

# Raj Soin College of Business Management

## What is Management?

Management is the art of getting things done through other people. Managers directly support and facilitate the work efforts of other people in organizations. Management involves planning, leading, organizing, and controlling activities to attain the goals of the organization, and a key aspect of managerial work is accountability to higher levels for performance results. In organizations today, the best managers are usually known more for supporting than for order-giving, and the words “coordinator,” “coach,” and “team leader” are heard as often as “supervisor” or “manager.”



## Position in Demand

General/Operations Manager  
Mean Hourly Wage: \$53.15  
Mean Annual Wage: \$110,550

National Estimates from the Bureau of Labor Statistics: Occupational Employment and Wages (2009). Reflects data from all individuals at various career levels employed in this field, not a starting salary.

## Why Pursue a Management Degree at Wright State?

- The Society for the Advancement of Management has consistently recognized our students for their strategic and analytical thinking in a variety of national case competitions.
- Cross-disciplinary teams have placed either first or among the “top three” in both graduate and undergraduate competitions for the last seven years.
- Our management curriculum prepares students to think strategically, develop and implement competitive advantage, manage change, foster innovation, leverage technology and lead teams to achieve business results.

## Careers in Management

- Advertising Manager
- Assistant Manager
- Business Programmer
- Food Service Manager
- General Manager
- Inventory Analyst
- Junior Executive
- Management Trainee
- Police Officer
- Production Superintendent
- Public Administration Officer
- Retail Manager
- Supervisor
- Systems Analyst
- Terminal Supervisor
- Warehouse Manager
- Zone Manager
- Office Manager
- Human Resource Manager
- Business Analyst
- Contract Specialist
- Materials Manager
- Operations Manager
- Personal Banker
- Sales Manager
- Business Development Manager
- Credit/Collections Supervisor
- Financial Controller

## Department of Management & International Business

250 Rike Hall  
Wright State University  
3640 Colonel Glenn Highway  
Dayton, OH 45435-0001  
Phone: (937) 775-2290  
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### Management: Median salary for occupations (2009)

Starting Salary Offer: New Grads	\$42,094
Management Analyst	\$73,570
Production Manager	\$83,290
Human Resource Manager	\$96,130
Senior Management	\$102,900

Source: Bureau of Labor Statistics for 2008-2009 and N.A.C.E  
\*National median salary for the occupation including Bachelor's, Master's and Ph.D. degree holders. Wages vary greatly depending on geographic location, industry sector, education, and experience.

## Where are our recent Management Alumni?

Ann Taylor Loft	Miami Valley Hospital
Children's Medical Center	PNC Bank
City of Dayton	Sherwin Williams
Coca-Cola	Target
Elder-Beerman	The Communities at Channingway
Hilton Hotel Corporation	United Health Systems
LexisNexis	United Parcel Service (UPS)
Mead	United Way

## Real World Learning & Real World Results

### **Knowledge and Skills that Set You Apart**

Students can choose from a variety of elective courses including: Positive Employee Relations, Business Integrity Capacity, Small Business Management, and Employment Interviewing.

### **Internships and Co-ops to Jump Start Your Career**

Our emphasis on co-ops, internships and project courses is geared for "real world" experience that allows you to apply your classroom learning and jump-start your career.

### **Management Club for Valuable and Fun Networking**

The Management Club enriches your classroom experience and provides valuable networking opportunities. The Management Club frequently sponsors guest speakers—industry professionals – who are working in a Management capacity and may be looking for top-notch talent for their firms.

### **Faculty Focused on Your Success**

Our faculty go the extra mile to assist you both academically and in your career. Our classes are taught by experienced faculty in small class settings with opportunities to develop your fullest potential.

### Sample Business Core Classes

Accounting \* Statistics \* Marketing \* Business Communication and Writing \* Global Economy \* Financial Management \* Legal Environment of Business \* Management and Organizational Behavior \* Management Information Systems \* Operations Management \* Strategic Management

### Sample Management Curriculum

Human Resource Management \* Organizational Development \* Leadership and Effective Teams \* Managing Conflict in Business \* International Management \* Legal Aspects of Managing a Diverse Workforce



The Best Business Schools In The World

## The Raj Soin College of Business Advantage

Our program is the first in the region to be accredited by AACSB International, the highest accrediting body for four-year and post-graduate business degrees.

- **12, 623** The number of institutions granting business degrees worldwide
- **596** The number of AACSB accredited schools worldwide
- **5%** The percent of business schools accredited worldwide.

Fewer than **30%** of business schools in the US are AACSB accredited. The Raj Soin College of Business has met the standards for faculty expertise, academic quality, research and community service.

## Raj Soin College of Business

### Academic Advising Office

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