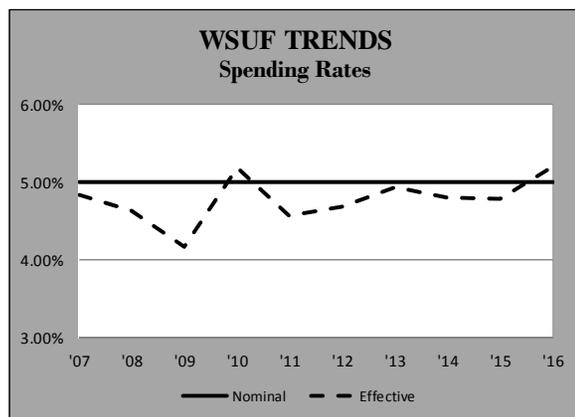


WRIGHT STATE UNIVERSITY FOUNDATION, INC.
 SUMMARY OF VARIOUS ENDOWMENT STATISTICS (Unaudited)
 For the ten years ended June 30, 2007 to 2016

Fiscal Year	Number of True and Quasi-Endowment Funds	Endowment Value			Nominal Spending Rate ¹	Effective Spending Rate ²	Endowment Distributions
		Donor Restricted	Board Designated	Total Value			
2007	272	n/a	n/a	n/a	5.00%	4.84%	\$ 3,787,887
2008	307	n/a	n/a	n/a	5.00%	4.63%	3,868,598
2009	319	n/a	n/a	n/a	5.00%	4.17%	3,403,180
2010	328	n/a	n/a	\$ 68,860,221	5.00%	5.18%	3,110,279
2011	345	\$ 43,872,973	\$ 35,729,204	79,602,177	5.00%	4.57%	3,195,177
2012	362	42,718,156	34,254,094	76,972,250	5.00%	4.69%	3,615,410
2013	384	46,010,571	38,185,273	84,195,844	5.00%	4.94%	3,725,624
2014	415	52,165,791	41,245,973	93,411,764	5.00%	4.80%	3,821,472
2015	441	52,250,320	39,900,059	92,150,379	5.00%	4.78%	4,126,210
2016	465	49,465,601	35,343,263	84,808,864	5.00%	5.21%	4,464,361

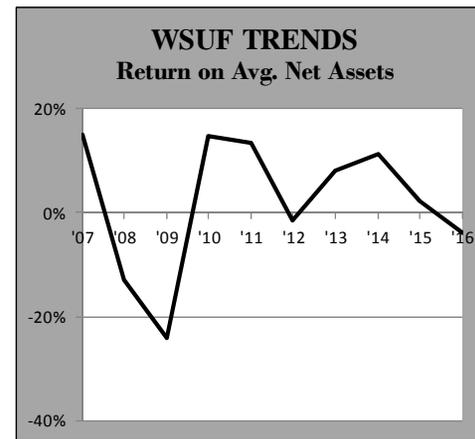
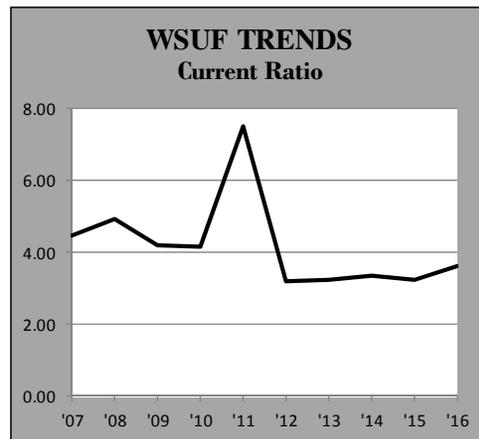
¹ As defined by Foundation's investment policy statement

² Defined as annual endowment distribution divided by market value of endowment portfolio on July 1



WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF FINANCIAL RATIOS (Unaudited)
For the ten years ended June 30, 2007 to 2016

Fiscal Year	Current Ratio	Days Cash on Hand	Return on Average Net Assets	Program Spending Ratio	Fund Raising Spending Ratio	Interest Expense Pct.
2007	4.48	125.89	15.06%	88.80%	5.52%	6.16%
2008	4.93	23.21	-12.86%	92.19%	4.60%	4.08%
2009	4.19	70.97	-24.04%	92.17%	7.06%	2.28%
2010	4.16	71.49	14.85%	91.30%	5.53%	0.98%
2011	7.52	265.36	13.52%	86.52%	8.87%	0.73%
2012	3.21	79.73	-1.62%	85.74%	9.75%	0.00%
2013	3.24	54.95	8.02%	89.20%	8.48%	0.00%
2014	3.36	136.16	11.41%	79.17%	13.85%	0.01%
2015	3.24	50.55	2.16%	82.29%	14.04%	0.01%
2016	3.63	30.97	-3.84%	85.18%	11.45%	0.01%



WRIGHT STATE UNIVERSITY FOUNDATION, INC.
SUMMARY OF INSTITUTIONAL DATA (Unaudited)
For the year ended June 30, 2016

Date of incorporation	December 15, 1966
Tax-exempt status	501(c)(3)
Public charity status	Sec. 170(b)(1)(A)(vi)
Employer identification number	23-7019799
Wright State University	
Date founded	1964
Date achieved independent university status	1967
Tax-exempt status	501(c)(1)
Employer identification number	31-0732831
Student population (Fall 2015):	
Total enrollment (some students attend both campuses)	18,059
Dayton Campus	17,070
Lake Campus	1,172
Characteristics:	
Men/women	48%/52%
Full-time/part-time	78%/22%
Undergraduate/Graduate/Doctoral	76%/19%/5%
International students	11%
Minority students (excludes international students)	20%
Age 25 and older	30%
Mean age, all students	24 years
Academics:	
Number of colleges	8
Number of schools	3
Degree programs:	
Undergraduate, Associate	13
Undergraduate, Bachelor's	96
Graduate, Master's, Doctoral and Professional	121
Full time employees:	
Faculty	922
Staff	1,556
Total	2,478
Facilities:	
Dayton Campus:	
Acreage	557
Academic and academic support buildings	28
Student residential buildings	30
Lake Campus:	
Acreage	211
Academic and academic support buildings	4
Student residential buildings	2
Number of degrees awarded since inception	119,696
Research grant awards	\$81,711,318
Annual full-time undergraduate tuition (Ohio resident)	\$8,730
